## POOLED MONEY INVESTMENT BOARD

## 58 ${ }^{\text {th }}$ Annual Report | Fiscal Year 2013-14



BILL LOCKYER \| State Treasurer and Chairman

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## Preface

## POOLED MONEY INVESTMENT BOARD

The Pooled Money Investment Board (PMIB), created by the Legislature in 1955, is comprised of the State Treasurer, as chairman, the State Controller and the Director of Finance. At the end of Fiscal Year 2013-14, the members were Bill Lockyer, State Treasurer; John Chiang, State Controller; and Michael Cohen, Director of Finance.

The purpose of the PMIB is to design and administer an effective cash management and investment program, called the Pooled Money Investment Account (PMIA). The PMIA uses all monies flowing through the State Treasurer's bank accounts and keeps all available funds invested consistent with the goals of safety, liquidity and yield.

The law restricts the State Treasurer to investments in the following categories: U.S. government securities; securities of federally-sponsored agencies; California state securities; California municipal bonds or warrants; domestic corporate
bonds; interest-bearing time deposits in California banks, savings and loan associations, and credit unions; primerated commercial paper; repurchase and reverse repurchase agreements; security loans; banker's acceptances; negotiable certificates of deposit; negotiable order of withdrawal accounts; and loans to various bond funds. The investment and demand account programs, over which the PMIB has oversight and are administered by the State Treasurer, will be covered in this report.

During Fiscal Year 2013-14, the PMIA's earnings totaled nearly $\$ 138$ million. Approximately $\$ 50$ million of this amount was credited to units of local government as a result of their deposits in the investment pool. The level of local governments' combined voluntary investment, which averaged $\$ 20.16$ billion daily, reflects the confidence these agencies have in the State Treasurer's investment management capabilities. The magnitude of these investment earnings provide a significant reduction in the tax burden that otherwise would be imposed on the citizens of California.

## 1. Pooled Money Investment Account

Resources of the PMIA averaged $\$ 57.569$ billion per day during Fiscal Year 2013-14, although the daily figures fluctuated widely with receipts and disbursements.

On the closing day of the Fiscal Year, the following resources were on hand in the PMIA:

| Securities | $\$ 59,741,775,408$ |
| :--- | ---: |
| General Fund Loans | $\$ 0$ |
| AB 55 Loans | $\$ 314,253,721$ |
| Time Deposit Balances | $\$ 4,790,140,000$ |
| Demand Deposit Balances | $\$ 2,463,917,711$ |
| TOTAL RESOURCES | $\$ 67,310,086,840$ |

## SOURCE OF FUNDS, PMIA

QUARTER ENDING 6/30/14
AVERAGE QUARTERLY BALANCE: $\$ 60.095$ billion

## SUMMARY STATISTICS

\(\left.$$
\begin{array}{lrl}\begin{array}{lr}\text { Demand } \\
\text { Accounts } \\
\text { Portfolio }\end{array}
$$ \& \$ 2.233 \& billion per day on the average <br>
\hline Resources \& \$ 57.336 \& billion per day on the average <br>
\hline Earnings \& \$ 127.410 \& million from security investments <br>
\$ 4.550 \& million per day on the average from bank time deposits <br>

million from General Fund loans\end{array}\right]\)| Earning Rate | 0.25 | percent average for all investments |
| :--- | ---: | :--- |
| Dollar Value <br> of Investment <br> Transactions | $\$ 259.6$ | billion |
| Number of <br> Investment <br> Transactions | 5,808 | transactions |
| Time Deposits |  |  |



## INVESTMENT PROGRAM

While the PMIB designates how much shall be invested in interest-bearing time deposit accounts and securities, it is the responsibility of the State Treasurer to administer the investment program on a day-to-day basis in line with overall PMIB policy. This entails a daily determination of amounts available for investment, or the need for liquidating securities to meet estimated warrant redemption requirements, while maintaining the approved compensating balance position. This means that the State Treasurer must continually adjust the estimates for receipts and disbursements to reflect current, available information.

For Fiscal Year 2013-14, daily investments in time deposits ranged from $\$ 4.370$ billion to $\$ 4.790$ billion and averaged daily $\$ 4.517$ billion. There were 1,104 time deposit transactions totaling $\$ 25.186$ billion during the year. California commercial banks, savings banks and credit unions receiving these state deposits must secure them with approved securities having a market value of at least 110 percent of the deposits or with approved promissory notes secured by mortgages or deeds of trust having a market value of at least 150 percent of the deposits. The same collateral requirements also apply to the State's demand accounts. From December 30, 2010 to December 31, 2012, the FDIC fully insured all non-interest bearing demand accounts. At the end of Fiscal Year 2013-14, interest-bearing time deposits were held by 57 commercial banks, seven credit unions and two savings banks throughout California. For the fiscal
year, PMIA holdings in time deposits had an average yield of 0.10 percent.

The amount of money designated by the PMIB for investment in securities varies dramatically throughout the year. Such designations are made at least monthly. Again, the State Treasurer handles the actual investments, determining the issue and maturity of authorized securities to be bought or sold in accordance with cash needs and both current and projected market conditions. During Fiscal Year 2013-14, there were 2,411 security purchase transactions and 2,293 security sales or redemption transactions, with a total investment activity of $\$ 234.456$ billion. The overall return on investments was 0.25 percent.

