# CALIFORNIA EDUCATIONAL FACILITIES AUTHORITY BOND FINANCING PROGRAM

#### **EXECUTIVE SUMMARY**

Applicant: The President and Board of Amount Requested: \$125,000,000

Trustees of Santa Clara College Date Requested: July 30, 2015

dba Santa Clara University ("SCU") Resolution Number: 305

500 El Camino Real

Santa Clara, CA 95053 (Santa Clara County)

Facility Type: Private University Project Location: Santa Clara, CA

**Accreditation:** Western Association of Schools and Colleges

**Use of Proceeds:** Bond proceeds will be used to refund all of the outstanding CEFA Series 2008 bonds and refinance a note with Wells Fargo Bank. The refunding of these bonds is expected to provide SCU with a net present value savings of approximately \$5.3 million or 7.68%, under current market conditions. In addition, bond proceeds will be used to provide financing for the acquisition, construction, equipping and infrastructure improvements of educational facilities located at the SCU campus.

**Type of Issue:** Negotiated public offering, tax-exempt fixed rates

Credit Enhancement: None

**Expected Credit Rating:** Aa3 (Moody's)

Financing Team: Please see Exhibit 1 to identify possible conflicts of interest

**Environmental Benefits:** SCU projects will not be LEED certified, but all projects have been designed to meet or exceed the requirements of the California Green Building Standards Codes. SCU will minimize the impact on ecosystems and water resources, use smart systems that automatically monitor heating and cooling in rooms to aid in energy conservation, and use renewable and recycled materials.

**Financial Overview:** SCU has exhibited strong results supported by a growing revenue base from net tuition and fees. SCU has a strong balance sheet with moderate relative debt with a solid debt service ratio of 2.84x.

Sources of Funds:		Uses of Funds:	
Par Amount of Bonds	\$125,000,000	Refunding	\$77,058,491
Premium	10,997,343	Project Fund	59,550,901
Debt Service Fund	<u>1,337,812</u>	Financing Costs	725,763
Total Sources	\$137,335,155	Total Uses	\$137,335,155

**Due Diligence:** Staff has received and reviewed the Eligibility, Legal Review, Religious Due Diligence, and CEQA documentation. All documentation satisfies the Authority's requirements.

**Staff Recommendation:** Staff recommends the Authority approve Resolution No. 305 in an amount not to exceed \$125,000,000 for Santa Clara University subject to a bond rating of at least investment grade by a nationally recognized rating agency. Macias, Gini & O'Connell, LLP, the Authority's financial analyst, and Fieldman, Rolapp & Associates, Inc., the Authority's financial advisor, concur with the Authority's staff recommendations.

#### STAFF SUMMARY AND RECOMMENDATION

### Santa Clara University ("SCU")

July 30, 2015 Resolution No. 305

**PURPOSE OF FINANCING:** SCU is taking advantage of the current interest rate environment to refund the CEFA Series 2008 bonds that are expected to provide SCU with a net present value savings of approximately \$5.3 million or 7.68%, under current market conditions. The proposed capital project list is a part of SCU's ambitious integrated strategic plan known as "Santa Clara 2020". The plan includes construction of new facilities and the renovation of residence halls and the student center. This future expansion also envisions a three building complex for science, technology, engineering and math ("STEM"), a new building for the Law School and two new residence halls over the next 10 years. The STEM buildings will allow SCU to capitalize on its location in the heart of Silicon Valley and increase its undergraduate population by 600 students.

SCU plans to refund all of the CEFA Series 2008 bonds, of which approximately \$60,770,000 remains outstanding. The CEFA Series 2008 bonds were originally issued in the amount of approximately \$72.5 million. Bond proceeds were originally used to refund a taxable line of credit from Bank of America, which was used to refund the CEFA Series 2002B and 2006 bonds. In addition, bonds were used to complete major renovations to Dunne, Swig, Nobili, Walsh, McLaughlin, Sanfilippo, St. Clare, Graham, Sobrato, Casa and Bellarmine Residence Halls.

SCU also plans to refund a note agreement with Wells Fargo Bank, of which they entered on June 25, 2014 in the amount of \$8,715,000. Proceeds were used to redeem the remaining balance of the CEFA Series 2003A bonds.

Edward M. Dowd Art and Art History Building – This building is a new 45,400 sq. ft. facility housing the academic Art and Art History Department. Construction has started with completion and occupancy scheduled in the summer of 2016.

