THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE March 15, 2017 Staff Report REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Sarah Lester **Applicant:** Housing Authority of the City of San Diego Allocation Amount Requested: \$12,000,000 Tax-exempt: **Project Information**: **New Palace Hotel Apartments** Name: **Project Address**: 1814 5th Avenue San Diego, San Diego, 92101 Project City, County, Zip Code: **Project Sponsor Information:** HDP New Palace LP (HDP New Palace Management, LLC) Name: **Principals**: Richard Gentry, Gary Grambling, Roberta Spoon and Michael Pavco for HDP New Palace Management, LLC **Property Management Company:** SK Management **Project Financing Information:** Quint & Thimmig LLP **Bond Counsel**: **Private Placement Purchaser:** Citibank, N.A. Not Applicable **Cash Flow Permanent Bond**: Not Applicable Public Sale: Not Applicable Underwriter: **Credit Enhancement Provider:** Not Applicable November 17, 2016 **TEFRA Noticing Date: TEFRA Adoption Date:** December 21, 2016 **Description of Proposed Project:** General State Ceiling Pool: 78 **Total Number of Units:** Manager's Units: 1 Unrestricted Acquisition and Rehabilitation Type: Senior Citizens **Population Served:**

New Palace Hotel Apartments is an existing project located in the city of San Diego on a 0.34 acre site. The project consists of 79 rental units. Two of the 79 units will be unrestricted with one unit designated as a manager's unit. The project has 77 studio units. The scope of rehabilitation will include building sytems renovation that will consist of major upgrades to mechanical, electrical, plumbing, elevator modernization and new HVAC. Individual apartment units will be updated with cabinets, counters, floors, hardware, painting, appliances, bathroom fixtures, fire/life safety and energy efficient windows. Lastly, common or site area renovations will consist of landscaping. The rehabilitation is expected to begin in June/July 2017 and completed in June 2018.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 99%

10% (8 units) restricted to 50% or less of area median income households. 88% (69 units) restricted to 60% or less of area median income households.

Studio Unit Mix:

The proposed project will not be providing service amenities

Term of Restrictions: Income and Rent Restrictions:	55 years				
Details of Project Financing:					
Estimated Total Development Cost:	\$	22,048,834			
Estimated Hard Costs per Unit:	\$	79,103	(\$6,169,99	96 /78 units)	
Estimated per Unit Cost:	\$	279,099	(\$22,048,83	34 /79 units including mgr. units)	
Allocation per Unit:	\$	153,846	(\$12,000,00	00 /78 units)	
Allocation per Restricted Rental Unit:	\$	155,844	(\$12,000,00	00 /77 restricted units)	
Sources of Funds:		Construction		Permanent	
Tax-Exempt Bond Proceeds	\$	12,000,000	\$	4,560,000	
LIH Tax Credit Equity	\$	1,220,970	\$	8,139,802	
Developer Equity	\$	48,000	\$	0	
Deferred Developer Fee	\$ \$ \$ \$	0	\$	1,100,293	
Seller Carryback Loan	\$	1,740,739	\$	1,740,739	
Itemized Public Funds Sources	\$	6,308,000	\$	6,460,000	
HDP / RFR Transfer	\$	0	<u>\$</u> \$	48,000	
Total Sources	\$	21,317,709	\$	22,048,834	
Uses of Funds:					
Land Cost/Acquisition	\$	7,595,000			
Rehabilitation	\$	6,947,394			
Relocation	\$	552,645			
Contractor Overhead & Profit	\$	337,414			
Architectural Fees	\$	310,502			
Survey and Engineering	\$	103,687			
Construction Interest and Fees	\$	1,402,106			
Permanent Financing	\$	125,000			
Legal Fees	\$	73,800			
Reserves	\$	488,797			
Appraisal	\$	13,000			
Hard Cost Contingency	\$ \$	658,237			
Other Project Costs (Soft Costs, Marketing, etc.)	\$	941,252			
Developer Costs	\$ \$	2,500,000			
Total Uses	\$	22,048,834			

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

82.7 out of 140 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$12,000,000 in tax exempt bond allocation.

EVALUATION SCORING:

Point Criteria	Maximum Points Allowed for Non-Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored
Preservation Project	20	20	20
Exceeding Minimum Income Restrictions:	35	15	25
Exceeding Minimum Rent Restrictions			
[Allowed if 10 pts not awarded above in Preservation Project]	[10]	[10]	0
Gross Rents	5	5	5
Large Family Units	5	5	0
Leveraging	10	10	10
Community Revitalization Area	5	5	0
Site Amenities	10	10	7.5
Service Amenities	10	10	0
New Construction or Substantial Renovation	10	10	10
Sustainable Building Methods	10	10	5
Forgone Eligible Developer Fee (Competitive Allocation Process Only)	10	10	N/A
Minimum Term of Restrictions (Competitive Allocation Process Only)	10	10	N/A
Negative Points (No Maximum)	-10	-10	0
Total Points	140	110	82.7

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.