Total earnings for the PMIA in Fiscal Year 2013-14 were $\$ 137.715$ million. These earnings were credited as follows:

| Surplus Money Investment Fund | $\$ 70,588,656$ |
| :--- | :---: |
| Local Agency Investment Fund | $\$ 50,201,413$ |
| General Fund | $\$ 15,980,376$ |
| Public Employees' Retirement Fund | $\$ 498,810$ |
| Teachers' Retirement Fund | $\$ 278,527$ |
| Fish and Game Preservation Fund | $\$ 167,087$ |
| TOTAL EARNINGS | $\$ 137,714,869$ |

TIME DEPOSITS BY MONTH-END, FISCAL YEAR 2013-14 (\$ in millions)


The portfolio holdings of the PMIA for Fiscal Year 2013-14 by term and security type are illustrated in the following tables:

SCHEDULE OF SECURITY PURCHASES BY TERM, FISCAL YEAR 2013-14 (At cost - \$ in thousands)

| Month | Under 10 Days | 10-29 Days | 30-89 Days | 90 Days-1 Year | 1-3 Years | Over 3 Years | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2013 | \$2,099,984 | \$200,000 | \$0 | \$199,776 | \$0 | \$27,454 | \$2,527,214 |
| August | \$3,249,964 | \$2,345,031 | \$3,124,882 | \$2,348,856 | \$299,555 | \$0 | \$11,368,288 |
| September | \$2,199,985 | \$4,899,895 | \$1,049,974 | \$2,048,200 | \$99,736 | \$46,457 | \$10,344,247 |
| October | \$849,988 | \$2,249,979 | \$1,599,948 | \$899,319 | \$0 | \$0 | \$5,599,234 |
| November | \$949,990 | \$4,349,953 | \$649,947 | \$2,398,812 | \$200,489 | \$49,917 | \$8,599,108 |
| December | \$449,993 | \$2,949,928 | \$2,249,915 | \$4,547,959 | \$599,268 | \$17,895 | \$10,814,958 |
| January 2014 | \$749,996 | \$2,349,928 | \$3,674,845 | \$4,497,010 | \$1,000,254 | \$0 | \$12,272,033 |
| February | \$1,399,990 | \$3,049,926 | \$649,974 | \$2,698,696 | \$0 | \$0 | \$7,798,586 |
| March | \$1,349,991 | \$2,549,973 | \$1,349,920 | \$2,898,734 | \$25,000 | \$0 | \$8,173,618 |
| April | \$1,049,995 | \$1,949,958 | \$4,699,682 | \$8,047,384 | \$2,102,754 | \$26,586 | \$17,876,359 |
| May | \$1,149,990 | \$1,199,978 | \$2,724,853 | \$2,448,513 | \$500,054 | \$0 | \$8,023,388 |
| June | \$1,349,984 | \$2,149,955 | \$2,299,939 | \$6,617,131 | \$4,300,854 | \$24,867 | \$16,742,730 |
| TOTAL | \$16,849,850 | \$30,244,504 | \$24,073,879 | \$39,650,390 | \$9,127,964 | \$193,176 | \$120,139,763 |
| PERCENT | 14.03\% | 25.17\% | 20.04\% | 33.00\% | 7.60\% | 0.16\% | 100.00\% |

## ANALYSIS OF THE PORTFOLIO, FISCAL YEAR 2013-14

| Type Of Security | Average Daily Portfolio | Percent of Portfolio (\%) | Earnings <br> For Year | Average Portfolio Life on 6/30/14 (in Days) |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury Bills/Strips | \$14,301,103,260 | 25.84 | \$18,599,526 | 203 |
| U.S. Treasury Bonds/Notes | \$17,893,215,539 | 32.34 | \$68,813,551 | 426 |
| Federal Agency Cpn Securities | \$2,289,449,091 | 4.14 | \$8,171,037 | 270 |
| Federal Agency Discount Notes | \$1,848,496,717 | 3.34 | \$2,037,124 | 75 |
| GNMA | \$78 | 0.00 | \$10 | 0 |
| FHLMC / REMIC | \$149,627,378 | 0.27 | \$8,561,072 | 4,381 |
| Negotiable CDs / Bank Notes | \$7,903,954,070 | 14.28 | \$15,048,774 | 132 |
| Time Deposits | \$4,517,204,384 | 8.16 | \$4,550,415 | 66 |
| Bankers Acceptances | \$0 | 0.00 | \$0 | 0 |
| Commercial Paper | \$3,849,879,269 | 6.96 | \$4,687,297 | 39 |
| Corporate Bonds | \$0 | 0.00 | \$0 | 0 |
| Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| Reverse Repurchase Agreements | \$0 | 0.00 | \$0 | 0 |
| AB 55 Loans | \$319,326,663 | 0.58 | \$1,491,427 | 201 |
| General Fund Loans | \$2,263,359,726 | 4.09 | \$5,754,636 | 0 |
| TOTAL PORTFOLIO | \$55,335,616,175 | 100.00\% | \$137,714,869 | 232 |

## SUMMARY OF INVESTMENTS AND EARNINGS FOR FISCAL YEAR ENDING JUNE 30, 2005 THROUGH 2014 (\$ in thousands)

| INVESTMENT IN SECURITIES |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| $2004-05$ | $\$ 47,229,141$ | $\$ 1,073,098$ | 2.27 |
| $2005-06$ | $\$ 48,095,303$ | $\$ 1,850,015$ | 3.85 |
| $2006-07$ | $\$ 49,143,376$ | $\$ 2,512,140$ | 5.11 |
| $2007-08$ | $\$ 53,475,554$ | $\$ 2,376,670$ | 4.44 |
| $2008-09$ | $\$ 45,780,185$ | $\$ 1,109,867$ | 2.42 |
| $2009-10$ | $\$ 50,860,515$ | $\$ 349,144$ | 0.69 |
| $2010-11$ | $\$ 56,768,448$ | $\$ 294,039$ | 0.52 |
| $2011-12$ | $\$ 50,379,295$ | $\$ 204,808$ | 0.41 |
| $2012-13$ | $\$ 50,680,825$ | $\$ 160,581$ | 0.32 |
| $2013-14$ | $\$ 48,555,052$ | $\$ 127,410$ | 0.26 |

