CALIFORNIA EDUCATIONAL FACILITIES AUTHORITY BOND FINANCING PROGRAM

EXECUTIVE SUMMARY

Applicant: The President and Board of **Amount Requested:** \$65,000,000

Trustees of Santa Clara College Date Requested: December 7, 2017

dba Santa Clara University ("SCU") Resolution Number: 315

500 El Camino Real

Santa Clara, CA 95053 (Santa Clara County)

Facility Type: Private University Project Location: Santa Clara, CA

Accreditation: Western Association of Schools and Colleges

Use of Proceeds: Bond proceeds will be used to provide tax-exempt or taxable financing for the acquisition, construction, equipping and infrastructure improvements of educational facilities located on the SCU campus. In addition, bond proceed will be used to pay capitalized interest and the cost of issuance for the Series 2017C and 2017D bonds.

Type of Issue: Negotiated public offering, tax-exempt or taxable fixed rates

Credit Enhancement: None

Expected Credit Rating: Aa3 (Moody's)

Financing Team: Please see Exhibit 1 to identify possible conflicts of interest

Environmental Benefits: All SCU projects have been designed to meet or exceed the requirements of the California Green Building Standards Codes however, it will not be LEED certified. SCU will minimize the impact on ecosystems and water resources, use smart systems that automatically monitor heating and cooling in rooms to aid in energy conservation, and use renewable and recycled materials.

Financial Overview: SCU's robust growth in its revenue is supported by a growing revenue base including net tuition and fees. SCU's balance sheet continues to grow and exhibit a solid debt service coverage ratio of 3.29x.

Estimated Sources of F	<u>unds:</u>	<u>Uses of Funds:</u>				
Par Amount of Bonds	\$65,000,000	Project Fund	\$ 64,476,945			
Premium	2,960,000	Capitalized interest	2,916,395			
		Financing Costs	566,660			
Total Sources	<u>\$67,960,000</u>	Total Uses	<u>\$67,960,000</u>			

Due Diligence: Staff has received and reviewed the Eligibility, Legal Review, Religious Due Diligence, and CEQA documentation. All documentation satisfies the Authority's requirements.

Staff Recommendation: Staff recommends the Authority approve Resolution No. 315 in an amount not to exceed \$65,000,000 for Santa Clara University subject to a bond rating of at least investment grade by a nationally recognized rating agency. Macias, Gini & O'Connell, LLP, the Authority's financial analyst, and KNN Public Finance, LLC, the Authority's financial advisor, concur with the Authority's staff recommendations.

STAFF SUMMARY AND RECOMMENDATION

Santa Clara University ("SCU")

December 7, 2017 Resolution No. 315

I. PURPOSE OF FINANCING: SCU anticipates issuing tax-exempt or taxable bonds to provide financing for the acquisition, construction, equipping, and infrastructure improvements of educational facilities located on the SCU campus. The proposed capital project list is a part of SCU's strategic plan known as "Santa Clara 2020". The strategic plan projects overall growth of the undergraduate and graduate student body enrollment, particularly in the technology fields. SCU was approved for financing at CEFA's June 29, 2017 Authority meeting. SCU issued the CEFA Series 2017A (taxable) and 2017B Bonds (tax-exempt) for approximately \$122.6 million, a portion of which is intended to finance projects listed below. SCU intends to use the CEFA Series 2017C and 2017D Bond proceeds for additional financing for the strategic plan projects. According to SCU, the University originally planned to secure additional financing via a Public-Private Partnership or a leasing option. After consideration of all options, it was determined that bond financing would be the most cost effective option. SCU began the planning and approval processes for a bond financing in October. The pending United States Tax Cuts and Jobs Act Bill has caused SCU to accelerate its timeline in order to secure financing within calendar 2017.

<u>Student Residence Hall</u> - A new undergraduate residence hall is scheduled to begin construction in early 2018 and be ready for occupancy for 2019. The 360-bed residence hall will support increased housing demands and the additional planned students. It will be built on the south side of the SCU campus and as with other student residence halls, the project is expected to be financially self-supporting.

The Sobrato Campus for Discovery and Innovation - The Sobrato Campus for Discovery and Innovation will be the main Science, Technology, Engineering, and Math ("STEM") building. The Sobrato Campus will be approximately 275,000 square feet and will promote cross-disciplinary undergraduate teaching, research, and initiatives in areas such as neuroscience, bioengineering, sustainability, and environmental science. Construction of the building is scheduled to commence in the latter half of 2018 for completion in 2021.