<u>Dunne Residence Hall Renovation</u> – The current Dunne Residence Hall built in 1960 is a traditional dormitory style student residence. Renovation will include the updating of each room and creating additional community space.

<u>Infrastructure Improvements</u> – This will require the construction, expansion, rehabilitation, renovation, remodeling, furnishing and equipping of residence halls, academic buildings, administrative buildings, athletic facilities, recreational facilities, telecommunications equipment and the infrastructure improvements on the main campus.

# Environmental Benefits:

SCU projects will not be LEED certified, but all projects have been designed to meet or exceed the requirements of the California Green Building Standards Codes. SCU will minimize the impact on ecosystems and water resources, use smart systems that automatically monitor heating and cooling in rooms to aid in energy conservation, and use renewable and recycled materials.

Financing Costs	725,763
Cost of Issuance\$ 303,426	
Underwriter's Discount	
TOTAL USES OF FUNDS\$ <u>1</u>	<i>37,335,155</i>

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#### I. PROPOSED COVENANTS, SECURITY AND DISCLOSURES:

Executive summary and recommendations include minimum requirements. Additional or more stringent covenants or disclosures may be added following consultation with Authority staff but without further notification to the Authority's Board. These covenants cannot be diluted or removed without subsequent review. If there have been modifications to the covenant proposal following the preparation of this executive summary, staff will report it at the meeting.

After reviewing SCU's credit profile, including its current financial profile, prior bond transactions and considering what the market will support, SCU's financial advisor, the Authority's financial advisor (Fieldman, Rolapp & Associates, Inc., "Fieldman"), and the underwriter of the proposed bonds have concluded that the covenants listed below should be applicable to this transaction. SCU and their financial advisor, the underwriter, and Fieldman note that the current financial situation of SCU does not suggest that additional covenants should be required by the Authority.

- ✓ Unconditional Promise to Pay. Borrower agrees to pay Trustee all amounts required for principal and interest and other payments and expenses designated in the Loan Agreement. All Revenue¹ and any other amounts held in a designated fund or account under the Bond Indenture are pledged to secure the full payment of the bonds.
- ✓ Comply with SEC Rule 15c2-12. The rule prohibits underwriters from underwriting municipal bond deals unless the issuer or borrower contractually agrees to disclose designated financial and operating information to the marketplace during the life of the bonds and to report designated "material events" such as missed debt service payments, any change in bond ratings, defeasance, redemptions, etc. Section 15(g) of Loan Agreement.

Staff and Fieldman, Rolapp & Associates reviewed the entirety of this financing package and find it to be acceptable.

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<sup>&</sup>lt;sup>1</sup> Capitalized terms defined in the Indenture.

# II. FINANCIAL ANALYSIS:

# Santa Clara University <u>Statement of Activities</u> Unrestricted (\$000s)

	Fiscal Year Ended June 30,					
	-		<u>2013</u>	<u>13</u> <u>2012</u>		
Operating activities:						
Revenues:						
Tuition and fees, net	\$	229,570	\$	215,523	\$	212,263
Contributions		3,451		4,656		3,921
Grant revenues		4,464		6,255		5,692
Net return on operating investments		3,512		1,751		1,917
Other revenues		16,936		12,205		13,601
Auxiliary activities		35,230		33,106		30,512
Operating revenues before nonoperating		293,163		273,496		267,906
Nonoperating net assets used in operations;						
Long-term investment income used in operations		27,353		26,394		26,589
Released contributions used in operations		10,310		9,042		10,891
Total revenues		330,826		308,932		305,386
Expenses:						
Educational and general:						
Instruction		127,478		118,088		113,529
Research		4,831		4,654		4,313
Public service		7,264		6,277		6,424
Academic support		37,531		33,371		33,773
Student services		46,376		44,044		40,646
Institutional support		59,632		56,006		55,066
Scholarship and fellowships		1,002		1,205		1,129
Total educational and general		284,114		263,645		254,880
Auxiliary activities		32,148		31,356		29,081
Total expenses		316,262		295,001		283,961
Increase in unrestricted net assets from operations		14,564		13,931		21,425
Nonoperating:				,		
Contributions		905		1,571		111
Net return on nonoperating long-term investments		19,085		13,166		62
Nonoperating net assets used in operations		(37,663)		(35,436)		(37,480)
Net assets released from restrictions		38,761		33,162		35,119
Other changes		480		288		(23)
Change in net assets		36,132		26,682		19,214
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR		659,068		632,386		613,172
UNRESTRICTED NET ASSETS, END OF YEAR	\$	695,200	\$	659,068	\$	632,386