INVESTMENT IN TIME DEPOSITS

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2004-05$ | $\$ 6,457,397$ | $\$ 138,940$ | 2.15 |
| $2005-06$ | $\$ 7,586,240$ | $\$ 306,641$ | 4.04 |
| $2006-07$ | $\$ 8,349,640$ | $\$ 431,452$ | 5.17 |
| $2007-08$ | $\$ 9,120,990$ | $\$ 329,215$ | 3.61 |
| $2008-09$ | $\$ 7,869,934$ | $\$ 91,806$ | 1.17 |
| $2009-10$ | $\$ 4,647,944$ | $\$ 9,429$ | 0.20 |
| $2010-11$ | $\$ 4,008,345$ | $\$ 7,713$ | 0.19 |
| $2011-12$ | $\$ 4,173,405$ | $\$ 4,207$ | 0.10 |
| $2012-13$ | $\$ 4,344,156$ | $\$ 6,484$ | 0.15 |
| $2013-14$ | $\$ 4,517,204$ | $\$ 4,550$ | 0.10 |

## SUMMARY OF INVESTMENTS AND EARNINGS FOR FISCAL YEAR ENDING JUNE 30, 2005 THROUGH 2014 (\$ in thousands)

| LOANS TO GENERAL FUND |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| $2004-05$ | $\$ 173,949$ | $\$ 3,078$ | 1.77 |
| $2005-06$ | $\$ 33,274$ | $\$ 1,189$ | 3.57 |
| $2006-07$ | $\$ 654,425$ | $\$ 34,033$ | 5.20 |
| $2007-08$ | $\$ 882,969$ | $\$ 39,863$ | 4.51 |
| $2008-09$ | $\$ 6,353,078$ | $\$ 133,004$ | 2.09 |
| $2009-10$ | $\$ 9,572,380$ | $\$ 65,231$ | 0.68 |
| $2010-11$ | $\$ 6,444,910$ | $\$ 30,828$ | 0.48 |
| $2011-12$ | $\$ 9,080,017$ | $\$ 33,974$ | 0.37 |
| $2012-13$ | $\$ 5,729,912$ | $\$ 19,699$ | 0.34 |
| $2013-14$ | $\$ 2,263,360$ | $\$ 5,755$ | 0.25 |

TOTAL INVESTMENTS

| Fiscal <br> Year | Average Daily <br> Investment | Earnings | Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $2004-05$ | $\$ 53,860,487$ | $\$ 1,215,116$ | 2.26 |
| $2005-06$ | $\$ 55,714,817$ | $\$ 2,157,845$ | 3.87 |
| $2006-07$ | $\$ 58,147,441$ | $\$ 2,977,625$ | 5.12 |
| $2007-08$ | $\$ 63,479,513$ | $\$ 2,745,747$ | 4.32 |
| $2008-09$ | $\$ 60,003,197$ | $\$ 1,334,677$ | 2.22 |
| $2009-10$ | $\$ 65,080,839$ | $\$ 423,804$ | 0.65 |
| $2010-11$ | $\$ 67,221,703$ | $\$ 332,579$ | 0.49 |
| $2011-12$ | $\$ 63,632,717$ | $\$ 242,989$ | 0.38 |
| $2012-13$ | $\$ 60,754,893$ | $\$ 186,764$ | 0.31 |
| $2013-14$ | $\$ 55,335,616$ | $\$ 137,715$ | 0.25 |

## Financial Community Coverage

(The following firms conducted investment transactions with the State Treasurer's Office during Fiscal Year 2013-14.)

| 1st Capital Bank | First Foundation Bank | Presidio Bank |
| :---: | :---: | :---: |
| 1st Century Bank, NA | First National Bank of Northern California | Prospectors Federal Credit Union |
| Alamo Capital | Five Star Bank | Provident Credit Union |
| American Plus Bank, NA | Folsom Lake Bank | Rabobank International, New York |
| American River Bank | Ford Motor Credit Co. | Ramirez \& Co., Inc. |
| Bank Leumi USA | General Electric Capital Corp. | RBC Capital Markets, LLC |
| Bank of Montreal | Goldman, Sachs and Co. | River City Bank |
| Bank of Sacramento | Great Pacific Securities | SAFE Credit Union |
| Bank of the Sierra | Hanmi Bank | San Diego County Credit Union |
| Bank of the West | Heritage Bank of Commerce | Scotia Capital Markets (USA) Inc. |
| Bank of Tokyo-Mitsubishi, LTD (The) | Heritage Oaks Bank | SEB Enskilda Inc. |
| Barclays Capital, Inc. | HSBC Bank USA, NA | SG Americas Securities, LLC |
| BBCN Bank | ICAP Corporates, LLC | Sierra Vista Bank |
| BGC Brokers, Inc. | J.P. Morgan Securities LLC | Signature Securities Group Corp. |
| Blaylock Beal Van, LLC | Jefferies LLC | State Bank of India (California) |
| BNP Paribas Securities Corp. | Loop Capital Markets, LLC | Stifel, Nicolaus \& Company, Incorporated |
| California Bank of Commerce | M.R. Beal and Co. | Summit State Bank |
| California United Bank | Malaga Bank | Sutter Securities, Inc. |
| CapitalSource Bank | Manufacturers Bank | TD Securities (USA), LLC |
| CastleOak Securities, L.P. | Mechanics Bank, The | Torrey Pines Bank |
| Central Valley Community Bank | Merchants National Bank of Sacramento | Toussaint Capital Partners, LLC |
| CIBC World Markets Corp. | Merrill Lynch, Pierce, Fenner \& Smith | Toyota Motor Credit Corp. |
| Citigroup Global Markets, Inc. | Incorporated | Trans-Pacific National Bank |
| Citizens Business Bank | Mesirow Financial, Inc. | Travis Credit Union |
| Comerica Bank | Metro United Bank | Tri Counties Bank |
| Commerce National Bank | Metropolitan Bank | Tullett Prebon |
| CommerceWest Bank. NA | MFR Securities, Inc. | UBS Securities |
| Commonwealth Business Bank | Mischler Financial Group | Umpqua Bank |
| Community 1st Bank | Mission Federal Credit Union | Union Bank, NA |
| Community Bank | Mission Valley Bank | UnionBanc Investment Services |
| Community Bank of the Bay | Mizuho Securities USA Inc. | U.S. Bancorp Investments, Inc. |
| Community Business Bank | Morgan Stanley \& Co., LLC | Wells Fargo Bank, N.A. |
| Credit Suisse Securities (USA), LLC | Muriel Siebert \& Co. Inc. | Wescom Credit Union |
| Daiwa Capital Markets America Inc. | New Omni Bank, NA | Westamerica Bank |
| Drexel Hamilton, LLC | Oak Valley Community Bank | Western Alliance Bank |
| East West Bank | Open Bank | Williams Capital Group, L.P. (The) |
| Eastern International Bank | Opus Bank | Wilshire Bank |
| EverTrust Bank | Pacific Alliance Bank |  |
| Farmers \& Merchants Bank of Central | Pacific City Bank |  |
| California | Pacific Western Bank |  |

