THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

March 16, 2016

Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Richard Fischer

Applicant:

Housing Authority of the City of Richmond

Allocation Amount Requested:

Tax-exempt: \$1,000,000

The amount of allocation requested is supplemental to the \$16,500,000 of allocation the Project issued in 2015.

Project Information:

Name: Friendship Manor & Triangle Court Apartments

Project Address: 564 Stege Ave. & 980 Triangle Court

Project City, County, Zip Code: Richmond, Contra Costa, 94804 & 94801

Project Sponsor Information:

Name: RHA RAD Housing Partners, LP (RHA RAD, LLC; JSCo

Friendship Triangle, LLC)

Principals: Tim Jones, LaTanna Jones and Tony Taplin for RHA RAD

Housing Partners, LP.

Property Management Company: John Stewart Company

Project Financing Information:

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Underwriter: Not Applicable **Credit Enhancement Provider**: Not Applicable

Private Placement Purchaser: JP Morgan Chase Bank, N.A.

TEFRA Noticing Date: Not Applicable **TEFRA Adoption Date**: January 5, 2015

Description of Proposed Project:

State Ceiling Pool: General

Total Number of Units: 153, plus 2 manager units

Type: Acquisition and Rehabilitation
Type of Units: Family and Senior Citizen

This a scattered-site project in the City of Richmond, California. Friendship Manor is a senior 58-unit five single-story buildings project on a 3.4 acre site and Triangle Court is a family 98-unit semi-attached dwelling units on a 14 acre site. Both projects will have substantial renovations to be completed by May 2016. Friendship Manor has studio, 1, 2, and 3 bedroom units and Triangle Court has the same configuration of units. Each site has a clubhouse,

picnic area, surveillance cameras, storage area, gated community, and on-site management.

Description of Public Benefits:

99% **Percent of Restricted Rental Units in the Project:**

99% (151 units) restricted to 50% or less of area median income households.

Studio, 1 & 2 bedrooms **Unit Mix:**

Service amenities include a bona fide service coordinator/social worker available free of charge for tenants.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

| Estimated Total Development Cost: | \$ | 34,854,674 |
|--|----|------------|
|--|----|------------|

Estimated Hard Costs per Unit: 70,222 (\$10,743,969 /153 units) **Estimated per Unit Cost:** \$ 227,808 (\$34,854,674 /153 units)

Allocation per Unit: \$ 114,379 (\$17,500,000 /153 units)

Allocation per Restricted Rental Unit: 115,894 (\$17,500,000 /151 restricted units)

| Sources of Funds: | Construction | | | Permanent | |
|---|--------------|------------|-----------------|------------|--|
| Tax-Exempt Bond Proceeds | \$ | 17,500,000 | \$ | 1,175,000 | |
| LIH Tax Credit Equity | \$ | 1,551,837 | \$ | 12,996,994 | |
| RHA Seller Financing | \$ | 8,891,500 | \$ | 8,891,500 | |
| RHA Loan | \$ | 3,104,143 | \$ | 5,618,500 | |
| City of Richmond | \$ | 1,333,182 | \$ | 5,753,546 | |
| Developer Equity | \$ | 87,500 | \$ | 87,500 | |
| Deferred Developer Fee | \$ | 0 | \$ | 19,427 | |
| Project NOI | \$ | 0 | <u>\$</u> \$ | 112,207 | |
| Total Sources | \$ | 32,468,162 | \$ | 34,654,674 | |
| Uses of Funds: | | | | | |
| Land Cost/Acquisition | \$ | 14,650,000 | | | |
| Rehabilitation | \$ | 10,743,969 | | | |
| Relocation | \$ | 1,250,000 | | | |
| Architectural Fees | \$ | 1,021,752 | | | |
| Permanent Financing | \$ | 1,111,694 | | | |
| Legal Fees | \$ | 334,292 | | | |
| Reserves | \$ | 741,989 | | | |
| Appraisal | \$ | 15,606 | | | |
| Contingencies | \$ | 1,074,396 | | | |
| Other Project Costs (Soft Costs, Marketing, etc.) | \$ | 1,210,976 | | | |
| Developer Costs | \$ | 2,500,000 | | | |
| Total Uses | \$ | 34,654,674 | | | |

Description of Financial Structure and Bond Issuance:

This is a privately placed bond transaction with the bonds being issued by the City of Richmond Housing Authority. JP Morgan Chase Bank, NA will privately place the bonds and will provide construction and permanent financing. Construction terms are 18 months with a floating rate of 1.62 % in excess of the 1-month LIBOR rate. The permanent terms are a 10 year interest rate swap +2.47%, fixed at construction loan closing. This has a 12.5 year maturity from construction loan closing. There was no underwritten rate provided.

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Recommendation:

Staff recommends that the Committee approve \$1,000,000 in tax exempt bond allocation.

EVALUATION SCORING:

| Point Criteria | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|---|---|--|---------------|
| Preservation Project | 20 | 20 | |
| Exceeding Minimum Income Restrictions: | 35 | 15 | |
| Exceeding Minimum Rent Restrictions | | | |
| [Allowed if 10 pts not awarded above in Preservation Project] | [10] | [10] | |
| Gross Rents | 5 | 5 | |
| Large Family Units | 5 | 5 | |
| Leveraging | 10 | 10 | |
| Community Revitalization Area | 5 | 5 | |
| Site Amenities | 10 | 10 | |
| Service Amenities | 10 | 10 | |
| New Construction or Substantial Renovation | 10 | 10 | |
| Sustainable Building Methods | 10 | 10 | |
| Forgone Eligible Developer Fee (Competitive Allocation Process Only) | 10 | 10 | |
| Minimum Term of Restrictions (Competitive Allocation Process Only) | 10 | 10 | |
| Negative Points (No Maximum) | -10 | -10 | |
| Total Points | 140 | 120 | 0 |

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.