<u>Renovation of Academic Buildings</u> - Part of the overall STEM project will be to refurbish existing buildings to accommodate the various STEM disciplines together. Buildings currently occupied by the School of Law will be extensively remodeled and repurposed for new academic uses. The renovation is expected to be completed in 2018.

<u>Benson Memorial Center</u> - Renovation of the Benson Memorial Center for student activities and dining will accommodate future expansion of the student population. The renovation is expected to be completed in 2019.

<u>Infrastructure improvements</u> – The facilities mentioned above will also require improvements to the infrastructure for utilities and networking capabilities.

Environmental Benefits:

All SCU projects have been designed to meet or exceed the requirements of the California Green Building Standards Codes, however, it will not be LEED certified. SCU will minimize the impact on ecosystems and water resources, use smart systems that automatically monitor heating and cooling in rooms to aid in energy conservation, and use renewable and recycled materials.

Capitalized interest	2,916,395
Financing Costs	<u>566,660</u>
Cost of Issuance	
Underwriter's Discount	
TOTAL USES OF FUNDS \$	<i>67,960,000</i>

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II. PROPOSED COVENANTS, SECURITY AND DISCLOSURES:

Executive summary and recommendations include minimum requirements. Additional or more stringent covenants or disclosures may be added following consultation with Authority staff but without further notification to the Authority's Board. These covenants cannot be diluted or removed without subsequent review. If there have been modifications to the covenant proposal following the preparation of this executive summary, staff will report it at the meeting.

After reviewing SCU's credit profile, including its current financial profile, prior bond transactions and considering what the market will support, SCU's financial advisor, the Authority's financial advisor (KNN Public Finance, LLC or "KNN"), and the underwriter of the proposed bonds have concluded that the covenants listed below should be applicable to this transaction. SCU and their financial advisor, the underwriter, and KNN note that the current financial situation of SCU does not suggest that additional covenants should be required by the Authority.

- ✓ Unconditional Promise to Pay. Borrower agrees to pay Trustee all amounts required for principal and interest and other payments and expenses designated in the Loan Agreement. All Revenue¹ and any other amounts held in a designated fund or account under the Bond Indenture are pledged to secure the full payment of the bonds.
- ✓ Limited Permitted Encumbrances. Borrower is subject to a restrictive set of allowable encumbrances it may incur pursuant to the Loan Agreement.
- ✓ **Disposition of Cash and Property Limitations.** Borrower agrees not to sell, lease or dispose of substantially all assets unless authorized by the Loan Agreement.
- ✓ Comply with SEC Rule 15c2-12. The rule prohibits underwriters from underwriting municipal bond deals unless the issuer or borrower contractually agrees to disclose designated financial and operating information to the marketplace during the life of the bonds and to report designated "material events" such as missed debt service payments, any change in bond ratings, defeasance, redemptions, etc. Section 15(g) of Loan Agreement.

Staff has completed its due diligence, and KNN has reviewed the Loan Agreement, Bond Indenture, and prior SCU offering documents associated with this financing package and found these documents and proposed covenants to be acceptable.

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¹ Capitalized terms defined in the Indenture.

III. FINANCIAL ANALYSIS:

Santa Clara University <u>Statement of Activities</u> Unrestricted (\$000s)

