

**CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE
CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
Qualified Private Activity Tax-Exempt Bond Project
December 11, 2024**

The project, 4575 Scotts Valley Apartments, located at 4575 Scotts Valley Drive in Scotts Valley on a 2.3 acre site, requested and is being recommended for a reservation of \$3,896,318 in annual federal tax credits and \$16,138,146 in total state tax credits and \$41,923,146 of tax-exempt bond cap to finance the new construction of 100 units of housing, consisting of 99 restricted rental units and 1 unrestricted manager's unit. The project will have 21 one-bedroom units, 40 two-bedroom units, and 39 three-bedroom units, serving families with rents affordable to households earning 30%-70% of area median income (AMI). The construction is expected to begin in June 2025 and be completed in March 2027. The project will be developed by CRP Affordable Housing & Community Development LLC and will be located in Senate District 17 and Assembly District 28.

The project will be receiving rental assistance in the form of HUD Section 8 Project-based Vouchers.

Project Number CA-24-771

Project Name 4575 Scotts Valley Apartments
Site Address: 4575 Scotts Valley Drive
Scotts Valley, CA 95066
County: Santa Cruz
Census Tract: 1209.02

| Tax Credit Amounts | Federal/Annual | State/Total * |
|---------------------------|-----------------------|----------------------|
| Requested: | \$3,896,318 | \$16,138,146 |
| Recommended: | \$3,896,318 | \$16,138,146 |

* The applicant made an election to sell (Certificate) all or any portion of the state credits.

Tax-Exempt Bond Allocation
Recommended: \$41,923,146

CTCAC Applicant Information
CTCAC Applicant/CDLAC Sponsor: 4575 Scotts Valley Apartments LP
Applicant for State Credits: PSCDC Scotts LLC
Contact: Paul Salib
Address: 122 East 42nd Street, Suite 1903
New York, CA 10168
Phone: 212-776-1914
Email: psalib@crpaffordable.com

Bond Financing Information
CDLAC Applicant/Bond Issuer: California Housing Finance Agency
Bond Counsel: Orrick, Herrington & Sutcliffe LLP
Private Placement Purchaser: Citibank, N.A.

Development Team

General Partner(s) or Principal Owner(s): PSCDC Scotts LLC
 CRP 4575 Scotts Valley Apartments AGP LLC
 WB 4575 Scotts Valley Apartments AGP LLC

General Partner Type: Joint Venture

Parent Company(ies): Pacific Southwest Community Development Corporation
 CRP Affordable Housing and Community Development LLC
 Workbench

Developer: CRP Affordable Housing & Community Development LLC

Investor/Consultant: Redstone Equity Partners

Management Agent: Cambridge Real Estate Services, Inc.

Project Information

Construction Type: New Construction

Total # Residential Buildings: 3

Total # of Units: 100

No. / % of Low Income Units: 99 100.00%

Average Targeted Affordability: 53.42%

Federal Set-Aside Elected: 40%/60% Average Income

Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Vouchers
 (40 Units - 40%)

Information

Housing Type: Large Family

Geographic Area: Central Coast Region

State Ceiling Pool: Rural

Set Aside: N/A

CDLAC Project Analyst: Brandon Medina

CTCAC Project Analyst: Ruben Barcelo

55-Year Use / Affordability

| <u>Aggregate Targeting</u> | <u>Number of Units</u> | <u>Percentage of Affordable Units</u> |
|----------------------------|------------------------|---------------------------------------|
| 30% AMI: | 22 | 22% |
| 50% AMI: | 21 | 21% |
| 60% AMI: | 1 | 1% |
| 70% AMI*: | 55 | 56% |

*CTCAC restricted only

Unit Mix

21 1-Bedroom Units
 40 2-Bedroom Units
39 3-Bedroom Units
 100 Total Units

| Unit Type & Number | 2024 Rents Targeted % of Area Median Income | Proposed Rent (including utilities) |
|-----------------------------------|--|--|
| 1 1 Bedroom | 60% | \$1,637 |
| 10 1 Bedroom | 50% | \$1,637 |
| 10 1 Bedroom | 30% | \$1,018 |
| 25 2 Bedrooms | 70% | \$2,639 |
| 7 2 Bedrooms | 50% | \$2,037 |
| 8 2 Bedrooms | 30% | \$1,222 |
| 30 3 Bedrooms | 70% | \$3,028 |
| 3 3 Bedrooms | 50% | \$2,354 |
| 1 3 Bedrooms | 50% | \$2,354 |
| 4 3 Bedrooms | 30% | \$1,412 |
| 1 3 Bedrooms | Manager Unit | \$0 |

