#### THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

## January 0, 1900 Staff Report

## REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A OUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Brian Clark

Applicant: City of San Jose

**Allocation Amount Requested:** 

**Tax-exempt:** \$30,000,000

**Project Information**:

Name: Casa Del Pueblo Apartments

Project Address: 200 South Market Street

Project City, County, Zip Code: San Jose, Santa Clara, 95113

**Project Sponsor Information:** 

Name: Casa Del Pueblo Preservation, LP (Casa Del Pueblo

Cornucopia, LLC and Casa Del Pueblo Preservation Partners,

LLC)

Principals: Irene Rivas and Yen Nguyen for Casa Del Pueblo Cornucopia,

LLC; William Szymczak for Casa Del Pueblo Preservation

Partners, LLC

**Property Management Company:** Preservation Partners Management Group, Inc.

**Project Financing Information:** 

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

**Underwriter**: Red Capital Group

Credit Enhancement Provider: Red Capital Group/FHA Section 221(d)

**Private Placement Purchaser**: Not Applicable **TEFRA Adoption Date**: March 10, 2015

**Description of Proposed Project:** 

State Ceiling Pool: General

**Total Number of Units:** 163, plus 2 manager units

Type: Acquisition and Rehabilitation

Type of Units: Senior Citizens

The Project, constructed in 1976, is located on a 0.53 acre parcel in the central business district of San Jose. The Project, consisting of a single twelve-story elevator-serviced building with ground floor commercial space, houses 163 one-bedroom tenant units and two one-bedroom manager's units. The Project does not have off-street tenant parking. The Project currently operates with a Section 8 subsidy, as well as a Section 236 rental assistance payment program. All units will be income-restricted; 33 units at 50% Area Median Income ("AMI") and 160 units at 65% AMI. Unit amenities include carpeting, blinds, coat closet, wall AC unit, refrigerator, stove and garbage disposal. Site amenities include a computer lab, clubhouse, exercise facility, courtyard, laundry facility, on-site management, video surveillance, library, activities coordinator, and adult education classes. Unit renovations will include new ceiling tiles, handrails, carpet, bathroom and kitchen fixtures, kitchen appliances, blinds/window coverings, kitchen cabinets and counter tops, interior doors and hardware, keyed entry door, bathroom and kitchen ceramic tile and painting. Exterior renovations include new doors, windows, railings, terrace surface, fire protection system, intercom, fencing, signage, mailboxes gas piping, boiler with seismic upgrades and HVAC system. Rehabilitation is expected to begin in November 2015 and be completed in November 2016.

## **Description of Public Benefits:**

100% **Percent of Restricted Rental Units in the Project:** 

20% (33 units) restricted to 50% or less of area median income households. 80% (130 units) restricted to 60% or less of area median income households.

> 1 bedroom **Unit Mix:**

There will be no service amenities for the proposed project.

## **Term of Restrictions:**

**Income and Rent Restrictions:** 55 years

# **Details of Project Financing:**

| <b>Estimated Total Development Cost:</b> | \$ | 59,753,803 |
|--|----|------------|
|--|----|------------|

**Estimated Hard Costs per Unit:** \$ 111,560 (\$18,184,201 /163 units) **Estimated per Unit Cost:** \$ 366,588 (\$59,753,803 /163 units)

**Allocation per Unit:** \$ 184,049 (\$30,000,000 /163 units)

184,049 **Allocation per Restricted Rental Unit:** (\$30,000,000 /163 restricted units)

| <b>Sources of Funds:</b> | Construction |            | I  | Permanent  |  |
|--------------------------|--------------|------------|----|------------|--|
| Tax-Exempt Bond Proceeds | \$           | 30,000,000 | \$ | 0          |  |
| FHA 221(d)(4) Loan       | \$           | 0          | \$ | 23,411,100 |  |
| LIH Tax Credit Equity    | \$           | 9,293,803  | \$ | 17,960,606 |  |
| Deferred Developer Fee   | \$           | 2,500,000  | \$ | 422,097    |  |
| Seller Note              | \$           | 17,960,000 | \$ | 17,960,000 |  |
| Total Sources            | \$           | 59,753,803 | \$ | 59,753,803 |  |
| Uses of Funds:           |              |            |    |            |  |

| Acquisition/Land Purchase      | \$<br>29,590,000 |
|--------------------------------|------------------|
| Hard Construction Costs        | \$<br>18,184,201 |
| Architect & Engineering Fees   | \$<br>249,575    |
| Contractor Overhead & Profit   | \$<br>2,275,768  |
| Developer Fee                  | \$<br>2,500,000  |
| Relocation                     | \$<br>2,133,450  |
| Legal                          | \$<br>275,000    |
| Cost of Issuance               | \$<br>1,279,684  |
| Const. & Perm. Financing       | \$<br>1,737,500  |
| Reserves                       | \$<br>657,428    |
| Rpts., Marketing, Furn., etc.) | \$<br>871,197    |

Soft Costs (3rd Party Rp Total Uses \$ 59,753,803

Agenda Item No. 8.42 Application No. 15-327

## **Description of Financial Structure and Bond Issuance:**

The tax-exempt bonds will be publicly sold and the proceeds used to fund a \$23,400,000 loan under the FHA Section 221(d)(4) mortgage insurance program and a \$6,600,000 loan from an affiliate of the Limited Partner. During the construction financing phase the loan term will be for 18 months with a fixed interest rate estimated at 0.75%. Permanent phase financing will be via a FHA 221(d) loan; having a 40 year term, an amortization period of 40 years and a fixed interest rate estimated at 4.00%. There was no underwritten rate provided.

#### **Analyst Comments:**

Not Applicable

## **Legal Questionnaire:**

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

**Total Points:** 

57.1 out of 130

[See Attachment A]

#### **Recommendation:**

Staff recommends that the Committee approve \$30,000,000 in tax exempt bond allocation.

# ATTACHMENT A

# **EVALUATION SCORING:**

| Point Criteria  | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points<br>Allowed for Mixed<br>Income Projects | Points Scored |
|---|---|--|---------------|
| Federally Assisted At-Risk Project or HOPE VI<br>Project  | 20  | 20   | 0             |
| Exceeding Minimum Income Restrictions:  | 35  | 15   | 30            |
| Exceeding Minimum Rent Restrictions  [Allowed if 10 pts not awarded above in Federally Assisted At-Risk Project or HOPE VI Project] | [10]  | [10]   | 6.1           |
| Gross Rents   | 5   | 5  | 5             |
| Large Family Units  | 5   | 5  | 0             |
| Leveraging  | 10  | 10   | 0             |
| Community Revitalization Area   | 15  | 15   | 0             |
| Site Amenities  | 10  | 10   | 10            |
| Service Amenities   | 10  | 10   | 0             |
| New Construction  | 10  | 10   | 0             |
| Sustainable Building Methods  | 10  | 10   | 6             |
| Negative Points   | -10   | -10  | 0             |
| Total Points  | 130   | 100  | 57.1          |

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.