	Fiscal Year Ended June 30,					
		<u>2017</u>		<u>2016</u>		<u>2015</u>
Operating activities:						
Revenues:						
Tuition and fees, net	\$	241,648	\$	239,041	\$	239,322
Contributions		5,111		3,888		3,669
Grant revenues		6,014		5,163		5,030
Net return on operating investments		2,080		1,898		1,423
Other revenues		15,077		14,329		13,801
Auxiliary activities		40,654		38,956		36,592
Operating revenues before nonoperating		310,584		303,275		299,837
Nonoperating net assets used in operations;						
Long-term investment income used in operations		36,487		32,715		28,986
Released contributions used in operations		15,900		12,881		11,219
Total revenues		362,971		348,871		340,042
Expenses:						
Educational and general:						
Instruction		136,357		136,268		129,214
Research		5,360		5,407		3,756
Public service		11,349		9,378		8,556
Academic support		48,789		48,760		39,664
Student services		55,485		54,348		49,725
Institutional support		71,255		68,712		64,744
Total educational and general		328,595		322,873	•	295,659
Auxiliary activities		32,572		31,853		30,901
Total expenses		361,167			326,560	
Increase (decrease) in unrestricted net assets from operations		1,804		(5,855)		13,482
Non-operating:						
Contributions		1,013		7,269		1,069
Net return on nonoperating long-term investments		14,364		2,446		5,134
Gain (loss) on the disposal of assets		172		(3,792)		-
Loss on defeasance of bonds		(12,362)		(6,688)		-
Non-operating net assets used in operations		(52,387)		(45,596)		(40,205)
Net assets released from restrictions		54,746		45765		42,647
Other changes		1,767		781		(42)
Change in net assets		9,117		(5,670)		22,085
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR		711,615		717,285		695,200
UNRESTRICTED NET ASSETS, END OF YEAR	\$	720,732	\$	711,615	\$	717,285

Santa Clara University

Santa Clara University Statement of Financial Position (\$000s)

