

**CALIFORNIA ALTERNATIVE ENERGY AND  
ADVANCED TRANSPORTATION FINANCING AUTHORITY**

Board Meeting Date: Tuesday, June 16, 2026

***Report from Aptera Motors Corp. on Status of Project and Consideration of Whether to  
Terminate, Modify, or Approve a Sales and Use Tax Exclusion Award Pursuant to  
September 16, 2025, Resolution Approving a Time Extension of the 15% Purchase  
Requirement Timeframe and Initial Term of the Regulatory Agreement***

***Aptera Motors Corp.  
Application No. 23-SM012***

Prepared By: *Jeannie Yu, Program Manager*

**SUMMARY**

**Applicant:** Aptera Motors Corp.

**Location:** Carlsbad, San Diego County; Vista, San Diego County

**Industry:** Solar Electric Vehicle and Related Components Manufacturing

**Project:** Upgrade of Existing Solar Vehicle Manufacturing Facilities  
(Advanced Transportation)

**Total Amount of Qualified Property Approved:** \$81,180,644

**Estimated Sales and Use Tax Exclusion Amount at Approval:**<sup>1</sup> \$6,786,702

**Total Amount of Qualified Property Purchased to Date:** \$1,434,125 (1%)

**Initial Board Approval Date:** July 18, 2023

**Staff Recommendation:** Pursuant to Board Resolution 23-SM012-03 adopted at the September 16, 2025 meeting, the second extension request for the 15% purchase requirement and initial term of the Regulatory Agreement was granted on the condition the Applicant provide written materials and report back to the board no later than eight months and 12 days following October 18, 2025 on the status of the Project in order for the Board to determine whether to grant in full, modify or deny the second extension request. Therefore, there is no staff recommendation. Upon review and further deliberation, the Board may choose to (1) re-adopt the existing Board Resolution 23-SM012-03 in full; (2) modify the same, or (3) deny the second extension request at which time the existing Regulatory Agreement will terminate.

---

<sup>1</sup> This amount is calculated based on the average statewide sales tax rate of 8.36%.

**BACKGROUND**

On July 18, 2023, the CAEATFA Board approved a Sales and Use Tax Exclusion (“STE”) award for Aptera Motors Corp. (the “Applicant”) for the purchase of up to \$81,180,644 in Qualified Property to upgrade its existing solar electric vehicle manufacturing facilities located in Carlsbad and Vista (the “Project”).

First Extension: On December 10, 2024, the CAEATFA Board approved the Applicant for a nine-month extension of the 15% purchase requirement of the Agreement from its original termination date of January 18, 2025 to October 18, 2025, and a six-month extension of the initial term of the Agreement from its original termination date of July 18, 2026 to January 18, 2027 to accommodate delays in raising capital.

Second Extension: On September 16, 2025, the CAEATFA Board approved the Applicant’s second extension of the 15% purchase requirement timeframe and second extension of the initial term of the Regulatory Agreement on the condition that the Applicant submit an update to CAEATFA in writing and report to the Board no later than eight (8) months and twelve (12) days following October 18, 2025, with regards to the status of the Project during the 15% purchase requirement period and initial term of the Regulatory Agreement. The report shall be given at a Board meeting on or about June 16, 2026. The written report shall be provided at least three weeks prior to the Board meeting scheduled date. At the time of the report, the Board may determine whether to terminate the award, modify the existing conditions, or approve the Applicant’s full 15% purchase requirement and initial term extension. Approving the full 15% purchase requirement and initial term extension request would allow the Applicant until October 18, 2026, and January 18, 2028, respectively, to meet these requirements.

At the September 16, 2025 meeting, the Applicant reported delays in closing a \$60 million convertible note. Although more than \$20 million had already been secured from new investors, shifts in investor composition and extended timelines from the investment bank postponed the close of the remaining funds to the end of 2025. At the time of the September 2025 meeting, the Applicant had spent approximately \$451,266.06 on Qualified Property (0.6% of the total approved amount). Since then, the Applicant has resolved these challenges and successfully completed a direct listing of its Class B Common Stock on the Nasdaq Capital Market (ticker: SEV), significantly broadening access to public capital. The Applicant also established a \$75 million equity line of credit with New Circle Principal Investments LLC and raised approximately \$17.1 million in gross proceeds during the first quarter of 2026. The Applicant anticipates completing 90% of its Qualified Property purchases within the next year and remains confident it can finalize all acquisitions within the approved timeline.

