SESSION SEVEN Ongoing District Administration

Susan Goodwin, Managing Principal, Goodwin Consulting Group, Inc.
Bradley R. Neal, Shareholder, Stradling Yocca Carlson & Rauth

CURRENT TOPICS AND PRACTICES IN LAND-SECURED AND DEVELOPMENT FINANCE

MAY 22, 2024 POMONA, CA

- Calculate Annual Special Tax Levy
- Monitor and Manage Delinquencies
- Calculate Arbitrage Rebate Due to Federal Government
- Comply with Federal and State Disclosure Requirements
- Other Annual CFD Administration Responsibilities

Calculating the Annual Special Tax Levy

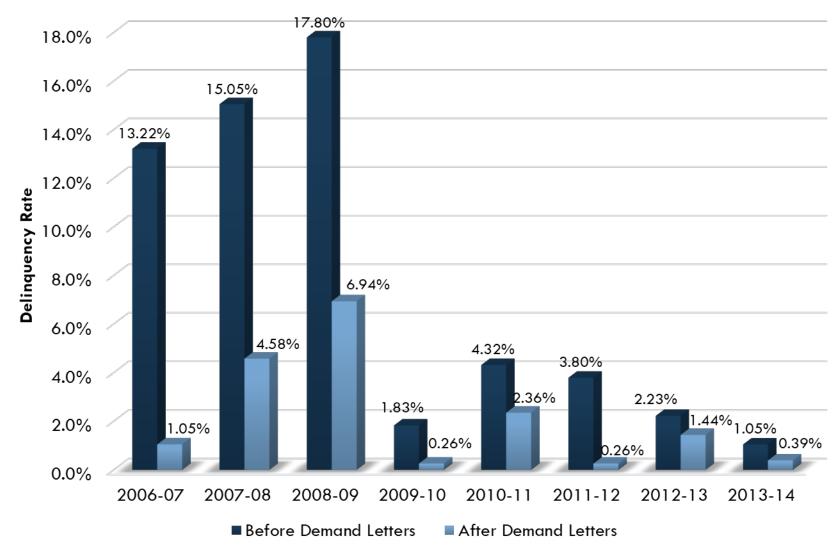
- Assign taxable parcels to appropriate special tax category
- Calculate "Special Tax Requirement"
 - Debt Service
 - Administrative Expenses
 - Pay-as-you-go Facilities Costs
 - Services Costs
- Apply RMA to determine special tax for each parcel
- Submit levy to Auditor's Office before deadline (usually 1st week of August)
- With almost all CFDs, no action required from legislative body

Delinquency Management

- Demand letters should be sent immediately after missed payments (For large tax payments, after both December and April installments)
- For homes in foreclosure, send demand letters to bank
 - Mello-Roos special tax lien is senior to mortgage lien
 - Accelerated foreclosure provision is an effective motivator
- Even in Teeter Plan counties, don't wait to act
 - Cumulative delinquencies are harder to remedy
 - Land-secured districts can be removed from Teeter at any time
- Strip Mello-Roos taxes if homeowner cannot pay full tax bill
- Inform Tax Collector that payment plans will not work for special taxes and assessments

Managing Special Tax Delinquencies

Sample of
Central Valley
CFDs during
Great
Recession



Arbitrage Rebate Calculations

- "Positive arbitrage" occurs when interest rate earned on bond proceeds is greater than interest rate paid on bonds
- Every 5 years, earnings must be rebated to the Internal Revenue Service within 60 days after end of 5th year
- Doing an annual calculation avoids trying to collect large amount in fifth year, which may be impossible within maximum tax rates
- Applies to proceeds from bond issue. Does not generally apply to PayGo revenues.

Disclosure Obligations

SEC regulatory mandate

- Market transparency for investors
- SEC doesn't directly regulate municipal issuers except for anti- fraud statutes.
- SEC compels municipal reporting by requiring underwriter to secure agreement per SEC Rule 15c2- 12(b)(5)

Continuing disclosure agreement

 Issuer promises ongoing information for investors to monitor value of the security

SEC Focus on MCDC

Securities Exchange Act of 1934 Rule 10b-5:

"It shall be unlawful for any person. . .

- (a) to employ any device, scheme or artifice to defraud,
- (b) to make any untrue statement of a material fact or to omit to state a material fact necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading..."
- => Applies to any circumstance where a municipal bond issuer is "speaking to the market," including when filing annual Continuing Disclosure Reports or Event Notices.

Continuing Disclosure Commitment

Continuing Disclosure Agreement

- Form included in Preliminary Official Statement sent to investors
- Executed at bond closing

Ongoing Reports

- Timing specified in agreement
- Annual audited financial statements
- Certain updates to information in the Official Statement

"Material Events" Reporting

Within 10 days of occurrence

Material Events

- Delinquent payment of principal or interest
- Unscheduled draws on debt service reserve funds
- Unscheduled draws on credit enhancement
- Substitution of credit or liquidity providers, or their failure to perform
- Tender offers
- Defeasance of the Bonds
- Rating changes
- Bankruptcy, insolvency, receivership or similar event of obligated person
- Other events if material

Annual Reporting

SEC Rule 15c2-12 (Continuing Disclosure)

- Obligated persons: Issuer and Developer
- Annual/semi-annual/quarterly reports and notice of listed events
- File on the EMMA System of the Municipal Securities Rulemaking Board

California Debt and Investment Advisory Commission

- Yearly Fiscal Status Report: October 30 deadline
- Annual Debt Transparency Report: Jan. 31 deadline
- 10-day significant event reporting: form provided

State Controller's Office

AB 2109 Parcel Tax Reporting: included in Financial Transactions Report

Local Agency Special Tax & Bond Accountability Act (SB 165)

- Report filed with Clerk each year
- CFD Administration Report will suffice

Assembly Bill 1483

- Requires public agencies to post on website a current schedule of fees, exactions, and affordability requirements imposed on housing developments
- Special taxes are an exaction and must be posted
- Information must be updated within 30 days of any changes, including annual escalation of special taxes

IRS Spending and Tracing Requirements for Municipal Bond Proceeds

Investment of bond proceeds

 Must be consistent with permitted investments set forth in Indenture/Fiscal Agent Agreement, issuer's investment policies and IRS Regulations

Bond proceeds are subject to Arbitrage calculation/rebate:

- Calculate and pay arbitrage rebate every 5 years, if any
- Only applicable if investment earnings exceed bond yield
- Various exceptions to arbitrage rebate available for:
 - Bona fide debt service funds
 - Construction funds
 - 6-month expenditure
 - 18-month expenditure
 - 24-month expenditure

IRS Spending and Tracing Requirements for Municipal Bond Proceeds

Bond proceeds transferred to other agencies pursuant to Joint Community Facilities Agreements must be traced as well.

 Preferable not to disburse bond proceeds to other public agencies except for reimbursement

Bond proceeds should be traced for the term of the bonds plus 3 years.

IRS spend down requirements for new money bond proceeds in the construction fund:

- 3-year temporary period (85% rule)
- 5-year hedge bond rules
 - Year 1 = 10%
 - Year 2 = 30%
 - Year 3 = 60%
 - Year 5 = 85%

Other Annual CFD Administration Responsibilities

- Reconcile bank statements from fiscal agent/trustee
- Prepayment calculations
- Record releases of special tax lien
- Disbursing/investing bond proceeds
- Acquisition of facilities
- Answer questions from homeowners, appraisers, realtors, bond investors

Consultants or Staff?

Considerations

- Experience of staff
- Existing workload
- Number of CFDs formed by agency
- Complexity of CFDs
- Combined Approach