## 2. Local Agency Investment Fund

## PROGRAM SUMMARY

The Local Agency Investment Fund (LAIF) was established by Chapter 730, Statutes of 1976 . This fund enables local governmental agencies or trustees to remit money not required for immediate needs to the State Treasurer for the purpose of investment. In order to derive the maximum rate of return possible, the State Treasurer has elected to invest these monies as a part of the PMIA.

Each participating agency determines the length of time its money will be on deposit with the State Treasurer with the exception of bond proceeds, which must remain for a minimum of 30 days. At the end of each quarter, all earnings derived from investments are distributed by the State Controller to the participating government agencies in proportion to each agency's respective amounts deposited in the LAIF and the length of time such amounts remained in LAIF. Prior to the distribution, the State's reasonable costs of administering the program are deducted from the earnings. As of June 30, 2014, there were 2,539 participants in the LAIF consisting of 53 counties, 474 cities, 1,621 special districts, 287 trustees and 104 bond accounts.

FISCAL YEAR IN REVIEW
Resources
\$20.16 billion per day on average

| Earnings | $\$ 50.20$ million |
| :--- | ---: |
| Earning Rate | 0.25 percent |

LOCAL AGENCY INVESTMENT FUND
PARTICIPATION AS OF 6/30/14, 2,539 AGENCIES


## 3. Surplus Money Investment Fund

## PROGRAM SUMMARY

The Surplus Money Investment Fund (SMIF) consists of the available cash of all special funds which do not have their own investment authority, and all or a portion of the available cash of special funds having investment authority of their own, but which have elected to be included in the program. Cash balances in excess of needs in any of these participating funds are invested by the State Treasurer.

The PMIB determines whether any cash balances of the participating funds exceed current needs and are available for investment, or whether it is necessary to liquidate previous investments to meet current requirements. This determination is performed operationally by the State Controller by means of a continuing review of the cash balances of the participating funds.

As a result of these determinations, the State Controller prepares a document for the PMIB's approval which authorizes the State Controller to increase or decrease the invested balances of the applicable funds.

All of the resources of the SMIF are invested through the PMIA. Prior to Fiscal Year 1967-68, the SMIF was a separate
investment program. In 1967, legislation was enacted (Chapter 505, Statutes of 1967) which required that money in the SMIF be invested through the PMIA. This legislation further provided that the SMIF would share in the interest earnings of the PMIA based on the ratio of the dollar-day contributions of the SMIF to the dollar-day investments of the PMIA.

This legislation increased the potential investment earnings for both programs, since their high and low resource periods tend to complement each other. Consequently, under normal market conditions, more long-term, higher yielding securities may be purchased.

There were over a thousand special funds and accounts participating in the SMIF as of June 30, 2014. Their combined deposits totaled $\$ 32.516$ billion. Total resources for SMIF were $\$ 29.750$ billion per quarter.

Gross earnings totaled $\$ 70.589$ million for Fiscal Year 2013-14. This represents an earning rate of 0.25 percent for this investment program. SMIF earnings are computed on a dollar-day basis to guarantee equitable distribution among all member funds and apportioned quarterly by the State Controller.

RESOURCES OF SMIF BY MONTH-END, FISCAL YEAR $2013-14$ (\$ in millions)

| \$32,000 | ( |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$30,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| \$28,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| \$26,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| Date | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | June |
| Amount | \$26,987.8 \$26,101.4 \$28,273.9 \$27,758.3 \$29,902.9 \$29,192.9 \$26,797.0 \$26,517.9 \$29,673.0 \$31,754.3 \$30,854.3 \$32,516.2 |  |  |  |  |  |  |  |  |  |  |  |

## 4. Demand Account Program

Investments of the PMIA are made from monies flowing through the State Treasurer's demand (non-interest-bearing) bank accounts maintained in eight banks that serve as state depositories. As of June 30, 2014, the eight depository banks were: Bank of America, Bank of the West, Citibank, JPMorgan Chase, Union Bank, U.S. Bank, Wells Fargo Bank, and Westamerica Bank. A portion of these deposits must remain in the accounts as compensating balances, which consist of: (1) a balance for uncollected funds and (2) a balance for banking services. Uncollected funds represent the total dollar amount of checks deposited by the State for which the banks give immediate credit, but for which the banks do not receive good funds until these checks are presented to the banks on which they are drawn. The State Treasurer apportions depository banks an average balance for uncollected funds equivalent to 1.0 calendar day on all checks deposited other than cashier's checks and checks deposited under the pre-sort deposit program.