# Santa Clara University Statement of Financial Position (\$000s)

3014         2013         2012           ASSETS:           Cash and cash equivalents         \$ 48,273         \$ 58,056         \$ 56,058           Contributions receivable, net         21,476         17,399         18,536           Student and other receivables         12,6600         893,258         813,046           Deposits in trust         5,672         6,794         6,171           Other assets         5,672         6,794         6,174           Plant facilities, net         685,065         670,405         656,065           Total assets         \$ 1,799,103         \$ 1,567,845         \$ 1,568,745           Plant facilities and DNET ASSETS:         \$ 44,596         \$ 1,432         \$ 1,768,745           Accounts payable and accrued expenses         \$ 44,596         \$ 1,433         17,712           Accounts payable and accrued expenses         \$ 44,596         \$ 1,432         \$ 14,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         \$ 48,798         43,523         30,309           Appear in trust obligation         \$ 1,890         5,419         4,488           Asset retirement obligation         \$ 183,749         191,			As of June 30,					
Cash and cash equivalents         \$ 48,273         \$ 58,056         \$ 56,782           Contributions receivable, net         21,476         17,399         18,536           Student and other receivables         12,610         11,739         13,313           Investments         1,026,007         893,258         83,046           Deposits in trust         3,901         6,794         6,171           Plant facilities, net         685,065         670,405         565,096           Total assets         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Plant facilities, net         685,065         670,405         656,096           Total assets         \$ 14,599         43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,207         \$ 44,989           Deposits and deferred revenue         18,897         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           U.S. government loan advances         7,316         7,288         6,946			<u>2014</u>				2012	
Contributions receivable, net         21,476         17,399         18,536           Student and other receivables         12,610         11,933         13,313           Investments         1,026,007         893,258         813,046           Deposits in trust         -         -         3,901           Other assets         5,672         6,794         6,171           Plant facilities, net         685,065         670,405         656,996           Total assets         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           LIABILITIES AND NET ASSETS           Accounts payable and accrued expenses         \$ 44,596         \$ 43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         <	ASSETS:							
Student and other receivables         12,610         11,933         13,313           Investments         1,026,007         893,258         813,046           Deposits in trust         -         -         3,901           Other assets         5,672         67,944         6,179           Plant facilities, ner         685,065         670,405         565,096           Total assets         1,799,103         1,657,845         1,568,745           ***********************************	Cash and cash equivalents		\$	48,273	\$	58,056	\$	56,782
Investments	Contributions receivable, net			21,476		17,399		18,536
Deposits in trust         -         3,001           Other assets         5,672         6,794         6,171           Plant facilities, net         685,065         670,405         565,096           Total assets         1,799,103         1,657,845         1,568,745           LIABILITIES AND NET ASSETS:           Accounts payable and accrued expenses         \$ 44,596         43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         30,004           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,94           Total liabilities         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,655	Student and other receivables			12,610		11,933		13,313
Other assets         5,672         6,794         6,171           Plant facilities, net         685,065         670,405         656,906           Total assets         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           LIABILITIES AND NET ASSETS:           Accounts payable and accrued expenses         \$ 44,596         \$ 43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         284,671         279,065         275,555 <td< th=""><th>Investments</th><th></th><th></th><th>1,026,007</th><th></th><th>893,258</th><th></th><th>813,046</th></td<>	Investments			1,026,007		893,258		813,046
Plant facilities, net Total assets         685,065         670,405         656,996           Total assets         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           LIABILITIES AND NET ASSETS:           Accounts payable and accrued expenses         \$ 44,596         \$ 43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,144         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets           Unrestricted         695,200         659,068         632,386           Temporarily restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139	Deposits in trust			-		-		3,901
Total assets         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           LIABILITIES AND NET ASSETS:           Accounts payable and accrued expenses         \$ 44,596         \$ 43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139	Other assets			5,672		6,794		6,171