**ATTACHMENTS**

Attachment A: Aptera Motors Corp.’s Written Report on the Status of the Project

Attachment B: Aptera Motors Corp.’s Staff Report from the September 16, 2025 Board Meeting

Attachment C: Aptera Motors Corp.’s Amended Resolution Pursuant to Resolution 23-SM012-03 Passed at the September 16, 2025, Board Meeting

**Attachment A: Aptera Motors Corp.’s Written Report on the Status of the Project**



To: California Alternative Energy and Advanced Transportation Financing Authority

**Subject: Aptera Motors Corp. — Written Progress Report | CAEATFA Sales and Use Tax Exclusion**

Dear CAEATFA Program Staff,

We are pleased to submit this written progress report in connection with our approved Sales and Use Tax Exclusion and the extension of our 15% purchase requirement and initial term granted in connection with our November 2024 application.

**Program Background**

Aptera Motors Corp. was awarded a CAEATFA Sales and Use Tax Exclusion for qualified property to be used in the production of our solar electric vehicle at our Carlsbad, California facility. As of the date of this report, we have purchased approximately \$1,434,125 of qualified property to date, including \$982,859 purchased during 2025. Our approved extension established an October 18, 2026 deadline for the 15% threshold and a January 18, 2028 deadline for completion of all qualified property purchases.

**The Aptera Vehicle**

The Aptera is the only production-intent passenger vehicle designed to generate its own fuel. Integrated solar cells across the vehicle's body produce up to approximately 40 miles of daily driving range from sunlight alone, allowing drivers to meet typical commuting needs without plugging in. This self-fueling capability directly advances California's clean-air and zero-emission transportation goals while easing — rather than adding to — demand on the state's electric grid, particularly during peak-load periods when conventional EV charging is most constrained.

**Company Progress Since Last Submission**

Aptera has made meaningful operational and financial progress since our last extension request. Key developments include the following:

*Capital Markets & Financing.* In October 2025, Aptera completed a direct listing of its Class B Common Stock on The Nasdaq Capital Market (ticker: SEV), significantly expanding our access to public capital. Following that listing, we established a \$75 million Equity Line of

## **Agenda Item – 4.D.2 Resolution No. 23-SM012-03**

Credit with New Circle Principal Investments LLC. During the first quarter of 2026, we raised approximately \$17.1 million in gross proceeds — \$9.0 million through a registered public offering in January 2026, and an additional \$8.1 million through warrant exercises, including a \$6.3 million warrant inducement transaction completed in March 2026. As of March 31, 2026, we held \$17.7 million in cash and cash equivalents, with \$72.0 million remaining available under our ELOC.

*Vehicle Development & Validation.* Our operational focus remains on finalizing vehicle validation and production readiness at our Carlsbad facility. Engineering headcount has expanded strategically, and materials and supplies expenditures for validation testing increased substantially in Q1 2026. Core physical assets — including our proprietary Body in Carbon (BiNC) structural tooling and automated transport systems — are on-site and undergoing final engineering assessments. Our reservation backlog remains approximately 49,000 vehicles as of March 31, 2026.

*Hiring.* The Company also continued to scale its organization in support of the production-readiness program, growing total active headcount to 57 employees as of March 31, 2026, from 37 employees as of March 31, 2025, an increase of approximately 54%. The Engineering organization accounted for the substantial majority of net additions, including a tripling of hourly Engineering roles supporting hands-on vehicle build and assembly activities.

### **Qualified Property Purchases — Status and Outlook**

As noted above, qualified property purchased as of December 31, 2025 totals approximately \$1,434,125. In addition, we purchased approximately \$2.5 million of further qualified property, which will be reflected in our semi-annual report covering the half year ended June 30, 2026, bringing total qualified property purchases to approximately \$3,934,125. We anticipate that approximately 90% of our remaining qualified property purchases will occur between June 2026 and June 2027, with the final 10% completed shortly thereafter, subject to securing the required capital. We are actively working to secure that capital through our ELOC, potential follow-on public offerings, and warrant exercises.

We remain on track to complete all qualified property purchases within the approved January 18, 2028 extended initial term, though we note that the pace of purchasing continues to be directly dependent on our capital-raising timeline.

### **Project Scope**

**Agenda Item – 4.D.2**  
**Resolution No. 23-SM012-03**

The scope of the Qualified Activity remains unchanged — Aptera continues to manufacture solar-powered electric vehicles at our California facility, and there have been no changes to the qualifying project or intended use of the tax exclusion.

We appreciate CAEATFA's continued support of Aptera's mission to bring the world's most efficient solar electric vehicle to production in California. Please do not hesitate to contact me with any questions regarding this report.

Respectfully submitted,

Blake Ryan EVP of Finance Aptera Motors Corp.