On a daily basis, intensive and expert analysis of the State's financial activities is used to forecast the amount of idle cash available for investment or if there is a need to liquidate securities based upon the State's rapidly shifting cash position. The forecast meets estimated warrant redemption requirements, while maintaining the approved compensating balance position. As such, the State Treasurer must continually adjust the estimates for receipts and disbursements to reflect current, available information. All amounts in excess of these compensating balances are promptly invested by the State Treasurer. This results in maximum earnings consistent with prudent management.
pository banks and then deposit them directly into the banks on which they are drawn, thus avoiding the need for providing bank balances for uncollected funds. The remaining miscellaneous checks (drawn on non-State depository banks) are deposited into the State depository bank that holds the miscellaneous sort contract. For Fiscal Year 2013-14, Bank of America had the contract and received bank balances equivalent to 0.945 calendar days for the amount of such deposits.

Compensating balances are determined by a formula, which accounts for the estimated volume of each service item as well as its unit cost. The rate schedule for the compensating balance formula is determined through annual negotiations with the State's depository banks and the cost for any particular service may be raised or lowered as conditions warrant.

The balances allowed for banking services represent compensation for handling 340,750 bank deposits (including 60,098 electronic deposits), 38.3 million checks deposited (of which 25.3 million deposited via image cash letter and 1.73 million deposited remotely), 98,492 dishonored checks, $\$ 778$ million in currency deposited, $\$ 7.7$ million in coin deposited, and 79.4 million warrants paid.

During Fiscal Year 2013-14, a total of $\$ 143.4$ billion was collected under the Electronic Funds Transfer (EFT) contract and approximately $\$ 2.3$ trillion flowed in and out of the State Treasurer's demand accounts.

The following schedule shows the approved rates, actual volume, and total costs for banking services for Fiscal Year 2013-14:

Under the pre-sort deposit program, the major revenue collecting agencies sort their checks by the eight state de-

SCHEDULE OF BANKING SERVICES, FISCAL YEAR 2013-14

| Banking Service | Approved Charges | Actual Volume | Actual Cost |
| :---: | :---: | :---: | :---: |
| NON-EFT CONTRACT SERVICES |  |  |  |
| Encoded Checks Deposited |  |  |  |
| "On Us" | \$0.04 | 1,355,303 | \$54,212 |
| "On Us" ICL* | \$0.03 | 13,994,966 | \$419,849 |
| "Other" | \$0.053 | 1,550,748 | \$82,190 |
| "Other" ICL | \$0.03 | 11,275,116 | \$338,253 |
| Remote Site Checks | \$0.05 | 1,733,139 | \$86,657 |
| Non Encoded Checks | \$0.09 | 8,412,340 | \$757,111 |
| Warrants/Vourchers/Agency Checks | \$0.01 | 79,377,159 | \$793,772 |
| Checks Paid | \$0.12 | 442 | \$53 |
| Dishonored Checks** | \$6.20 | 98,492 | \$588,961 |
| Regular Deposits | \$1.40 | 148,657 | \$208,120 |
| Split Bag Deposits | \$0.55 | 131,995 | \$72,597 |
| Electronic Deposits | \$1.00 | 60,098 | \$60,098 |
| Coin | \$0.011 | 7,655,769 | \$84,213 |
| Currency | \$0.00105 | 777,999,657 | \$816,900 |
| ACH Transactions *** | \$0.01 | 266,048 | \$2,660 |
| Direct Billed Services |  |  | \$530,654 |
| SUBTOTAL NON-EFT CONTR |  |  | \$4,896,300 |

EFT CONTRACT SERVICES (DIRECT BILLED)

| Category I \& III • ACH Debits | $\$ 0.50$ | $2,343,309$ | $\$ 1,171,655$ |
| :--- | :---: | :---: | :---: |
| Category I • ACH Credits | $\$ 0.021$ | $5,648,321$ | $\$ 118,615$ |
| Returned/Rejected Items | $\$ 2.50$ | 165,980 | $\$ 414,950$ |
| Category II - Items Processed | $\$ 0.015$ | $9,462,656$ | $\$ 141,940$ |
| Other transactions | Various | 179,930 | $\$ 209,781$ |
| SUBTOTAL EFT CONTRACT SERVICES |  |  |  |
| TOTAL BANKING SERVICES |  | $\$ 2,056,940$ |  |

Note: Totals may not add due to rounding.
*Image Cash Letter
**Rate change from $\$ 5.50$ per dishonored checks to $\$ 6.20$ as of November 1, 2013
***Automated Clearing House

## AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2013-14 (\$ in thousands)

| Month | Bank Balance <br> Required for <br> Banking Services | Bank Balance <br> Required for <br> Uncollected Funds | Less Net <br> Delayed <br> Deposit Credit | Bank Balance <br> Prescribed <br> by PMIB | Actual Average Daily <br> Bank Balance |
| :--- | :---: | :---: | :---: | :---: | :---: |
| July 2013 | $\$ 2,033,367$ | $\$ 107,255$ | $\$ 7,198$ | $\$ 2,133,424$ | $\$ 2,134,098$ |
| August | $\$ 2,137,202$ | $\$ 85,253$ | $\$ 3,879$ | $\$ 2,218,576$ | $\$ 2,198,597$ |
| September | $\$ 1,923,720$ | $\$ 88,615$ | $\$ 2,283$ | $\$ 2,048,122$ | $\$ 2,066,366$ |
| October | $\$ 1,908,916$ | $\$ 77,327$ | $\$ 25,769$ | $\$ 1,816,048$ | $\$ 1,827,592$ |
| November | $\$ 1,659,653$ | $\$ 96,341$ | $\$ 6,180$ | $\$ 1,759,006$ | $\$ 1,752,195$ |
| December | $\$ 1,794,903$ | $\$ 82,579$ | $\$ 3,523$ | $\$ 1,887,891$ | $\$ 1,904,373$ |
| January 2014 | $\$ 2,159,368$ | $\$ 77,942$ | $\$ 19,629$ | $\$ 2,166,986$ | $\$ 2,176,990$ |
| February | $\$ 2,367,323$ | $\$ 101,755$ | $\$ 7,549$ | $\$ 2,517,863$ | $\$ 2,501,841$ |
| March | $\$ 2,363,320$ | $\$ 64,288$ | $\$ 8,429$ | $\$ 2,481,944$ | $\$ 2,384,239$ |
| April | $\$ 2,676,190$ | $\$ 83,557$ | $\$ 43,823$ | $\$ 2,585,596$ | $\$ 2,679,724$ |
| May | $\$ 2,220,131$ | $\$ 133,514$ | $\$ 3,648$ | $\$ 2,344,049$ | $\$ 2,379,349$ |
| June | $\$ 2,615,692$ | $\$ 68,352$ | $\$ 1,979$ | $\$ 2,868,412$ | $\$ 2,833,217$ |
| WEIGHTED AVERAGE | $\$ 2,152,537$ | $\$ 88,844$ | $\$ 11,161$ | $\$ 2,232,468$ | $\$ 2,233,312$ |

AVERAGE DAILY BALANCE IN DEMAND BANK ACCOUNTS, FISCAL YEAR 2013-14 (\$ in millions)


## Appendix A

| POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS (\$ in thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
| Fiscal Year | Average Investment Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| 1956-57 | \$393,742 | \$9,573 | 2.43 |
| 1957.58 | \$594,306 | \$16,421 | 2.76 |
| 1958-59 | \$544,868 | \$15,762 | 2.89 |
| 1959-60 | \$614,835 | \$21,045 | 3.42 |
| 1960-61 | \$736,204 | \$28,139 | 3.82 |
| 1961.62 | \$867,144 | \$26,521 | 3.06 |
| 1962 -63 | \$910,863 | \$30,548 | 3.35 |
| 1963-64 | \$896,535 | \$32,519 | 3.63 |
| 1964-65 | \$966,592 | \$38,004 | 3.93 |
| 1965-66 | \$1,083,347 | \$47,761 | 4.41 |
| 1966-67 | \$1,057,800 | \$52,540 | 4.97 |
| 1967-68 | \$1,117,717 | \$56,566 | 5.06 |
| 1968 -69 | \$1,301,302 | \$78,174 | 6.01 |
| 1969-70 | \$1,216,414 | \$84,781 | 6.97 |
| 1970-71 | \$1,264,894 | \$77,527 | 6.13 |
| 1971-72 | \$1,397,494 | \$68,350 | 4.89 |

POOLED MONEY INVESTMENT ACCOUNT
SUMMARY OF INVESTMENTS AND EARNINGS
(\$ in thousands), CONTINUED

| Fiscal <br> Year | Average <br> Investment <br> Portfolio | Earnings | Annual <br> Earnings <br> Rate (\%) |
| :---: | :---: | :---: | :---: |
| $1972 \cdot 73$ | $\$ 2,254,401$ | $\$ 125,116$ | 5.55 |
| $1973-74$ | $\$ 2,594,629$ | $\$ 232,780$ | 8.97 |
| $1974-75$ | $\$ 2,749,431$ | $\$ 238,298$ | 8.67 |
| $1975 \cdot 76$ | $\$ 3,209,143$ | $\$ 204,303$ | 6.37 |
| $1976-77$ | $\$ 4,460,487$ | $\$ 261,657$ | 5.87 |
| $1977 \cdot 78$ | $\$ 6,843,940$ | $\$ 458,625$ | 6.70 |
| $1978-79$ | $\$ 8,123,266$ | $\$ 692,417$ | 8.52 |
| $1979 \cdot 80$ | $\$ 8,285,941$ | $\$ 873,469$ | 10.54 |
| $1980 \cdot 81$ | $\$ 7,298,693$ | $\$ 786,877$ | 10.78 |
| $1981 \cdot 82$ | $\$ 5,234,524$ | $\$ 631,968$ | 12.07 |
| $1982 \cdot 83$ | $\$ 5,254,589$ | $\$ 549,229$ | 10.45 |
| $1983-84$ | $\$ 7,094,849$ | $\$ 738,462$ | 10.41 |
| $1984-85$ | $\$ 11,903,660$ | $\$ 1,275,503$ | 10.72 |
| $1985-86$ | $\$ 15,438,406$ | $\$ 1,401,990$ | 9.08 |
| $1986 \cdot 87$ | $\$ 19,167,196$ | $\$ 1,425,047$ | 7.43 |
| $1987 \cdot 88$ | $\$ 17,628,558$ | $\$ 1,388,074$ | 7.87 |

POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS (\$ in thousands), CONTINUED
$\begin{array}{cccc}\text { Fiscal } \\ \text { Year }\end{array} \quad \begin{array}{c}\text { Average } \\ \text { Investment } \\ \text { Portfolio }\end{array} \quad$ Earnings $\left.\begin{array}{c}\text { Annual } \\ \text { Earnings } \\ \text { Rate (\%) }\end{array}\right]$.