Net assets:   Unrestricted   1,405,000	Plant facilities, net			685,065		670,405		656,996
Accounts payable and accrued expenses         \$ 44,596         \$ 43,207         \$ 44,989           Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           Froforma         FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)	Total assets		\$	1,799,103	\$	1,657,845	\$	1,568,745
Deposits and deferred revenue         18,890         17,431         17,712           Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           FyE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83 </td <td>LIABILITIES AND NET ASSETS</td> <td>S:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	LIABILITIES AND NET ASSETS	S:						
Amounts held on behalf of others         48,978         43,523         39,049           Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           FyE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x) <td>Accounts payable and accrued exper</td> <td>nses</td> <td>\$</td> <td>44,596</td> <td>\$</td> <td>43,207</td> <td>\$</td> <td>44,989</td>	Accounts payable and accrued exper	nses	\$	44,596	\$	43,207	\$	44,989
Annuity and trust obligations         5,480         5,419         4,848           Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           Financial Ratios           Proforma FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29				18,890		17,431		17,712
Asset retirement obligation         3,183         3,165         3,036           Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           Fortal LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           FYe6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29				48,978		43,523		39,049
Bonds and notes payable         183,747         191,197         198,713           Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Annuity and trust obligations			5,480		5,419		4,848
Obligations under capitalized lease         41,140         42,762         44,313           U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           Fortal LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Froforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Asset retirement obligation			3,183		3,165		3,036
U.S. government loan advances         7,316         7,288         6,946           Total liabilities         353,330         353,992         359,606           Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Bonds and notes payable			183,747		191,197		198,713
Net assets:         Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           Financial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Obligations under capitalized lease			41,140		42,762		44,313
Net assets:           Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	U.S. government loan advances			7,316		7,288		6,946
Unrestricted         695,200         659,068         632,386           Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Frinancial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Total liabilities			353,330		353,992		359,606
Temporarily restricted         465,902         364,820         301,298           Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Net assets:							
Permanently restricted         284,671         279,965         275,455           TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           Proforma         FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Unrestricted			695,200		659,068		632,386
TOTAL NET ASSETS         1,445,773         1,303,853         1,209,139           TOTAL LIABILITIES AND NET ASSETS         \$ 1,799,103         \$ 1,657,845         \$ 1,568,745           Financial Ratios           Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Temporarily restricted			465,902		364,820		301,298
TOTAL LIABILITIES AND NET ASSETS \$ 1,799,103 \$ 1,657,845 \$ 1,568,745  Financial Ratios  Proforma  FYE 6/30/14 (a) 2014 2013 2012  Debt service coverage (x) 2.83 2.84 2.83 1.62  Debt to expendable net assets (x) 0.24 0.19 0.23 0.26  Expendable net assets to operations (x) 3.67 3.47 3.29	Permanently restricted			284,671		279,965		275,455
Financial Ratios  Proforma  FYE 6/30/14 (a) 2014 2013 2012  Debt service coverage (x) 2.83 2.84 2.83 1.62  Debt to expendable net assets (x) 0.24 0.19 0.23 0.26  Expendable net assets to operations (x) 3.67 3.47 3.29	TOTAL NET ASSETS			1,445,773		1,303,853		1,209,139
Proforma           FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	TOTAL LIABILITIES AND NET	ASSETS	\$	1,799,103	\$	1,657,845	\$	1,568,745
FYE 6/30/14 (a)         2014         2013         2012           Debt service coverage (x)         2.83         2.84         2.83         1.62           Debt to expendable net assets (x)         0.24         0.19         0.23         0.26           Expendable net assets to operations (x)         3.67         3.47         3.29	Financial Ratios							
Debt service coverage (x)       2.83       2.84       2.83       1.62         Debt to expendable net assets (x)       0.24       0.19       0.23       0.26         Expendable net assets to operations (x)       3.67       3.47       3.29		Proforma						
Debt to expendable net assets (x) 0.24 0.19 0.23 0.26  Expendable net assets to operations (x) 3.67 3.47 3.29		FYE 6/30/14 (a)		<u>2014</u>		<u>2013</u>		<u>2012</u>
Expendable net assets to operations (x)  3.67  3.47  3.29	Debt service coverage (x)	2.83		2.84		2.83		1.62
	Debt to expendable net assets (x)	0.24		0.19		0.23		0.26
Margin 4% 5% 8%	Expendable net assets to operations	(x)		3.67		3.47		3.29
	Margin			4%		5%		8%

