#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

**Project Staff Report** Tax-Exempt Bond Project May 23, 2007

**Project Number** CA-2007-835

**Project Name Tannery Artist Lofts** 

1040 River Street Address:

Santa Cruz, CA 95060 County: Santa Cruz

**Applicant Information** 

Applicant: Artspace Projects, Inc.

Contact Greg Handberg

Address: 250 North Third Avenue, Suite 500

Minneapolis, MN 55401

(612) 465-0210 Phone: Fax: (612) 333-9089

Sponsors Type: Nonprofit

**Bond Information** 

Issuer: City of Santa Cruz Redevelopment Agency

Expected Date of Issuance: July 1, 2007

Credit Enhancement: N/A

Eligible Basis

Actual: \$32,459,789 Requested: \$32,459,789 Maximum Permitted: \$35,498,045

Extra Feature Adjustments:

Required to Pay Prevailing Wages: 20%

Parking Beneath Residential Units: 7%

55-Year Use/Rent Restriction Adjustment: 120%

**Tax Credit Amounts** Federal/Annual State/Total Requested: \$1.519.118 \$0 Recommended: \$1,519,118 \$0

**Project Information** 

Construction Type: **New Construction** 

Federal Subsidy: Tax-Exempt

HCD MHP Funding: Yes Total # of Units: 100 Total # Residential Buildings: 2

**Income/Rent Targeting** 

Federal Setaside Elected: 40%/60% % & No. of Targeted Units: 100% - 99 units 55-Year Use/Affordability Restriction: Yes

Number of Units @ or below 50% of area median income: 99 Number of Units @ or below 60% of area median income: 0

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2007 Rents								
<b>Unit Type &amp; Number</b>		% of Area Median Income	<b>Proposed Rent</b>					
			(including utilities)					
5	Studio	30%	\$411					
5	Studio	40%	\$549					
4	Studio	50%	\$686					
7	One-Bedroom	30%	\$441					
5	One-Bedroom	40%	\$589					
4	One-Bedroom	50%	\$736					
10	Two-Bedroom	30%	\$530					
9	Two-Bedroom	40%	\$707					
8	Two-Bedroom	50%	\$883					
13	Three-Bedroom	30%	\$612					
15	Three-Bedroom	40%	\$816					
14	Three-Bedroom	50%	\$1,020					
1	Two-Bedroom	Manager's Unit	\$0					

The general partner(s) or principal owner(s) are Artspace Tannery Lofts LLC and Artspace Projects, Inc.

The project developer is Artspace Projects, Inc.

The management services will be provided by The John Stewart Company.

The market analysis was provided by Laurin Associates.

The Local Reviewing Agency has completed a site review of this project and strongly supports it.

# **Project Financing**

Estimated Total Project Cost: \$33,636,613 Per Unit Cost: \$336,366 Construction Cost Per Sq. Foot: \$187

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Washington Mutual	\$27,881,000	Washington Mutual	\$4,258,666
AHP	\$1,000,000	AHP	\$1,000,000
Santa Cruz RDA	\$765,000	HCD - MHP	\$8,181,201
City of Santa Cruz	\$405,000	HCD - NSSS	\$500,000
Santa Cruz County	\$500,000	City of Santa Cruz	\$1,300,000
•		Santa Cruz County	\$500,000
		Santa Cruz RDA	\$765,000
		Deferred Developer Fee	\$684,469
		General Partner Equity	\$746,808
		Investor Equity	\$15,700,469
		TOTAL	\$33,636,613

## **Determination of Credit Amount(s)**

Requested Eligible Basis:	\$32,459,789
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis:	\$42,197,726
Applicable Rate:	3.60%
Total Maximum Annual Federal Credit:	\$1,519,118
Approved Developer Fee:	\$2,500,000
Tax Credit Factor:	\$1.03

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Applicant requests and staff recommends annual federal credits of \$1,519,118 based on a qualified basis of \$42,197,726 and a funding shortfall of \$15,700,469.

### **Cost Analysis and Line Item Review**

The requested eligible basis \$32,459,789 is below TCAC's adjusted threshold basis limit \$35,498,045. The basis limit includes the adjustment for extraordinary features for the 120% adjustment for the 55-year use/affordability restriction for projects that have more than 50% tax-credit units, projects that are required to pay state or federal prevailing wages, and projects that are required to provide parking beneath the residential units,. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitation.

Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 3.60% of the qualified basis. Unless the applicant fixed the rate at bond issuance, the Federal Rate applicable to the month the project is placed-in-service will be used to determine the final allocation.

**Special Issues/Other Significant Information:** The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

**Recommendation:** Staff recommends that the Committee make a reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual State/Total \$1,519,118 \$0

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

TCAC makes the reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are anticipated to be the final project costs, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs, and certified costs of the buildings as completed.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

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All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credits when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** None

Project Analyst: Elaine Johnson