3017 2016 2015 ASSETS: Cash and cash equivalents \$ 30,722 \$ 34,100 \$ 48,152 Contributions receivable, net 63,290 41,224 40,275 Student and other receivables 12,226 11,930 13,442 Investments 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,068 732,001 Total assets 81,887,02 799,068 732,001 Total assets 81,898,763 1,886,219 1,887,000 Plant facilities, net 81,982,50 71,770 18,878 Accounts payable and accrued expenses 9,970 49,445 5,818 Accounts payable and accrued expenses 9,970 3,750 3,821 Asset retirement obligation 3,70 <td< th=""><th></th><th></th><th colspan="5">As of June 30,</th></td<>			As of June 30,					
Cash and cash equivalents \$ 30,722 \$ 34,100 \$ 48,152 Contributions receivable, net 63,290 41,224 40,275 Student and other receivables 12,226 11,930 13,442 Investments 1,049,021 953,546 1,032,750 Funds held in trust by others 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,901 Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,005 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 18,882,005 Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 1,882,005 Accounts payable and accrued expenses \$ 49,472 47,445 5 1,813 Amounts held on behalf of others 49,472 47,445 5 1,813 Amounts held on behalf of others 49,472 47,445 5 1,813 Asset retirement obligation 3,790 3,750 3,219 <th></th> <th></th> <th></th> <th><u>2017</u></th> <th></th> <th><u>2016</u></th> <th></th> <th><u>2015</u></th>				<u>2017</u>		<u>2016</u>		<u>2015</u>
Contributions receivable, net 63,290 41,224 40,275 Student and other receivables 12,226 11,930 13,442 Investments 1,049,021 953,546 1,032,750 Funds held in trust by others 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,001 Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,005 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,314 7,448 7,364 Total lia	ASSETS:							
Student and other receivables 12,226 11,930 13,442 Investments 1,049,021 953,546 1,032,750 Funds held in trust by others 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,901 Total assets \$1,988,763 \$1,896,219 \$1,882,005 ***********************************	Cash and cash equivalents		\$	30,722	\$	34,100	\$	48,152
Investments 1,049,021 953,546 1,032,750 Funds held in trust by others 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,001 Total assets 1,988,763 \$ 1,896,219 \$ 1,882,095 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses 4 5,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 2525,742 440,767 486,903 Permanently restricted 325	Contributions receivable, net			63,290		41,224		40,275
Funds held in trust by others 15,746 48,200 8,000 Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,901 Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,005 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,851 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted	Student and other receivables			12,226		11,930		13,442
Other assets 7,508 7,251 6,575 Plant facilities, net 810,250 799,968 732,901 Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 520,742 440,767 486,903 Permanently restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386	Investments			1,049,021		953,546		1,032,750
Plant facilities, net 810,250 799,068 732,091 Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 1,566,386 1,461,581 1,499,667	Funds held in trust by others			15,746		48,200		8,000
Total assets \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 LIABILITIES AND NET ASSETS: Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS 2017 2016 <th>Other assets</th> <th></th> <th></th> <th>7,508</th> <th></th> <th>7,251</th> <th></th> <th>6,575</th>	Other assets			7,508		7,251		6,575
Net assets: Unrestricted Total liabilities Total Liabiliti	Plant facilities, net			810,250		799,968		732,901
Accounts payable and accrued expenses \$ 45,305 \$ 48,576 \$ 48,484 Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Fyte 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 <t< th=""><th>Total assets</th><th></th><th>\$</th><th>1,988,763</th><th>\$</th><th>1,896,219</th><th>\$</th><th>1,882,095</th></t<>	Total assets		\$	1,988,763	\$	1,896,219	\$	1,882,095
Deposits and deferred revenue 18,525 17,770 18,878 Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Fye 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24	LIABILITIES AND NET ASSETS:							
Amounts held on behalf of others 49,472 47,445 51,813 Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Froforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15	Accounts payable and accrued expense	es	\$	45,305	\$	48,576	\$	48,484
Annuity and trust obligations 6,970 5,040 3,685 Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 <t< td=""><td>Deposits and deferred revenue</td><td></td><td></td><td>18,525</td><td></td><td>17,770</td><td></td><td>18,878</td></t<>	Deposits and deferred revenue			18,525		17,770		18,878
Asset retirement obligation 3,790 3,750 3,219 Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x)	Amounts held on behalf of others			49,472		47,445		51,813
Bonds and notes payable 226,086 234,293 176,149 Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Annuity and trust obligations			6,970		5,040		3,685
Obligations under capitalized lease 64,816 70,316 72,834 U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Fortral Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	•			3,790	3,750			3,219
U.S. government loan advances 7,413 7,448 7,366 Total liabilities 422,377 434,638 382,428 Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 FOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	9			226,086		234,293		176,149
Net assets: Value	Obligations under capitalized lease			64,816		70,316		72,834
Net assets: Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 FOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	U.S. government loan advances			7,413		7,448		7,366
Unrestricted 720,732 711,615 717,285 Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 Fortal LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Frinancial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Total liabilities			422,377		434,638		382,428
Temporarily restricted 525,742 440,767 486,903 Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Net assets:							
Permanently restricted 319,912 309,199 295,479 TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Unrestricted			720,732		711,615		717,285
TOTAL NET ASSETS 1,566,386 1,461,581 1,499,667 TOTAL LIABILITIES AND NET ASSETS \$ 1,988,763 \$ 1,896,219 \$ 1,882,095 Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Temporarily restricted			525,742		440,767		486,903
Financial Ratios Proforma 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Permanently restricted			319,912		309,199		295,479
Financial Ratios Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	TOTAL NET ASSETS			1,566,386		1,461,581		1,499,667
Proforma FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	TOTAL LIABILITIES AND NET A	SSETS	\$	1,988,763	\$	1,896,219	\$	1,882,095
FYE 6/30/17 (a) 2017 2016 2015 Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Financial Ratios							
Debt service coverage (x) 2.74 3.29 2.74 3.53 Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69		Proforma						
Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	<u>F</u>	YE 6/30/17 (a)		<u>2017</u>		<u>2016</u>		<u>2015</u>
Debt to expendable net assets (x) 0.24 0.18 0.20 0.15 Expendable net assets to operations (x) 3.45 3.25 3.69	Debt service coverage (x)	2.74		3.29		2.74		3.53
	Debt to expendable net assets (x)	0.24		0.18		0.20		0.15
Margin 0% -2% 4%	Expendable net assets to operations (x)		3.45 3.25		3.69		
	Margin			0%		-2%		4%

⁽a) Recalculates FY 2017 results to include the impact of this proposed financing.

Financial Discussion:

SCU's robust growth in its revenue is supported by a growing revenue base including net tuition and fees.

According to SCU, its long range strategic plan is to enroll an additional 600 undergraduate students by 2020 and increase academic capacity after new facilities are complete. Total unrestricted revenues have grown from \$340 million in FY 2015 to approximately \$363 million in FY 2017, a 7% increase. This revenue growth is the result of auxiliary revenues as well as the aforementioned growth in tuition. Auxiliary revenues have increased from nearly \$36.6 million in FY 2015 to approximately \$40.7 million in FY2017, an increase of 11.1%. According to SCU, demand for on-campus housing continues to be very strong given the high cost of surrounding neighborhood rents and planned growth in undergraduate enrollments.

SCU also experienced positive returns in total non-operating revenues. Long-term investment income from operations were approximately \$29 million in FY 2015 and increased to nearly \$36.5 million in FY 2017. According to SCU, these increases were attributed to the growth of endowment income and increasing reserves for the expansion of campus facilities.