POOLED MONEY INVESTMENT ACCOUNT SUMMARY OF INVESTMENTS AND EARNINGS ( $\$$ in thousands), CONTINUED
$\begin{array}{cccc}\text { Fiscal } \\
\text { Year }\end{array} \begin{array}{cccc}\text { Investment } \\
\text { Portfolio }\end{array} \quad$ Earnings \(\left.\begin{array}{c}Annual <br>
Earnings <br>

Rate (\%)\end{array}\right]\)| $2001-02$ | $\$ 49,827,077$ | $\$ 1,716,545$ | 3.45 |
| :---: | :---: | :---: | :---: |
| $2002-03$ | $\$ 52,636,648$ | $\$ 1,132,930$ | 2.15 |
| $2003-04$ | $\$ 54,581,850$ | $\$ 836,072$ | 1.53 |
| $2004-05$ | $\$ 53,860,487$ | $\$ 1,215,116$ | 2.26 |
| $2005-06$ | $\$ 55,714,817$ | $\$ 2,157,845$ | 3.87 |
| $2006-07$ | $\$ 58,147,441$ | $\$ 2,977,625$ | 5.12 |
| $2007-08$ | $\$ 63,479,513$ | $\$ 2,745,747$ | 4.32 |
| $2008-09$ | $\$ 60,003,197$ | $\$ 1,334,677$ | 2.22 |
| $2009-10$ | $\$ 65,080,839$ | $\$ 423,804$ | 0.65 |
| $2010-11$ | $\$ 67,221,703$ | $\$ 332,579$ | 0.49 |
| $2011-12$ | $\$ 63,632,717$ | $\$ 242,989$ | 0.38 |
| $2012-13$ | $\$ 60,754,893$ | $\$ 186,764$ | 0.31 |
| $2013-14$ | $\$ 55,335,616$ | $\$ 137,715$ | 0.25 |

## Appendix B

| HISTORICAL PMIA YIELDS (\% per year) |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Annual <br> Average | Allocation Rate |  |
|  |  | LAIF Quarterly | SMIF <br> Semi-Annual |
| Mar-77 |  | 5.68 |  |
| Jun-77 | 5.87 | 5.78 | 5.79 |
| Sep-77 |  | 5.84 |  |
| Dec-77 |  | 6.45 | 6.18 |
| Mar-78 |  | 6.97 |  |
| Jun-78 | 6.70 | 7.35 | 7.17 |
| Sep-78 |  | 7.86 |  |
| Dec-78 |  | 8.32 | 8.09 |
| Mar-79 |  | 8.81 |  |
| Jun-79 | 8.52 | 9.10 | 8.98 |
| Sep-79 |  | 9.26 |  |
| Dec-79 |  | 10.06 | 9.66 |
| Mar-80 |  | 11.11 |  |
| Jun-80 | 10.54 | 11.54 | 11.38 |
| Sep-80 |  | 10.01 |  |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF <br> Semi-Annual |
| Dec-80 |  | 10.47 | 10.21 |
| Mar-81 |  | 11.23 |  |
| Jun-81 | 10.78 | 11.68 | 11.69 |
| Sep-81 |  | 12.40 |  |
| Dec-81 |  | 11.91 | 12.19 |
| Mar-82 |  | 11.82 |  |
| Jun-82 | 12.07 | 11.99 | 11.93 |
| Sep-82 |  | 11.74 |  |
| Dec-82 |  | 10.71 | 11.26 |
| Mar-83 |  | 9.87 |  |
| Jun-83 | 10.45 | 9.64 | 9.98 |
| Sep-83 |  | 10.04 |  |
| Dec-83 |  | 10.18 | 10.15 |
| Mar-84 |  | 10.32 |  |
| Jun-84 | 10.41 | 10.88 | 10.63 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Semi-Annual |
| Sep-84 |  | 11.53 |  |
| Dec-84 |  | 11.41 | 11.44 |
| Mar-85 |  | 10.32 |  |
| Jun-85 | 10.72 | 9.98 | 10.19 |
| Sep-85 |  | 9.54 |  |
| Dec-85 |  | 9.43 | 9.50 |
| Mar-86 |  | 9.09 |  |
| Jun-86 | 9.08 | 8.39 | 8.70 |
| Sep-86 |  | 7.81 |  |
| Dec-86 |  | 7.48 | 7.65 |
| Mar-87 |  | 7.24 |  |
| Jun-87 | 7.44 | 7.21 | 7.23 |
| Sep-87 |  | 7.54 |  |
| Dec-87 |  | 7.97 | 7.80 |
| Mar-88 |  | 8.01 |  |
| Jun-88 | 7.87 | 7.87 | 7.95 |
| Sep-88 |  | 8.20 |  |
| Dec-88 |  | 8.45 | 8.34 |
| Mar-89 |  | 8.76 |  |
| Jun-89 | 8.67 | 9.13 | 8.97 |
| Sep-89 |  | 8.87 |  |
| Dec-89 |  | 8.68 | 8.78 |
| Mar-90 |  | 8.52 |  |
| Jun-90 | 8.66 | 8.50 | 8.52 |
| Sep-90 |  | 8.39 |  |
| Dec-90 |  | 8.27 | 8.34 |