**Attachment B: Aptera Motors Corp.’s Staff Report from the  
September 16, 2025 Board Meeting**

The original extension staff summary can be found on the [CAEATFA website](#)

Agenda Item – 4.A.5  
Resolution No. 23-SM012-03

**CALIFORNIA ALTERNATIVE ENERGY AND  
ADVANCED TRANSPORTATION FINANCING AUTHORITY**

Board Meeting Date: Tuesday, September 16, 2025

***Request to Approve an Extension of the 15% Purchase Requirement Timeframe  
and the Initial Term of the Regulatory Agreement<sup>1</sup>***

**Aptera Motors Corp.  
Application No. 23-SM012**

Prepared By: *Willy Chen, Program Analyst*

**SUMMARY**

**Applicant:** Aptera Motors Corp.

**Location:** Carlsbad, San Diego County; Vista, San Diego County

**Industry:** Solar Electric Vehicle and Related Components Manufacturing

**Project:** Upgrade of Existing Solar Vehicle Manufacturing Facilities  
(Advanced Transportation)

**Total Amount of Qualified Property Approved:** \$81,180,644

**Estimated Sales and Use Tax Exclusion Amount at Approval:<sup>2</sup>** \$6,786,702

**Total Amount of Qualified Property Purchased to Date:** \$451,266.06 (0.6%)

**Initial Board Approval Date:** July 18, 2023

**Amount of Time Requested:**

- Requesting a one-year extension, until October 18, 2026, for the 15% purchase requirement timeframe (three years and three months from the date of initial CAEATFA Board approval)
- Requesting a one-year extension, until January 18, 2028, for the initial term of the Regulatory Agreement (four years and six months from the date of initial CAEATFA Board approval)

**Staff Recommendation:** Approval

---

<sup>1</sup> All capitalized terms not defined in this document are defined in the Sales and Use Tax Exclusion Program's statutes and regulations.

<sup>2</sup> This amount is calculated based on the average statewide sales tax rate at the time of initial approval, which was 8.36%.

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**BACKGROUND**

On July 18, 2023, the CAEATFA Board approved a Sales and Use Tax Exclusion (“STE”) award for Aptera Motors Corp. (the “Applicant”) for the purchase of up to \$81,180,644 in Qualified Property to upgrade its existing solar electric vehicle manufacturing facilities located in Carlsbad and Vista (the “Project”). The Regulatory Agreement (“Agreement”) provided the Applicant with 18 months from the date of CAEATFA Board approval to purchase or execute purchase orders for at least 15% of the total Qualified Property amount approved.<sup>3</sup> Also, the Agreement initial term provided the Applicant with three years from the date of CAEATFA Board approval to utilize its STE award.<sup>4</sup>

On December 10, 2024, the CAEATFA Board approved the Applicant for a nine-month extension of the 15% purchase requirement of the Agreement from its original termination date of January 18, 2025 to October 18, 2025, and a six-month extension of the initial term of the Agreement from its original termination date of July 18, 2026 to January 18, 2027 to accommodate delays in raising capital.

As of June 30, 2025, the Applicant has used the STE to purchase approximately \$451,000 of Qualified Property (0.6% of the total Qualified Property approved). The Applicant is requesting to extend the 15% purchase requirement timeframe and the Agreement’s initial term for a second time to accommodate further delays with securing sufficient capital.

**THE APPLICANT**

Aptera Motors Corp. is a Delaware corporation that formed in 2019. The Applicant is a solar mobility company that produces innovative, efficient solar-electric vehicles.

**The major shareholders (10.0% or greater) of the Applicant are:**

- Christopher Lee Anthony (15.09%)
- Steven Paul Fambro (15.09%)
- Michael Edious Johnson (14.81%)

**The corporate officers of the Applicant are:**

- Chris Lee Anthony, Co-Chief Executive Officer, Director and Chief Financial Officer
- Steve Fambro, Co-Chief Executive Officer, Director and Secretary

**THE PROJECT**

The Applicant received an STE award to support the production and manufacturing of its solar electric vehicles. The Applicant states its solar electric vehicle requires no charging for most daily use, which reduces environmental impact. According to the Applicant, its Project aims to manufacture an affordable vehicle that can deliver up to 40 miles of grid-free daily driving and up to a 1,000-mile range. According to the Applicant,

---

<sup>3</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)

<sup>4</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(A)

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

it has a large group of subject matter experts which will contribute to the Project's production line manufacturing, as well as mechanical, and electrical capabilities. The Applicant states its goal is to have its semi-automated line installed and online for high volume manufacturing of 10,000 vehicles per shift per year, including subassembly manufacturing. With two shifts held per day, the Applicant will be able to produce an average of 20,000 vehicles per year when at full capacity.