Operating expenses for SCU increased from approximately \$326.6 million in FY 2015 to nearly \$361.2 million in FY 2017, an increase of 11%. SCU attributes the increase driven mainly by strategic investments in faculty/staff as well as merit increases. Another driver is an increase in depreciation expense which correlates to the University's increase in plant facilities. SCU actively monitors and manages operating expenses both in the near-term as well as long term. According to SCU, expense increases are aligned with its strategic plan expansion.

At the June 29, 2017 Authority board meeting, SCU noted that they anticipated an improved financial performance in FY 2017 in connection with its strategic plan expansion. An operating surplus of approximately \$1.8 million is reflected for FY 2017.

SCU's balance sheet continues to grow and exhibits a solid debt service coverage ratio of 3.29x.

SCU's balance sheet shows an increase of 5.7% in total assets, from approximately \$1.9 billion in FY 2015 to nearly \$2 billion in FY 2017. The improvement is reflected by consistent growth in net plant facilities, which increased from approximately \$733 million in FY 2015 to nearly \$810.3 million in FY 2017. The growth in facilities are in line with SCU's strategic plan and objectives to accommodate increased enrollments in their student body.

Cash and cash equivalents experienced a decline, from nearly \$48.2 million in FY 2015 to about \$30.7 million in FY 2017. According to SCU, they have a tiered investment strategy for operating cash and clarified the decline was related to timing in which SCU expected and transferred cash-on hand to investments.

Investments fluctuated to nearly \$1 billion in FY 2015, dropping to just about \$953.5 million in FY 2016, and increased back to approximately \$1 billion in FY 2017. According to SCU, the large growth in investments were driven by the strong investment market in FY 2017 which more than offset previous year losses which were mostly attributable to volatile global markets. Although investments have fluctuated, SCU's total assets continues to grow with approximately \$1.9 billion in FY 2015, increasing to nearly \$2 billion in FY 2017 due to land acquisition and buildings adjacent to the campus.

SCU's debt service coverage appears strong with a solid debt service coverage ratio of 3.29x for FY 2017. SCU's proforma debt service coverage remains strong at 2.74x with the new debt. SCU's balance sheet and income statement indicate SCU is capable of carrying the additional debt.

IV. BACKGROUND:

General:

Santa Clara University ("SCU") is a non-profit, privately endowed, co-educational university offering 54 undergraduate, 33 graduate, and 2 professional degree programs. Enrollment for the fall term of the 2017-2018 academic year was 8,627 (8,403 Full-Time Equivalency) students. Undergraduate and graduate instruction is provided by the College of Arts and Sciences, the School of Engineering and the Thomas and Dorothy Leavey School of Business. The School of Law, the School of Education and Counseling Psychology, and the Graduate Program in Pastoral Ministries offer programs at the graduate level only. The Jesuit School of Theology of Santa Clara University located in Berkeley, California offers graduate level programs.

Located in "Silicon Valley," a world center for high technology industries, SCU is 46 miles south of San Francisco and a mile west of San Jose. Its 106-acre campus has more than 50 major buildings. These include 12 residence halls, four apartment complexes, the Harrington Learning Commons, Sobrato Technology Center and Orradre Library, Lucas Hall housing the School of Business, the Edwin A. Heafey Law Library, the Edward M. Dowd Art and Art History Building, the Center for Performing Arts, the Thomas E. Leavey Activities Center, the Robert F. Benson Memorial Center, the de Saisset Museum, the Pat Malley Fitness and Recreation Center, the Locatelli Student Activities Building, the Patricia A. and Stephen C. Schott Admission and Enrollment Services Building and other numerous classroom and administration buildings. In the heart of the tree-lined campus stands the historic Mission Santa Clara de Asis, established in 1777 by Franciscan missionaries as the eighth in a series of 21 California missions.

SCU was founded at the site of the Mission in 1851 by the Society of Jesus, or Jesuits as the order is commonly known, and is the oldest institution of higher education in California. Although SCU remains affiliated with the Catholic Church and the Society of Jesus, it is governed by an independent Board of Trustees and welcomes persons of all religious persuasions as members of its student body, faculty and administration.

