

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

Tax-Exempt Bond Project

July 20, 2011

Project Number CA-2011-828

Project Name Woodbridge Place
Site Address: Highway 59 and Willowbrook
Merced, CA 95348 County: Merced
Census Tract: 10.050

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$606,127	\$0
Recommended:	\$606,127	\$0

Applicant Information

Applicant: Merced Pacific Associates, a California limited partnership
Contact: Caleb Roope
Address: 430 E. State Street, Suite 100
Eagle ID 83616
Phone: 208-461-0022 Fax: 208-461-3267
Email: calebr@tpchousing.com

General partner(s) or principal owner(s): Roope, LLC
The Cirrus Company, LLC
General Partner Type: For Profit
Developer: Pacific West Communities, Inc.
Investor/Consultant: Boston Capital
Management Agent: Buckingham Property Management

Project Information

Construction Type: New Construction
Total # Residential Buildings: 5
Total # of Units: 75
No. & % of Tax Credit Units: 74 100%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: Tax-Exempt / HOME / NSP
HCD MHP Funding: No
55-Year Use/Affordability: Yes
Number of Units @ or below 50% of area median income: 13
Number of Units @ or below 60% of area median income: 61

Bond Information

Issuer: CSCDA
 Expected Date of Issuance: 08/16/11
 Credit Enhancement: Citibank as Freddie Mac Delegated Lender

Information

Housing Type: Large Family
 Geographic Area: Central Region
 TCAC Project Analyst: Benjamin Schwartz

Unit Mix

20 1-Bedroom Units
 37 2-Bedroom Units
 18 3-Bedroom Units

 75 Total Units

<u>Unit Type & Number</u>	<u>2010 Rents Targeted % of Area Median Income</u>	<u>2010 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
3 1 Bedroom	50%	50%	\$528
17 1 Bedroom	60%	60%	\$634
7 2 Bedrooms	50%	50%	\$633
30 2 Bedrooms	60%	58%	\$731
3 3 Bedrooms	50%	50%	\$732
14 3 Bedrooms	60%	53%	\$778
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Financing

Estimated Total Project Cost:	\$15,274,531
Estimated Residential Project Cost:	\$15,274,531

Residential

Construction Cost Per Square Foot:	\$103
Per Unit Cost:	\$203,660

Construction Financing

Source	Amount
Citibank, N.A.	\$8,200,000
City of Merced RDA	\$3,000,000
City of Merced RDA - HOME	\$300,000
City of Merced RDA-NSP Loan	\$1,300,000
City of Merced RDA-Energy Eff. Loan	\$157,500
Merced Pacific Associates-Def. Costs	\$252,789
Deferred Developer Fee	\$1,607,704
Tax Credit Equity	\$456,538

Permanent Financing

Source	Amount
Citibank, N.A.	\$2,800,000
City of Merced RDA	\$5,688,500
City of Merced RDA - HOME	\$300,000
City of Merced RDA-NSP Loan	\$1,300,000
City of Merced RDA-Energy Eff. Loan	\$157,500
Deferred Developer Fee	\$180,000
Tax Credit Equity	\$4,848,531
TOTAL	\$15,274,531

Determination of Credit Amount(s)

Requested Eligible Basis:	\$13,713,277
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$17,827,260
Applicable Rate:	3.40%
Total Maximum Annual Federal Credit:	\$606,127
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,607,704
Investor/Consultant:	Boston Capital
Federal Tax Credit Factor:	\$0.79992

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$13,713,277
Actual Eligible Basis:	\$13,713,277
Unadjusted Threshold Basis Limit:	\$15,569,188
Total Adjusted Threshold Basis Limit:	\$20,505,189

Adjustments to Basis Limit:

Local Development Impact Fees	
55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI:	17%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.40% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Local Reviewing Agency:

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$606,127	\$0

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

Additional Conditions: None