<sup>(</sup>a) Recalculates FY 2014 results to include the impact of this proposed financing.

#### **Financial Discussion:**

# SCU has exhibited strong results supported by a growing revenue base from net tuition and fees.

SCU has exhibited solid growth in revenues led by net tuition and fees growth over the review period. SCU is recognized as one of the nation's top comprehensive universities and has the fourth-highest undergraduate graduation rate among U.S. master's-level universities. Total revenues mainly consist of tuition and fees, other revenues, and auxiliary activities. SCU's academic operations remained solid, Net tuition and fee revenues for FY 2014 totaled approximately \$229.6 million and have increased approximately 8% from FY 2012 in the amount of \$212.3 million, primarily due to slight increase in tuition and fees along with the growth in enrollment numbers. Net tuition and fees are SCU's primary revenue source, accounting for 68.7%, 69.8%, and 69.4% of total revenues for the FY's 2012, 2013, and 2014, respectively.

Total expenses increased from approximately \$284.0 million in FY 2012 to \$316.3 million in FY 2014, an increase of 11%. The increase in total expenses is commensurate with increases in tuition and fees, other revenue, and auxiliary activities. Expense increases are largely centered in instruction, research, public services, academic support and student services. SCU believes the increases are manageable and stable.

# SCU has a strong balance sheet with moderate relative debt with a solid debt service ratio of 2.84x.

SCU's total net asset levels have increased by approximately 20% over the review period, from \$1.2 billion in FY 2012 to \$1.4 billion in FY 2014. This robust increase, reflected in cumulative increases in unrestricted, temporarily restricted, and permanently restricted net assets, has allowed SCU to maintain a stable asset base. SCU investment portfolio is the primary factor contributing to the increase, growing nearly 26.2% from approximately \$813 million in FY 2012 to nearly \$1 billion in FY 2014. The rebound of global markets and SCU's commingled funds investment had a significate role in earnings.

Cash and cash equivalents experienced a decline over the review period, from \$56.8 million in FY 2012 to \$48.3 million in FY 2014 as more was reclassified as investments. SCU indicated that they refunded the CEFA Series 2003A bonds in FY 2014 with a floating rate privately placed term note with Wells Fargo that is expected to save over \$1 million in interest cost over its five year term.

SCU's debt service coverage appears strong with a solid debt service coverage ratio of 2.84x for FY 2014. SCU's proforma debt service coverage remains strong at 2.83x with the new debt. SCU's strong balance sheet indicates SCU is capable of carrying the additional debt.

#### III. BACKGROUND:

#### General:

Santa Clara University ("SCU") is a non-profit, privately endowed, co-educational university offering 52 undergraduate, 33 graduate, and 2 professional degree programs. Enrollment for the fall term of the 2014-2015 academic year was 9,017 (8,730 FTE) students. Undergraduate and graduate instruction is provided by the College of Arts and Sciences, the School of Engineering and the Thomas and Dorothy Leavey School of Business. The School of Law and the School Education and Counseling Psychology and Pastoral Ministries offer programs at the graduate level only. The Jesuit School of Theology of Santa Clara University located in Berkeley, California offers graduate level programs.

Located in "Silicon Valley," a world center for high technology industries, SCU is 46 miles south of San Francisco and a mile west of San Jose. Its 106-acre campus has more than 50 major buildings. These include 12 residence halls, four apartment complexes, Harrington Learning Commons, Sobrato Technology Center and Orradre Library, Lucas Hall housing the School of Business, Edwin A. Heafey Law Library, the Center for Performing Arts, the Thomas E. Leavey Activities Center, the Robert F. Benson Memorial Center, the de Saisset Museum, the Pat Malley Fitness and Recreation Center, the Locatelli Student Activities Building and other numerous classroom and administration buildings. In the heart of the tree-lined campus stands the historic Mission Santa Clara de Asis, established in 1777 by Franciscan missionaries as the eighth in a series of 21 California missions.

SCU was founded at the site of the Mission in 1851 by the Society of Jesus, or Jesuits as the order is commonly known, and is the oldest institution of higher education in California. Although SCU remains affiliated with the Catholic Church and the Society of Jesus, it is governed by an independent Board of Trustees and welcomes persons of all religious persuasions as members of its student body, faculty and administration.

#### **Administration:**

SCU is governed by a Board of Trustees composed of at least 45 but no more than 55 members. The Bylaws require that ten members of the Board will be members of the Society of Jesus, including the President of SCU and the Rector of the Jesuit Community at SCU (the "Rector"). Of the remaining 40 other members, approximately 25% will be alumni, one of whom will have received a bachelor's degree from SCU not more than the last five years prior to election as a Trustee. With the exception of the President and the Rector, who serve by virtue of their offices, all members of the Board are elected for a three-year term.