Administration:

SCU is governed by a Board of Trustees composed of at least 45 but no more than 55 members. The Bylaws require that ten members of the Board will be members of the Society of Jesus, including the President of SCU and the Rector of the Jesuit Community at SCU (the "Rector"). Of the remaining 40 other members, approximately 25% will be alumni, one of whom will have received a bachelor's degree from SCU not more than the last five years prior to election as a Trustee. With the exception of the President and the Rector, who serve by virtue of their offices, all members of the Board are elected for a three-year term.

Accreditation:

SCU is fully accredited by the Western Association of Schools and Colleges. In June 2011, SCU received a reaffirmation of accreditation and the next is scheduled for 2021. It also has professional accreditation from the Accreditation Board for Engineering and Technology, the Association to Advance Collegiate Schools of Business, the American Association of Museums, and the American Chemical Society. SCU has been approved by the California State Commission on Teacher Credentialing and has been admitted to membership in the National Association of Schools of Music and the National Association of

Schools of Theatre. The School of Law is accredited by the American Bar Association and the State Bar of California, and is a member of the Association of American Law Schools.

Academic Programs:

SCU is organized into six major academic divisions:

<u>College of Arts and Sciences</u> is the largest academic unit on campus, with faculty that teach all of the courses in SCU's undergraduate core curriculum. The College's 23 departments offer over 30 undergraduate degrees. In addition, companion majors are offered in Ethnic Studies and Women's and Gender Studies

<u>Thomas and Dorothy Leavey School of Business and Administration</u> offers both undergraduate and graduate programs in Business including an Executive MBA program.

<u>The School of Engineering</u> offers both Bachelor of Science and Masters of Science programs in Civil Engineering, Computer Engineering, and Electrical Engineering, General Engineering, and Mechanical Engineering. It also offers Master of Science programs in Applied Mathematics, Engineering Management and Software Engineering. Ph.D. programs are offered in Electrical Engineering, Computer Engineering and Mechanical Engineering.

<u>The School of Law</u> offers a full range of courses dealing with federal, state and international law leading to the Juris Doctor Degree. Its day and evening divisions also provide students with opportunities to participate in overseas summer programs, internships and institutes, such as the Institute of International and Comparative Law.

<u>The School of Education, Counseling, Psychology and Pastoral Ministries</u> includes programs leading to the Master of Arts in Counseling, Counseling Psychology, Marriage, Family, and Child Counseling, Education, Educational Administration, and Special Education.

<u>The Jesuit School of Theology of Santa Clara University</u> offers graduate level degrees in theology, divinity and theological studies, a Bachelor of Sacred Theology Degree and Licentiate in Sacred Theology.

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V. OUTSTANDING DEBT (\$000's):

Issue:	Original Issue Amount		Outst	Amount tanding as of /30/2017	Estimated Amount Outstanding After Proposed Financing *		
Existing Debt:							
Wells Fargo Term Note	\$	8,715	\$	6,4 70	\$	6,470	
CEFA, Series 1999		82,181		47,658		47,658	
CEFA, Series 2008		72,485		5,685		5,685	
CEFA, Series 2010		50,125		42,995		42,995	
CEFA, Series 2015		102,230		102,230		102,230	
CEFA, Sereis 2017A**		97,530		-		97,530	
CEFA, Sereis 2017B**		25,035		-		25,035	
Proposed:							
CEFA, Series 2017 C&D						65,000	
Total			\$	205,038	\$	392,603	

^{*}As of proposed issuance date of Series 2017 C&D Bonds, principal balance remaining outstanding

VI. DUE DILIGENCE:

Due diligence has been completed with regard to the following items:

- Religious Due Diligence
- Legal Review
- Compliance with Section 94212(b) of the Education Code California Environmental Quality
 Act
- Iran Contracting Act Certificate

VII. STAFF RECOMMENDATION:

Staff recommends the Authority approve Resolution No. 315 in an amount not to exceed \$65,000,000 for Santa Clara University subject to a bond rating of at least investment grade by a nationally recognized rating agency. Macias, Gini & O'Connell, LLP, the Authority's financial analyst, and KNN Public Finance, LLC, the Authority's financial advisor, concur with the Authority's staff recommendations.

^{**} On August 10, 2017, CEFA issued \$97,530,000 Taxable Series 2017A Bonds and \$25,035,000 Series 2017B Bonds on behalf Santa Clara University.

