

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2008 Waiting List

November 12, 2008

Project Number CA-2008-141

Project Name Galt Place Senior Apartments
Site Address: East side of 4th Street between D & E Streets
Galt, CA 95632 County: Sacramento
Census Tract: 0095.04

Applicant Information

Applicant: Galt Place Tracy Investors, L.P.
Contact: Cyrus Youssefi
Address: 1006 Fourth Street, Suite 701
Sacramento, CA 95814
Phone: (916) 446-4040 **Fax:** (916) 446-4044
Email: cfyinc@yahoo.com
General Partner Type: Joint Venture

Information

Set-Aside: Rural
Housing Type: Senior
Geographic Area: N/A

Eligible Basis

Requested: \$11,740,671
Actual: \$14,605,851
Maximum Permitted: \$15,589,511

Adjustments to Threshold Basis Limit:

Local Impact Fees, 3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features,
95% of Upper Floor Units are Elevator-Serviced

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,196,609	\$0
Recommended:	\$1,196,609	\$0

Project Information

Construction Type: New Construction
Federal Subsidy: None
Total # of Units: 81
Total # Residential Buildings: 1

Income/Rent Targeting

Federal Set-Aside Elected: 40%/60%
% & No. of Tax Credit Units: 100% - 80 units
Breakdown by %: 10% @ 30%, 25% @ 50%, 50% @ 55%

Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
<i>Cost Efficiency/Credit Reduction/Public Funds</i> Maximum 20 points	20	20	20
<input checked="" type="checkbox"/> Cost Efficiency	18	6	6
<input checked="" type="checkbox"/> Credit Reduction	20	2	2
<input checked="" type="checkbox"/> Public Funds	18	12	12
<i>Owner / Management Characteristics</i> Maximum 9 points	9	9	9
<input checked="" type="checkbox"/> General Partner Experience	6	6	6
<input checked="" type="checkbox"/> Management Experience	3	3	3
<i>Housing Needs</i> Maximum 10 points	10	10	10
<i>Site Amenities</i> Maximum 15 points	15	15	15
<input checked="" type="checkbox"/> Van or dial-a-ride service is provided to tenants	4	4	4
<input checked="" type="checkbox"/> Rural project within ½ mile of public park or community center open to general public	3	3	3
<input checked="" type="checkbox"/> Rural project within ½ mile of public library	3	3	3
<input checked="" type="checkbox"/> Rural project within ½ mile of a full-scale grocery store w/staples/fresh meat/produce	4	4	4
<input checked="" type="checkbox"/> Rural Senior project within ½ mile of daily operated senior center or facility for seniors	3	3	3
<input checked="" type="checkbox"/> Rural project within 1 mile of medical clinic or hospital	3	3	3
<input checked="" type="checkbox"/> Rural project within ½ mile of a pharmacy	2	2	2
<i>Service Amenities</i> Maximum 10 points	10	10	10
<input checked="" type="checkbox"/> Educational classes (e.g. ESL, Computer training, etc. and aren't same as After School)	5	5	5
<input checked="" type="checkbox"/> Contract for services or provision of senior counseling services	5	5	5
<i>Sustainable Building Methods</i> Maximum 8 points	8	8	8
<input checked="" type="checkbox"/> Energy star rated ceiling fans in bedroom/living room; whole house fan; economizer	2	2	2
<input checked="" type="checkbox"/> Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
<input checked="" type="checkbox"/> Formaldehyde free cabinets, countertops and shelving	1	1	1
<input checked="" type="checkbox"/> No-VOC interior paint	1	1	1
<input checked="" type="checkbox"/> CRI Green-label, low-VOC carpet and pad	1	1	1
<input checked="" type="checkbox"/> Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
<input checked="" type="checkbox"/> Formaldehyde-free insulation	1	1	1
<i>Lowest Income</i> Maximum 52 points	52	52	52
<input checked="" type="checkbox"/> Basic Targeting	50	50	50
<input checked="" type="checkbox"/> Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
<i>Readiness to Proceed</i> Maximum 20 points	20	20	20
<i>State credit substitution</i> Maximum 2 points	2	2	2
Total Points	146	146	146

Tie-Breaker Information

Tie-Breaker Categories Apply to this Project: No

First: Housing Type **Senior**

Second: Calculated Ratio per Regulation 10325(c)(12) **76.603%**

2008 Rents for 2nd Round 2008

<u>Unit Type & Number</u>	<u>% of Area Median Income</u>	<u>Proposed Rent</u> (including utilities)
6 One-bedroom Unit	30%	\$399
16 One-bedroom Units	50%	\$665
32 One-bedroom Units	55%	\$732
10 One-bedroom Units	60%	\$798
2 Two-bedroom Units	30%	\$478
4 Two-bedroom Units	50%	\$798
8 Two-bedroom Units	55%	\$878
2 Two-bedroom Units	60%	\$958
1 Two-bedroom Unit	Manager's Unit	\$900

The general partner(s) or principal owner(s) are Community Revitalization and Development Corp., Cyrus Youssefi, and Egis Group, Inc., a CA S-Corp.

The project developer is Holt Street Family Housing, LLC.

The management agent is CFY Development, Inc.

The market analyst is M.E. Shay & Co.

The Local Reviewing Agency, the City of Galt, has completed a site review of this project and strongly supports this project.

Project Financing

Estimated Total Project Cost: \$20,489,510 Per Unit Cost: \$467,705 Construction Cost Per Sq. Foot: \$211

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Washington Mutual Bank	\$9,742,720	Washington Mutual Bank	\$5,390,989
City of Galt RDA	\$2,500,000	City of Galt RDA	\$2,500,000
Deferred Developer Fee	\$1,980,878	AHP	\$850,000
Investor Equity	\$6,256,863	Deferred Developer Fee	\$969,991
		Investor Equity	\$10,778,530
		TOTAL	\$20,489,510

Determination of Credit Amount(s)

Requested Eligible Basis:	\$11,740,671
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$305,257
Total Qualified Basis:	\$14,957,615
Applicable Rate:	8.00%
Total Maximum Annual Federal Credit:	\$1,196,609
Total State Credit:	\$0
Approved Developer Fee in Project Cost:	\$1,980,878
Approved Developer Fee in Eligible Basis:	\$1,400,000
Tax Credit Factor: WNC Associates	\$0.90000

Applicant requests and staff recommends annual federal credits of \$1,196,609 and total state credits of \$0, based on a qualified basis of \$14,957,615 and a funding shortfall of \$10,778,530.

Cost Analysis and Line Item Review

The requested eligible basis \$11,740,671 is below TCAC's threshold basis limit \$15,589,511. The basis limit was increased by the following extraordinary features: projects where 95% of Upper Floor Units are Elevator-Serviced, local development impact fees, the adjustment for projects with 3 or more energy efficiency/resource conservation/indoor air quality items, Installing bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all living rooms or 50% or all common areas, using CRI Green Label Plus Carpet or no carpet in all bedrooms, using at least four recycled products listed in the Construction, Flooring, or Recreation section of the California Integrated Waste Management Board's Recycled Content Products Database. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

Annual operating expenses **exceed** the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on **8.00%** of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual	State/Total
\$1,196,609	\$0

Standard Conditions

An application for a carryover allocation must be submitted by **December 2, 2008**, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than twelve (12) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(1)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

Additional Conditions

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is **April 14, 2009**, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: Benjamin Schwartz