#### **Accreditation:**

SCU is fully accredited by the Western Association of Schools and Colleges in June of 2011 resulting in reaffirmation of accreditation. It also has professional accreditation from the Accreditation Board for Engineering and Technology, the Association to Advance Collegiate Schools of Business, the American Association of Museums, and the American Chemical Society. SCU has been approved by the California State Commission on Teacher Credentialing and has been admitted to membership in the National Association of Schools of Music and the National Association of Schools of Theatre. The School of Law is accredited by the American Bar Association and the State Bar of California, and is a member of the Association of American Law Schools. JST-SCU is accredited by the Association of Theological Schools.

## **Academic Programs:**

SCU is organized into six major academic divisions:

<u>College of Arts and Sciences</u> is the largest academic unit on campus, with faculty that teach all of the courses in SCU's undergraduate core curriculum. The College's 23 departments offer over 30 undergraduate degrees. In addition, companion majors are offered in Ethnic Studies and Women's and Gender Studies

<u>Thomas and Dorothy Leavey School of Business and Administration</u> offers both undergraduate and graduate programs in Business including an Executive MBA program.

<u>The School of Engineering</u> offers both Bachelor of Science and Masters of Science programs in Civil Engineering, Computer Engineering, and Electrical Engineering, General Engineering, and Mechanical Engineering. It also offers Master of Science programs in Applied Mathematics, Engineering Management and Software Engineering. Ph.D. programs are offered in Electrical Engineering, Computer Engineering and Mechanical Engineering.

<u>The School of Law</u> offers a full range of courses dealing with federal, state and international law leading to the Juris Doctor Degree. Its day and evening divisions also provide students with opportunities to participate in overseas summer programs, internships and institutes, such as the Institutes and the Institute of International and Comparative Law.

<u>The School of Education, Counseling, Psychology and Pastoral Ministries</u> includes programs leading to the Master of Arts in Counseling, Counseling Psychology, Marriage, Family, and Child Counseling, Education, Educational Administration, and Special Education.

<u>The Jesuit School of Theology of Santa Clara University</u> offers graduate level degrees in theology, divinity and theological studies, a Bachelor of Sacred Theology Degree and Licentiate in Sacred Theology.

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### IV. OUTSTANDING DEBT (\$000's):

Issue:		_	rinal Issue .mount	Outst	amount anding as of 30/2015*	Outst P Fi	Amount anding After roposed inancing ine 2015
Existing Debt:						-	
CEFA, Series 1999		\$	82,181	\$	53,766	\$	53,766
CEFA, Series 2008			72,485		60,775		-
CEFA, Series 2010			50,125		45,640		45,640
Wells Fargo Term Note	**		8,715		7,995		-
Proposed: CEFA, Series 2015							125,000
Total				\$	168,176	\$	224,406

<sup>\*</sup>As of proposed issuance date of Series 2015 Bonds, principal balance remaining outstanding

#### V. DUE DILIGENCE:

Due diligence has been completed with regard to the following items:

- Religious Due Diligence
- Legal Review
- Compliance with Section 94212(b) of the Education Code California Environmental Quality Act
- Iran Contracting Act Certificate

#### VI. STAFF RECOMMENDATION:

Staff recommends the Authority approve Resolution No. 305 in an amount not to exceed \$125,000,000 for Santa Clara University subject to a bond rating of at least investment grade by a nationally recognized rating agency. Macias, Gini & O'Connell, LLP, the Authority's financial analyst, and Fieldman, Rolapp & Associates, Inc. the Authority's financial advisor, concur with the Authority's staff recommendations.

#### **EXHIBIT 1**

# Financing Team Santa Clara University

Borrower: Santa Clara University

Agent for Sale: California State Treasurer

Issuer's Counsel: Attorney General's Office

Issuer's Financial Advisor: Fieldman, Rolapp & Associates, Inc.

Issuer's Financial Analyst: Macias Gini & O'Connell, LLP

Borrower's Financial Advisor: Public Financial Management, Inc.

Bond Counsel: Orrick Herrington & Sutcliffe LLP

Underwriter: Wells Fargo Securities

Underwriter's Counsel: Hawkins Delafield & Wood

Prior Lender: Wells Fargo Bank

Trustee: U.S. Bank, N.A.

Escrow Agent: U.S. Bank, N.A.