EXHIBIT 1

Financing Team

Santa Clara University

Borrower: Santa Clara University

Agent for Sale: California State Treasurer

Issuer's Counsel: Attorney General's Office

Issuer's Financial Advisor: KNN Public Finance, LLC

Issuer's Financial Analyst: Macias Gini & O'Connell, LLP

Borrower's Financial Advisor: Public Financial Management, Inc.

Bond Counsel: Orrick Herrington & Sutcliffe LLP

Underwriter: Wells Fargo Securities

Underwriters' Counsel: Hawkins Delafield & Wood LLP

Trustee: U.S. Bank, N.A.

Trustee Counsel: Dorsey & Whitney

RESOLUTION NO. 315

RESOLUTION OF THE CALIFORNIA EDUCATIONAL FACILITIES AUTHORITY AUTHORIZING THE ISSUANCE OF REVENUE BONDS TO FINANCE PROJECTS AT THE EDUCATIONAL FACILITIES OF SANTA CLARA UNIVERSITY

December 7, 2017

WHEREAS, the California Educational Facilities Authority (the "Authority"), a public instrumentality of the State of California, is authorized and empowered by the provisions of the California Educational Facilities Authority Act (the "Act") to issue revenue bonds and to loan the proceeds thereof to a participating private college or a participating nonprofit entity (both as defined in the Act) for the acquisition or construction of projects (as defined in the Act), to refund existing bonds, mortgages, or advances or other obligations incurred, given, or made by a participating private college for the acquisition or construction of any projects, to loan the proceeds thereof to a participating private college for the purpose of refinancing projects not originally funded pursuant to the Act (including repayment of costs, as defined in the Act), and to refund existing bonds or notes of the Authority;

WHEREAS, The President and Board of Trustees of Santa Clara College, Doing Business as Santa Clara University (the "Borrower") is a nonprofit public benefit corporation duly organized and existing under the laws of the State of California;

WHEREAS, the Borrower has requested that the Authority issue one or more series of its revenue bonds in an aggregate principal amount not to exceed \$65,000,000, to (i) make one or more loans of the proceeds of the Bonds (as defined below) to the Borrower to acquire and construct projects (as defined in the Act), as more particularly described under the caption "Project" in Exhibit A hereto (the "Project"), (ii) pay capitalized interest on the Bonds, (iii) pay costs of issuance of the Bonds, and (iv) at the sole option of the Borrower, provide a bond reserve fund for the Bonds;

WHEREAS, to the extent required by subdivision (b) of Section 94212 of the Education Code, the Borrower has provided documentation to the Authority demonstrating, to the extent applicable, that the Project has complied with Division 13 (commencing with Section 21000) of the Public Resources Code or is not a "project" under such division; and

WHEREAS, approval of the terms of issuance and sale of such revenue bonds and various related matters is now sought.

NOW, THEREFORE, BE IT RESOLVED by the California Educational Facilities Authority as follows:

Section 1. Pursuant to the Act, revenue bonds of the Authority designated as the "California Educational Facilities Authority Revenue Bonds (Santa Clara University), Series 2018" (the "Bonds"), in a total aggregate principal amount not to exceed \$65,000,000, are hereby authorized to be issued from time to time, in one or more series, with such other name or names

of the Bonds or series thereof as designated in the Indenture, hereinafter mentioned below, pursuant to which the Bonds will be issued. The proceeds of the Bonds shall be used for any or all of the purposes set forth in the fourth recital above.

Section 2. The Treasurer of the State of California (the "Treasurer") is hereby authorized to enter into agreements to sell the Bonds in one or more series, on one or more sale dates at any time within one year of the date of adoption of this Resolution, at public or private sale, in such aggregate principal amount (not to exceed the aggregate principal amount set forth in Section 1) and in such series, at such prices, at such interest rate or rates, with such maturity date or dates and upon such other terms and conditions as the Treasurer, with the advice and consent of the Borrower, may determine. The Bonds, at issuance, shall be rated at investment grade by an active nationally recognized rating agency. The Bonds or any series of them may, at the sole option of the Borrower, be secured or supported by one or more of the following: deed of trust, bond reserve fund, bond insurance, other credit and/or liquidity facility and/or another security arrangement.