HISTORICAL PMIA YIELDS
(\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Semi-Annual |
| Mar-91 |  | 7.97 |  |
| Jun-91 | 8.01 | 7.38 | 7.67 |
| Sep-91 |  | 7.00 |  |
| Dec-91 |  | 6.52 | 6.74 |
| Mar-92 |  | 5.87 |  |
| Jun-92 | 6.20 | 5.45 | 5.65 |
| Sep-92 |  | 4.97 |  |
| Dec-92 |  | 4.67 | 4.82 |
| Mar-93 |  | 4.64 |  |
| Jun-93 | 4.71 | 4.51 | 4.61 |
| Sep-93 |  | 4.44 |  |
| Dec-93 |  | 4.36 | 4.39 |
| Mar-94 |  | 4.25 |  |
| Jun-94 | 4.39 | 4.45 | 4.36 |
| Sep-94 |  | 4.96 |  |
| Dec-94 |  | 5.37 | 5.15 |
| Mar-95 |  | 5.76 |  |
| Jun-95 | 5.53 | 5.98 | 5.87 |
| Sep-95 |  | 5.89 |  |
| Dec-95 |  | 5.76 | 5.83 |
| Mar-96 |  | 5.62 |  |
| Jun-96 | 5.71 | 5.52 | 5.56 |
| Sep-96 |  | 5.57 |  |
| Dec-96 |  | 5.58 | 5.57 |
| Mar-97 |  | 5.56 |  |
| Jun-97 | 5.59 | 5.63 | 5.59 |

## HISTORICAL PMIA YIELDS <br> (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF Quarterly | SMIF Semi-Annual |
| Sep-97 |  | 5.68 |  |
| Dec-97 |  | 5.71 | 5.69 |
| Mar-98 |  | 5.70 |  |
| Jun-98 | 5.70 | 5.66 | 5.67 |
| Sep-98 |  | 5.64 |  |
| Dec-98 |  | 5.46 | 5.55 |
| Mar-99 |  | 5.19 |  |
| Jun-99 | 5.34 | 5.08 | 5.13 |
| Sep-99 |  | 5.21 |  |
| Dec-99 |  | 5.49 | 5.34 |
| Mar-00 |  | 5.80 |  |
| Jun-00 | 5.71 | 6.18 | 5.99 |
| Sep-00 |  | 6.47 |  |
| Dec-00 |  | 6.52 | 6.49 |
| Mar-01 |  | 6.16 |  |
| Jun-01 | 6.10 | 5.32 | 5.73 |
| Sep-01 |  | 4.47 |  |
| Dec-01 |  | 3.52 | 3.99 |
| Mar-02 |  | 2.96 |  |
| Jun-02 | 3.45 | 2.75 | 2.85 |
| Sep-02 |  | 2.63 |  |
| Dec-02 |  | 2.31 | 2.47 |
| Mar-03 |  | 1.98 |  |
| Jun-03 | 2.15 | 1.77 | 1.86 |
| Sep-03 |  | 1.63 |  |
| Dec-03 |  | 1.56 | 1.59 |

HISTORICAL PMIA YIELDS (\% per year), CONTINUED

| Date | Annual <br> Average | Allocation Rate |  |
| :---: | :---: | :---: | :---: |
|  |  | LAIF <br> Quarterly | SMIF <br> Quarterly* |
| Jun-04 | 1.53 | 1.44 | 1.44 |
| Sep-04 |  | 1.67 | 1.67 |
| Dec-04 |  | 2.00 | 2.00 |
| Mar-05 |  | 2.38 | 2.37 |
| Jun-05 | 2.26 | 2.85 | 2.85 |
| Sep-05 |  | 3.18 | 3.18 |
| Dec-05 |  | 3.63 | 3.63 |
| Mar-06 |  | 4.03 | 4.03 |
| Jun-06 | 3.87 | 4.53 | 4.53 |
| Sep-06 |  | 4.93 | 4.93 |
| Dec-06 |  | 5.11 | 5.11 |
| Mar-07 |  | 5.17 | 5.17 |
| Jun-07 | 5.12 | 5.23 | 5.23 |
| Sep-07 |  | 5.24 | 5.24 |
| Dec-07 |  | 4.96 | 4.96 |
| Mar-08 |  | 4.18 | 4.17 |
| Jun-08 | 4.33 | 3.11 | 3.11 |
| Sep-08 |  | 2.77 | 2.77 |
| Dec-08 |  | 2.54 | 2.53 |
| Mar-09 |  | 1.91 | 1.90 |
| Jun-09 | 2.22 | 1.51 | 1.51 |
| Sep-09 |  | 0.90 | 0.89 |
| Dec-09 |  | 0.60 | 0.59 |
| Mar-10 |  | 0.56 | 0.55 |
| Jun-10 | 0.65 | 0.56 | 0.56 |
| Sep-10 |  | 0.51 | 0.50 |


| HISTORICAL PMIA YIELDS (\% per year), CONTINUED |  |  |  |
| :---: | :---: | :---: | :---: |
| Date | Annual <br> Average | Allocation Rate |  |
|  |  | LAIF Quarterly | SMIF Quarterly* |
| Dec-10 |  | 0.46 | 0.46 |
| Mar-11 |  | 0.51 | 0.51 |
| Jun-11 | 0.50 | 0.48 | 0.48 |
| Sep-11 |  | 0.38 | 0.38 |
| Dec-11 |  | 0.38 | 0.38 |
| Mar-12 |  | 0.38 | 0.37 |
| Jun-12 | 0.38 | 0.36 | 0.36 |
| Sep-12 |  | 0.35 | 0.35 |
| Dec-12 |  | 0.32 | 0.32 |
| Mar-13 |  | 0.28 | 0.28 |
| Jun-13 | 0.31 | 0.24 | 0.25 |
| Sep-13 |  | 0.26 | 0.25 |
| Dec-13 |  | 0.26 | 0.25 |
| Mar-14 |  | 0.23 | 0.22 |
| Jun-14 | 0.25 | 0.22 | 0.23 |

*Effective January 1, 2004, SMIF earnings are allocated quarterly.


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