**15% PURCHASE REQUIREMENT TIMEFRAME EXTENSION REQUEST**

The Applicant has requested that the 15% purchase requirement timeframe be extended from October 18, 2025, to October 18, 2026, in order to accommodate delays in securing sufficient capital.

**AGREEMENT INITIAL TERM EXTENSION REQUEST**

The Applicant has requested that the initial term of the Agreement be extended from January 18, 2027, to January 18, 2028, in order to accommodate delays in securing sufficient capital.

**STAFF EVALUATION**

The CAEATFA Board can extend the 15% purchase requirement timeframe upon a finding of extraordinary circumstances and that an extension is in the public interest and advances the purposes of the STE Program.<sup>5</sup>

Also, the CAEATFA Board can extend the initial term of the Agreement upon a finding that an extension is in the public interest and advances the purposes of the STE Program.<sup>6</sup>

The Applicant was granted an extension in December 2024 due to delays in closing a \$60 million convertible note raise, which at the time, the Applicant had already secured over \$20 million from new investors; however, changes in investor composition and extended timelines from its investment bank deferred the close of the remaining funds to the end of 2025. The Applicant states that this financing is critical for completing the majority of its Qualified Property purchases, which are now projected to occur between January 2026 and December 2026, with the remaining 10% expected shortly thereafter.

Since the first extension, the Applicant has continued to make measurable progress toward the Project. This progress includes raising over \$145 million through crowdfunding and private parties, collecting fees from more than 49,000 vehicle reservations, advancing supplier contracts for capital equipment and bill of materials, expanding its intellectual property portfolio, producing seven drivable prototype vehicles, and completing validation and durability testing on production parts. The Applicant has also publicly demonstrated its vehicle and reports that supplier relationships and technical development remain on schedule.

---

<sup>5</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(A)

<sup>6</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(B)

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

Despite the delays with financing, the Applicant states it is working on reducing its capital expenditures in comparison to traditional automotive businesses, and continues to overcome obstacles in order to get to the production tooling, capital equipment, validation phases, and technical development phases.

Based on this information, Staff believes these are extraordinary circumstances, and that extending the 15% purchase requirement timeframe will allow for the Project to be completed, and is, therefore, in the public interest and advances the purposes of the STE Program. Staff also believes extending the initial term of the Agreement will allow for the Project to be completed, and is, therefore, in the public interest and advances the purposes of the STE Program.

**LEGAL QUESTIONNAIRE**

Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the extension request. The Executive Director, in consultation with legal counsel, has determined that the legal issues disclosed do not affect the financial viability or legal integrity of the Applicant.

**CAEATFA FEES**

In accordance with STE Program regulations,<sup>7</sup> the Applicant's request to extend the 15% purchase requirement timeframe and the initial term qualifies as a modification to the Applicant's Agreement, incurring additional fees. The Applicant has paid the additional fee of \$2,250.

**RECOMMENDATION**

Staff recommends that the Board approve the Applicant's request to extend the 15% purchase requirement timeframe by one year until October 18, 2026 as the Applicant has demonstrated extraordinary circumstances, and it is in the public interest and advances the purposes of the STE Program.

Staff recommends that the Board approve the Applicant's request to extend the initial term of the Agreement by one year until January 18, 2028, as it is in the public interest and advances the purposes of the STE Program, and the full term shall be for a period of six years and six months, until January 18, 2030, for providing annual compliance reports.<sup>8</sup>

**ATTACHMENTS**

Attachment A: Aptera Motors Corp.'s Letter Requesting Waiver (August 4, 2025)

Attachment B: Aptera Motors Corp.'s Staff Summary at the Time of Approval

---

<sup>7</sup> California Code of Regulations Title 4, Division 13, Section 10036(c)(1)(C)

<sup>8</sup> California Code of Regulations Title 4, Division 13, Section 10035(a)(2)

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**RESOLUTION APPROVING AN EXTENSION OF  
APTERA MOTORS CORP.'S 15% PURCHASE REQUIREMENT TIMEFRAME  
AND THE INITIAL TERM UNDER THE REGULATORY AGREEMENT**

**September 16, 2025**

WHEREAS, on July 18, 2023, the California Alternative Energy and Advanced Transportation Financing Authority (the "Authority"), a public instrumentality of the State of California, approved a Sales Tax Exclusion ("STE") in the amount of \$81,180,644 of Qualified Property for **Aptera Motors Corp.** (the "Applicant"); and

WHEREAS, within 18 months of approval by the Authority, the Applicant must purchase or execute purchase orders for at least 15% of the total amount of Qualified Property listed in the approval resolution (STE Program regulations Section 10035(b)(1)); and