Section 3. The following documents:

- (a) the Loan Agreement relating to the Bonds (the "Loan Agreement"), between the Authority and the Borrower;
- (b) the Indenture relating to the Bonds (the "Indenture"), between the Authority and U.S. Bank National Association, as trustee (the "Trustee");
- (c) the Bond Purchase Agreement, including the appendices thereto, relating to the Bonds (the "Bond Purchase Agreement"), among Wells Fargo Bank, National Association (the "Underwriter"), the Treasurer and the Authority and approved by the Borrower; and
- (d) the preliminary official statement relating to the Bonds (the "Preliminary Official Statement").

are hereby approved in substantially the forms on file with the Authority prior to this meeting, with such insertions, deletions or changes therein (including, without limitation, insertions, deletions or changes therein appropriate to reflect provisions relating to a deed of trust, a bond reserve fund, bond insurance, any other credit and/or liquidity facility and/or another security arrangement, at the sole option of the Borrower, for any series of Bonds) as the officer(s) executing the same may require or approve, such approval to be conclusively evidenced by execution and delivery thereof in the case of the Loan Agreement, the Indenture, and the Bond Purchase Agreement and by delivery thereof in the case of the Preliminary Official Statement. The Executive Director shall seek the advice of bond counsel and counsel to the Authority with respect to any such insertions, deletions or changes therein.

Section 4. The dated dates, maturity dates (not exceeding 50 years from the respective date of issue), interest rates, manner of determining interest rates, interest payment dates, denominations, forms, registration privileges or requirements, place or places of payment, terms of purchase or tender, terms of redemption, provisions governing transfer and other terms of the Bonds, including provisions for credit and/or liquidity facilities, if any, from time to time, shall be as provided in the Indenture, as finally executed.

Section 5. The Underwriter is hereby authorized to distribute the Preliminary Official Statement for each issue of the Bonds to persons who may be interested in the purchase of such Bonds offered in such issuance, it being understood that, at the discretion of the Underwriter (in consultation with the Borrower), a preliminary official statement may not be used with respect to any series of Bonds. The Underwriter is hereby directed to deliver a final official statement for each issue of the Bonds (the "Official Statement") to all actual purchasers of such Bonds.

Section 6. The Bonds, when executed, shall be delivered to the Trustee for authentication by the Trustee. The Trustee is hereby requested and directed to authenticate the Bonds by executing the Trustee's Certificate of Authentication appearing thereon, and to deliver the Bonds, when duly executed and authenticated, to or upon direction of the Underwriter thereof in accordance with written instructions executed on behalf of the Authority, which instructions are hereby approved. Said instructions shall provide for the delivery of the Bonds to or upon direction of the respective Underwriter, as determined and confirmed by the Treasurer, upon payment of the purchase price thereof.

Section 7. Each officer of the Authority is hereby authorized and directed, for and in the name and on behalf of the Authority, to do any and all things which they may deem necessary or advisable in order to consummate the issuance, sale, and delivery of the Bonds and otherwise to effectuate the purposes of this Resolution and the Indenture, Loan Agreement, Bond Purchase Agreement and Official Statement. The Authority hereby approves any and all documents to be delivered in furtherance of the foregoing purposes, including without limitation: (a) a tax certificate and agreement and other certifications; and (b) any agreement or commitment letter with respect to the provision of bond insurance, a letter of credit, a surety bond, a credit facility and/or a liquidity facility for the Bonds.

Section 8. The provisions of the Authority's Resolution No. 2017-01 apply to the documents and actions approved in this Resolution.

Section 9. The Authority hereby approves and ratifies each and every action taken by its officers, agents and employees prior to the date hereof in furtherance of the purposes of this Resolution.

Section	n 10.	This Resolution shall take effect from and after the date of adoption.
Date of Adoption: _		

EXHIBIT A

Project

The Project means the financing the construction, expansion, rehabilitation, renovation, remodeling, furnishing and equipping of residence halls, academic buildings, administrative buildings, athletic facilities, recreational facilities, telecommunications equipment and the infrastructure improvements relating thereto, located on the main campus of the Borrower (the "Main Campus"), the street address of which is 500 El Camino Real, Santa Clara, California, 95053 (bounded generally by El Camino Real, The Alameda, Market Street, Lafayette Street and Benton Street), to the extent the construction, expansion, rehabilitation, renovation, remodeling, furnishing and equipping has complied with Division 13 (commencing with Section 21000) of the California Public Resources Code or is not a project under that division.