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#### **RESOLUTION NO. 305**

RESOLUTION OF THE CALIFORNIA EDUCATIONAL FACILITIES AUTHORITY AUTHORIZING THE ISSUANCE OF REVENUE BONDS TO FINANCE AND REFINANCE PROJECTS AT THE EDUCATIONAL FACILITIES OF SANTA CLARA UNIVERSITY

#### July 30, 2015

WHEREAS, the California Educational Facilities Authority (the "Authority"), a public instrumentality of the State of California, is authorized and empowered by the provisions of the California Educational Facilities Authority Act (the "Act") to issue revenue bonds and to loan the proceeds thereof to a participating private college or a participating nonprofit entity (both as defined in the Act) for the acquisition or construction of projects (as defined in the Act), to refund existing bonds, mortgages, or advances or other obligations incurred, given, or made by a participating private college for the acquisition or construction of any projects, to loan the proceeds thereof to a participating private college for the purpose of refinancing projects not originally funded pursuant to the Act (including repayment of costs, as defined in the Act), and to refund existing bonds or notes of the Authority;

**WHEREAS,** The President and Board of Trustees of Santa Clara College, Doing Business as Santa Clara University (the "Borrower") is a nonprofit public benefit corporation duly organized and existing under the laws of the State of California;

WHEREAS, the Borrower has requested that the Authority issue one or more series of its revenue bonds in an aggregate principal amount not to exceed \$125,000,000 and apply the proceeds thereof (i) to make one or more loans of the proceeds of the Bonds (as defined below) to the Borrower (a) to finance the costs of the New Project, as more particularly described under the caption "New Project" in Exhibit A hereto (the "New Project") and (b) to refinance the costs of the Prior Project, as more particularly described under the caption "Prior Project" in Exhibit A hereto (the "Prior Project" and, together with the New Project, the "Project") and (ii) to pay costs of issuance of the Bonds;

**WHEREAS**, to the extent required by subdivision (b) of Section 94212 of the Education Code, the Borrower has provided documentation to the Authority demonstrating, to the extent applicable, that the New Project has complied with Division 13 (commencing with Section 21000) of the Public Resources Code or is not a "project" under such division; and

**WHEREAS,** approval of the terms of issuance and sale of such revenue bonds and various related matters is now sought.

**NOW, THEREFORE, BE IT RESOLVED** by the California Educational Facilities Authority as follows:

**Section 1.** Pursuant to the Act, revenue bonds of the Authority designated as the "California Educational Facilities Authority Revenue Bonds (Santa Clara University), Series 2015" (the "Bonds"), in a total aggregate principal amount not to exceed \$125,000,000, are

hereby authorized to be issued from time to time, in one or more series, with such other name or names of the Bonds or series thereof as designated in the Indenture, hereinafter mentioned below, pursuant to which the Bonds will be issued. The proceeds of the Bonds shall be used for any or all of the purposes set forth in the fourth recital above.

**Section 2.** The Treasurer of the State of California (the "Treasurer") is hereby authorized to enter into agreements to sell the Bonds in one or more series, on one or more sale dates at any time within one year of the date of adoption of this Resolution, at public or private sale, in such aggregate principal amount (not to exceed the aggregate principal amount set forth in Section 1) and in such series, at such prices, at such interest rate or rates, with such maturity date or dates and upon such other terms and conditions as the Treasurer, with the advice and consent of the Borrower, may determine. The Bonds, at issuance, shall be rated at investment grade by an active nationally recognized rating agency. The Bonds or any series of them may, at the sole option of the Borrower, be secured or supported by one or more of the following: deed of trust, bond reserve fund, bond insurance, other credit and/or liquidity facility and/or another security arrangement.

#### **Section 3.** The following documents:

- (a) the Loan Agreement relating to the Bonds (the "Loan Agreement"), between the Authority and the Borrower;
- (b) the Indenture relating to the Bonds (the "Indenture"), between the Authority and U.S. Bank National Association, as trustee (the "Trustee");
- (c) the Bond Purchase Agreement, including the appendices thereto, relating to the Bonds (the "Bond Purchase Agreement"), among Wells Fargo Bank, National Association (the "Underwriter"), the Treasurer and the Authority and approved by the Borrower; and
- (d) the preliminary official statement relating to the Bonds (the "Preliminary Official Statement").

are hereby approved in substantially the forms on file with the Authority prior to this meeting, with such insertions, deletions or changes therein (including, without limitation, insertions, deletions or changes therein appropriate to reflect provisions relating to a deed of trust, a bond reserve fund, bond insurance, any other credit and/or liquidity facility and/or another security arrangement, at the sole option of the Borrower, for any series of Bonds) as the officer(s) executing the same may require or approve, such approval to be conclusively evidenced by execution and delivery thereof in the case of the Loan Agreement, the Indenture, and the Bond Purchase Agreement and by delivery thereof in the case of the Preliminary Official Statement. The Executive Director shall seek the advice of bond counsel and counsel to the Authority with respect to any such insertions, deletions or changes therein.