Project Cost Summary at Application

| | |
|------------------------------------|---------------------|
| Land and Acquisition | \$9,000,000 |
| Construction Costs | \$49,158,390 |
| Rehabilitation Costs | \$0 |
| Construction Hard Cost Contingency | \$2,500,000 |
| Soft Cost Contingency | \$631,820 |
| Relocation | \$0 |
| Architectural/Engineering | \$2,000,000 |
| Const. Interest, Perm. Financing | \$8,434,673 |
| Legal Fees | \$325,000 |
| Reserves | \$779,349 |
| Other Costs | \$4,552,116 |
| Developer Fee | \$9,773,372 |
| Commercial Costs | \$0 |
| Total | \$87,154,721 |

Residential

| | |
|---|-----------|
| Construction Cost Per Square Foot: | \$473 |
| Per Unit Cost: | \$871,547 |
| Estimated Hard Per Unit Cost: | \$426,419 |
| True Cash Per Unit Cost*: | \$813,056 |
| Bond Allocation Per Unit: | \$419,231 |
| Bond Allocation Per Restricted Rental Unit: | \$952,799 |

| Construction Financing | | Permanent Financing | |
|-------------------------------|--------------|----------------------------|---------------------|
| Source | Amount | Source | Amount |
| Citibank: Tax-Exempt | \$41,923,146 | Citibank: Tax-Exempt | \$34,834,654 |
| Citibank: Taxable | \$23,786,118 | Deferred Developer Fee | \$5,849,125 |
| Deferred Costs | \$9,827,721 | Tax Credit Equity | \$46,470,942 |
| Tax Credit Equity | \$11,617,736 | TOTAL | \$87,154,721 |

*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

| | |
|--|--------------|
| Requested Eligible Basis: | \$74,929,188 |
| 130% High Cost Adjustment: | Yes |
| Applicable Fraction: | 100.00% |
| Qualified Basis: | \$97,407,944 |
| Applicable Rate: | 4.00% |
| Total Maximum Annual Federal Credit: | \$3,896,318 |
| Total State Credit: | \$16,138,146 |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$9,773,372 |
| Federal Tax Credit Factor: | \$0.81992 |
| State Tax Credit Factor: | \$0.90000 |

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

CTCAC Significant Information / Additional Conditions

Staff noted a per unit development cost of \$813,056. The applicant noted that the per unit cost is attributed to a requirement to pay prevailing wages, the escalating cost of building materials, and the special construction type required by this project.

CDLAC Analyst Comments: None.

Resyndication and Resyndication Transfer Event: None.

Standard Conditions

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis, and tax credit amount determined by CTCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the CTCAC placed in service review, CTCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.

If points were awarded by CDLAC for housing type, the project shall comply with the housing type requirements at the time of CTCAC's Placed In Service review. The housing type requirement shall be conditioned in the CTCAC Regulatory Agreement and CTCAC Compliance staff shall verify the project is meeting those housing type requirements, consistent with California Code of Regulations, title 4, section 10322(i).

| Point Criteria | New Const. Max. Points | Rehabilitation Max. Points | Points Scored |
|--|-------------------------------|-----------------------------------|----------------------|
| Preservation and Other Rehabilitation Project Priorities | 0 | 20 | 0 |
| New Construction Density and Local Incentives | 10 | 0 | 10 |
| Exceeding Minimum Income Restrictions | 20 | 20 | 20 |
| Exceeding Minimum Rent Restrictions | 10 | 10 | 10 |
| General Partner Experience | 7 | 7 | 7 |
| Management Company Experience | 3 | 3 | 3 |
| Housing Needs | 10 | 0 | 10 |
| Leveraged Soft Resources | 8 | 8 | 8 |
| Readiness to Proceed | 10 | 10 | 10 |
| Affirmatively Furthering Fair Housing | 10 | 0 | 10 |
| Site Amenities | 10 | 10 | 10 |
| Service Amenities | 10 | 10 | 10 |
| Cost Containment | 12 | 12 | 12 |
| Negative Points | No Maximum | | 0 |
| Total Points | 120 | 110 | 120 |

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.

Tie Breaker: 111.615%