CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2007 Second Round Cycle September 26, 2007

Project Number CA-2007-179

Project Name Los Vientos

Site Address: 1629 & 1668 National Avenue

San Diego, CA 92113 County: San Diego Census Tract: 0051.00

Applicant Information

Applicant: AMCAL Los Vientos Fund, L.P.

Contact: David Yarden

Address: 30141 Agoura Road, Suite 100

Agoura Hills, CA 91301

Phone: (818) 706-0694 x. 115 Fax: (818) 706-3752 email: david@amcalhousing.com

General Partners(s)Type: Joint Venture

Information

Set-Aside: N/A

Housing Type: Large Family Geographic Area: San Diego County

Eligible Basis

Requested: \$17,619,687 Actual: \$24,699,466 Maximum Permitted: \$20,266,000

Adjustments to Threshold Basis Limit:

Parking Beneath Residential Units

3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features

Region Where Development Costs Frequently Exceed Published Limit

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$1,863,141\$0Recommended:\$1,863,141\$0

Project Information

Construction Type: New Construction

Federal Subsidy: None Total # of Units: 89
Total # Residential Buildings: 2

Income/Rent Targeting

Federal Set-Aside Elected: 40%/60%
% & No. of Tax Credit Units: 100% - 88 units

Breakdown by %: 10% @ 30%, 10% @ 40%, 50% @ 50%

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| Selection Criteria | Max. Possible Points | Requested Points | Points Awarded |
|--|----------------------------|---------------------|-------------------|
| Cost Efficiency/Credit Reduction/Public Funds Maximum of 20 points | 20 | 20 | 20 |
| Credit Reduction | 20 | 2 | 2 |
| Public Funds | 18 | 18 | 18 |
| Owner / Management Characteristics Maximum of 9 points | 9 | 9 | 9 |
| General Partner Experience | 6 | 6 | 6 |
| Management Experience | 3 | 3 | 3 |
| Negative Points | | | |
| Housing Needs Maximum of 10 points | 10 | 10 | 10 |
| Site Amenities Maximum of 15 points | 15 | 15 | 15 |
| Within ¼ mile of transit stop with service every 30 minutes & 25 units per acre density | 7 | 7 | 7 |
| Within ½ mile of public park or community center open to general public | 2 | 2 | 2 |
| W/in ½ mile of a full-scale grocery store with staples, fresh meat and produce – site 2 | 4 | 4 | 4 |
| W/in ½ mile of a full-scale grocery store with staples, fresh meat and produce – site 1 | 3 | 3 | 3 |
| Large Family project within ¼ mile of public school that project children may attend | 3 | 3 | 3 |
| Within ½ mile of medical clinic or hospital | 3 | 3 | 3 |
| Service Amenities Maximum of 10 points | 10 | 10 | 10 |
| Educational classes (e.g. ESL, Computer training, etc. and aren't same as After School) | 5 | 5 | 5 |
| Bona fide service coordinator available | 5 | 5 | 5 |
| Neighborhood Revitalization Maximum of 9 points | 9 | 9 | 9 |
| Sustainable Building Methods Maximum of 8 points | 8 | 8 | 8 |
| New construction/adaptive reuse increases energy efficiency 10% above Title 24 | 4 | 4 | 4 |
| No-VOC interior paint | 1 | 1 | 1 |
| ☐ CRI Green-label, low-VOC carpet and pad | 1 | 1 | 1 |
| Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust | 2 | 2 | 2 |
| Lowest Income Maximum of 52 points | 52 | 52 | 52 |
| ☐ Basic Targeting | 50 | 50 | 50 |
| Deeper Targeting – at least 10% of units @ 30% AMI or less | 2 | 2 | 2 |
| Readiness to Proceed Maximum of 20 points | 20 | 20 | 20 |
| State credit substitution Maximum of 2 points | 2 | 2 | 2 |
| Total Points | 155 | 155 | 155 |

Tie-Breaker Information

Tie-Breaker Categories Apply to this Project: **Yes** First: Housing Type **Large Family**

Second: Maximum Neighborhood Revitalization Points/Federal Designated Area Yes

Third: Calculated Ratio per Regulation 10325(c)(12) **69.740%**

2007 Rents % of Area Median Income **Unit Type & Number Proposed Rent** (including utilities) 3 Two-Bedrooms 30% \$469 9 Two-Bedrooms 40% \$625 37 Two-Bedrooms 50% \$781 1 Two-Bedroom 60% \$938 3 Three-Bedrooms 30% \$542 7 Three-Bedrooms 50% \$903 24 Three-Bedrooms 60% \$1,083 3 Four-Bedrooms 30% \$604 1 Four-Bedroom \$1,208 60% 1 Three-Bedroom Manager's Unit \$1,062

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The general partner(s) or principal owner(s) are AMCAL Multi-Housing, Inc. and the Las Palmas Foundation.

The project developer is AMCAL Enterprises, Inc.

The management agent is the John Stewart Company.

The market analyst is M.E. Shay & Company.

The Local Reviewing Agency, the San Diego Housing Commission, has completed a site review of this project and strongly supports this project.

Project Financing

Estimated Total Project Cost: \$31,438,112 Per Unit Cost: \$353,237 Construction Cost Per Sq. Foot: \$211

| Construction Finan | cing | Permanent Finar | ncing |
|------------------------|--------------|------------------------|--------------|
| Source | Amount | Source | Amount |
| Washington Mutual Bank | \$12,072,526 | Washington Mutual Bank | \$4,880,803 |
| San Diego RDA | \$8,298,000 | San Diego RDA | \$8,298,000 |
| Deferred Developer Fee | \$280,000 | Deferred Developer Fee | \$280,000 |
| Investor Equity | \$10,787,586 | Investor Equity | \$17,979,309 |
| • • | | TOTAL | \$31,438,112 |

Determination of Credit Amount(s)

| Requested Eligible Basis: | \$17,619,687 |
|---------------------------------------|--------------|
| 130% High Cost Adjustment: | Yes |
| Qualified Basis Credit Reduction (2%) | \$458,112 |
| Qualified Basis: | \$22,447,481 |
| Applicable Rate: | 8.30% |
| Total Maximum Annual Federal Credit: | \$1,863,141 |
| Approved Developer Fee: | \$1,400,000 |
| Tax Credit Factor: | \$0.96500 |

Applicant requests and staff recommends annual federal credits of \$1,863,141 based on a qualified basis of \$22,447,481 and a funding shortfall of \$17,979,309.

Cost Analysis and Line Item Review

The requested eligible basis \$17,619,687 is below TCAC's threshold basis limit \$20,266,000. The basis limit was increased by the following extraordinary features: projects that are located in regions where development costs frequently exceed the published limit, projects that are required to provide parking beneath the residential units, the adjustment for projects with 3 or more energy efficiency/resource conservation/indoor air quality items, for exceeding Title 24 by at least 15%, using natural linoleum/ceramic tile/natural rubber for all kitchens and bathrooms where no VOC adhesives or backing is used, using CRI Green Label Plus Carpet or no carpet in all bedrooms. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 8.30% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

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Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual **\$1,863,141**

State/Total **\$0**

Standard Conditions

An application for a carryover allocation must be submitted by October 31, 2007, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

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All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

Additional Conditions:

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is February 22, 2008, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: Stephenie Alstrom