

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report**

**Tax-Exempt Bond Project**

**October 19, 2011**

**Project Number** CA-2011-886

**Project Name** 121 Golden Gate Avenue Senior Community  
Site Address: 121 Golden Gate Avenue  
San Francisco, CA 94103 County: San Francisco  
Census Tract: 125.000

| <b>Tax Credit Amounts</b> | <b>Federal/Annual</b> | <b>State/Total</b> |
|---------------------------|-----------------------|--------------------|
| Requested:                | \$1,637,221           | \$0                |
| Recommended:              | \$1,637,221           | \$0                |

**Applicant Information**

Applicant: Mercy Housing California 50, a California limited partnership  
Contact: Valerie Agostino  
Address: 1360 Mission Street, Suite 300  
San Francisco, CA 94103  
Phone: 415-355-7100 Fax: 415-355-7101  
Email: vagostino@mercyhousing.org

General partner(s) or principal owner(s): Mercy Housing West, a California Nonprofit Corp.  
General Partner Type: Nonprofit  
Developer: Mercy Housing California  
Investor/Consultant: Community Economics, Inc.  
Management Agent: Mercy Housing Management Group

**Project Information**

Construction Type: New Construction  
Total # Residential Buildings: 1  
Total # of Units: 90  
No. & % of Tax Credit Units: 89 100%  
Federal Set-Aside Elected: 40%/60%  
Federal Subsidy: Tax Exempt / HOME / HUD 202 (86 units - 97%)  
55-Year Use/Affordability: Yes  
Number of Units @ or below 50% of area median income: 89

**Bond Information**

Issuer: City and County of San Francisco  
Expected Date of Issuance: 06/01/12  
Credit Enhancement: None

**Information**

Housing Type: Seniors  
 Geographic Area: San Francisco County  
 TCAC Project Analyst: Nicola Hil

**Unit Mix**

43 SRO/Studio Units  
 46 1-Bedroom Units  
 1 2-Bedroom Units  


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 90 Total Units

| <u>Unit Type &amp; Number</u> | <u>2011 Rents Targeted<br/>% of Area Median<br/>Income</u> | <u>2011 Rents Actual<br/>% of Area Median<br/>Income</u> | <u>Proposed<br/>Rent<br/>(including<br/>utilities)</u> |
|-------------------------------|--|--|--|
| 43 SRO/Studio                 | 50%  | 15%  | \$276  |
| 46 1 Bedroom                  | 50%  | 14%  | \$287  |
| 1 2 Bedrooms                  | Manager's Unit   | Manager's Unit   | \$0  |

**Project Financing**

Estimated Total Project Cost: \$42,918,913      Construction Cost Per Square Foot: \$1,161  
 Per Unit Cost: \$476,877

| <b>Construction Financing</b>             |               | <b>Permanent Financing</b> |                     |
|---|---------------|----------------------------|---------------------|
| <u>Source</u>                             | <u>Amount</u> | <u>Source</u>              | <u>Amount</u>       |
| Construction Lender - Silicon Valley Bank | \$25,370,000  | HUD 202 Loan               | \$12,936,600        |
| City of San Francisco                     | \$13,091,360  | City of San Francisco      | \$13,091,360        |
| AHP                                       | \$1,541,242   | AHP                        | \$900,000           |
| Accrued Deferred Interest                 | \$218,434     | Accrued Deferred Interest  | \$218,434           |
| Costs Deferred to Permanent               | \$1,797,876   | General Partner Equity     | \$492,500           |
| Tax Credit Equity                         | \$1,541,242   | Tax Credit Equity          | \$15,280,018        |
|   |               | <b>TOTAL</b>               | <b>\$42,918,913</b> |

**Determination of Credit Amount(s)**

Requested Eligible Basis: \$37,041,212  
 130% High Cost Adjustment: Yes  
 Applicable Fraction: 100.00%  
 Qualified Basis: \$48,153,575  
 Applicable Rate: 3.40%  
 Maximum Annual Federal Credit, Rehabilitation: \$1,637,221  
 Approved Developer Fee (in Project Cost & Eligible Basis): \$2,500,000  
 Investor/Consultant: Community Economics, Inc.  
 Federal Tax Credit Factor: \$0.93329

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

|                                       |              |
|---------------------------------------|--------------|
| Requested Unadjusted Eligible Basis:  | \$37,041,212 |
| Actual Eligible Basis:                | \$37,041,212 |
| Unadjusted Threshold Basis Limit:     | \$25,218,360 |
| Total Adjusted Threshold Basis Limit: | \$55,480,392 |

**Adjustments to Basis Limit:**

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 100%

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.40% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:** Project will receive a forward commitment from CDLAC and will not be recommended at the November 16 CDLAC meeting.

**Local Reviewing Agency:**

The Local Reviewing Agency, City of San Francisco Mayor's Office of Housing, has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

|                                   |                                |
|-----------------------------------|--------------------------------|
| <b>Federal Tax Credits/Annual</b> | <b>State Tax Credits/Total</b> |
| <b>\$1,637,221</b>                | <b>\$0</b>                     |

**Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to provide the tenants with a contract for services and a bona fide service coordinator/social worker free of charge for a minimum of ten (10) years in accordance with the bond allocation from CDLAC. These services may be changed to meet the needs of the tenants upon prior approval from CDLAC and written notification to TCAC.

The applicant/owner is required to complete the following Sustainable Building Methods in accordance with the bond allocation from CDLAC and provide the applicable certifications and documentation when the placed-in-service application is submitted: LEED.