**Section 4.** The dated dates, maturity dates (not exceeding 50 years from the respective date of issue), interest rates, manner of determining interest rates, interest payment dates, denominations, forms, registration privileges or requirements, place or places of payment, terms of purchase or tender, terms of redemption, provisions governing transfer and other terms

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of the Bonds, including provisions for credit and/or liquidity facilities, if any, from time to time, shall be as provided in the Indenture, as finally executed.

**Section 5.** The Underwriter is hereby authorized to distribute the Preliminary Official Statement for each issue of the Bonds to persons who may be interested in the purchase of such Bonds offered in such issuance, it being understood that, at the discretion of the Underwriter (in consultation with the Borrower), a preliminary official statement may not be used with respect to any series of Bonds. The Underwriter is hereby directed to deliver a final official statement for each issue of the Bonds (the "Official Statement") to all actual purchasers of such Bonds.

**Section 6.** The Bonds, when executed, shall be delivered to the Trustee for authentication by the Trustee. The Trustee is hereby requested and directed to authenticate the Bonds by executing the Trustee's Certificate of Authentication appearing thereon, and to deliver the Bonds, when duly executed and authenticated, to or upon direction of the Underwriter in accordance with written instructions executed on behalf of the Authority, which instructions are hereby approved. Said instructions shall provide for the delivery of the Bonds to or upon direction of the Underwriter, as determined and confirmed by the Treasurer, upon payment of the purchase price thereof.

**Section 7.** Each officer of the Authority is hereby authorized and directed, for and in the name and on behalf of the Authority, to do any and all things which they may deem necessary or advisable in order to consummate the issuance, sale, and delivery of the Bonds and otherwise to effectuate the purposes of this Resolution and the Indenture, Loan Agreement, Bond Purchase Agreement and Official Statement. The Authority hereby approves any and all documents to be delivered in furtherance of the foregoing purposes, including without limitation: (a) a tax certificate and agreement and other certifications; (b) an escrow agreement relating to the refinancing of the Prior Project together with notices and directions delivered in connection therewith; and (c) any agreement or commitment letter with respect to the provision of bond insurance, a letter of credit, a surety bond, a credit facility and/or a liquidity facility for the Bonds.

**Section 8.** The provisions of the Authority's Resolution No. 2014-03 apply to the documents and actions approved in this Resolution.

**Section 9.** The Authority hereby approves and ratifies each and every action taken by its officers, agents and employees prior to the date hereof in furtherance of the purposes of this Resolution.

Section 10. This Resolution shall take effect from and after the date of adoption.

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Date of Adoption:	
Date of Machines.	

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#### **EXHIBIT A**

## **New Project**

The New Project means the construction, expansion, rehabilitation, renovation, remodeling, furnishing and equipping of residence halls, academic buildings, administrative buildings, athletic facilities, recreational facilities, telecommunications equipment and the infrastructure improvements relating thereto, including but not limited to the Edward M. Dowd Art and Art History Building and the Dunne Residence Hall, located on the main campus of the Borrower (the "Main Campus"), the street address of which is 500 El Camino Real, Santa Clara, California, 95053 (bounded generally by El Camino Real, The Alameda, Market Street, Lafayette Street and Benton Street), to the extent the construction, expansion, rehabilitation, renovation, remodeling, furnishing and equipping has complied with Division 13 (commencing with Section 21000) of the California Public Resources Code or is not a project under that division.

### **Prior Project**

The Prior Project means the following refinanced projects:

- (1) acquisition, construction, furnishing and equipping of a new library, business school and enrollment management buildings and the remodeling of certain residence halls and academic and administrative buildings and the infrastructure improvements relating thereto,
- (2) the construction of a Center for Performing Arts building, the Arts and Sciences building, an addition to the Alumni Science building, new fitness and recreation sports center, new residence complex, a support services building, renovation of St. Joseph's and O'Connor halls, certain improvements as required by the Americans with Disabilities Act, and upgrades of infrastructure across the Main Campus, and
- (3) the construction, remodeling, furnishing and equipping of residence halls, academic buildings, administrative buildings, athletic facilities, telecommunications equipment and the infrastructure improvements relating thereto.

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