WHEREAS, upon a finding of extraordinary circumstances and that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that the Applicant must purchase or execute purchase orders for at least 15% of the total amount of Qualified Property within 18 months of Application approval (STE Program regulations Section 10035(b)(1)(A)); and

WHEREAS, the Applicant previously had requested a waiver of the requirement to purchase or execute purchase orders for at least 15% of the Qualified Property amount within 18 months due to unexpected delays in the Project timeline, extending the term by nine (9) months to October 18, 2025; and

WHEREAS, the Applicant has requested a waiver of the requirement to purchase or execute purchase orders for at least 15% of the Qualified Property amount by October 18, 2025 due to unexpected delays in the Project timeline, extending the term by one (1) year to October 18, 2026; and

WHEREAS, the Applicant has demonstrated extraordinary circumstances as to why it cannot meet the 18-month 15% purchase requirement timeframe; and

WHEREAS, within three (3) years of approval by the Authority, the Applicant must make all Qualified Property purchases (STE Program regulations Section 10035(b)(1)); and

WHEREAS, upon a finding that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that all purchases of Qualified Property be made within three (3) years of Application approval (STE Program regulations Section 10035(b)(1)(B)); and

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

WHEREAS, the Applicant previously had requested a waiver of the requirement to purchase all of the Qualified Property within three (3) years due to unexpected delays in the Project timeline, extending the term by six (6) months to January 18, 2027; and

WHEREAS, the Applicant has requested a waiver of the requirement to purchase all of the Qualified Property by January 18, 2027 due to unexpected delays in the Project timeline, extending the term by one (1) year to January 18, 2028; and

WHEREAS, granting the waivers will allow the Project to proceed and the state to receive the anticipated environmental and economic benefits that justified the initial approval of the Project in accordance with the law, thereby advancing both the public interest and the purposes of the Program.

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

Section 1. The Authority finds these are extraordinary circumstances and that it is in the public interest and advances the purposes of the Program to extend the Applicant's deadline to meet the 15% purchase requirement to October 18, 2026.

Section 2. The Authority finds that it is in the public interest and advances the purposes of the Program to extend the Applicant's initial term of the Regulatory Agreement to January 18, 2028.

Section 3. This resolution shall take effect immediately upon its passage.

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Attachment A: Aptera Motors Corp.’s Letter Requesting Waiver (August 4, 2025)**



August 4, 2025

California Alternative Energy and Advanced Transportation Financing Authority

Subject: APTERA MOTORS CORP REQUEST FOR EXTENSION OF 15% AND INITIAL TERM

**Request:** This letter requests a 12-month extension to execute purchase orders of at least 15% of the Company’s total qualified property amount awarded. Our original period was set to end on January 18, 2025. In November 2024 we requested and were approved for a 9-month extension to October 18<sup>th</sup>, 2025. We anticipate that 90% of the qualified property will be purchased between January 2026 and December 2026 with the remaining 10% to be purchased shortly thereafter.

**Reason for Extension:** Our production timeline has evolved as our company has progressed, and it remains dependent on our ability to secure sufficient capital. We had previously anticipated commencing low-volume production of our vehicles in 2025 and achieving a high-volume production rate of 20,000 vehicles per year by the end of 2026. However, we have experienced delays and this timeline is no longer indicative of our current expectations, primarily due to our ongoing need to secure substantial funding. We are actively working to address these challenges and secure the necessary resources to commence production. We will provide further updates on our progress as we achieve significant milestones.

Due to this delay we needed to postpone capital purchases until we secure the necessary funding.

**Ability to Meet New Timeline:** As of August 2025, we have successfully raised over \$145 million and amassed over 49,000 vehicle reservations. With that funding we have accomplished the following:

- Established a network of suppliers for capital equipment and bill of materials;
- Built seven drivable prototype vehicles;
- Conducted validation and durability testing on production parts to confirm the reliability of our design;
- Created a robust intellectual property portfolio.

Here is a links to a video that gives an overview of recent progress and status

**[Our Path Forward](#)**

**Qualified Property Purchased to Date:** \$451,266

**Project Scope Status:** The scope of the project has remained unchanged.

**Extension of Initial Term:** We are also requesting a 12-month extension on our initial term to complete purchase orders of all qualified property before January 18, 2027. While we are still on target to purchase all the property before December 2026 we are taking the opportunity to request this extra 12 months in case there are small amounts of property purchases that are pushed out beyond January 2027.

Regards,  
Blake Ryan VP of Finance



**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Attachment B: Aptera Motors Corp.'s Staff Summary at the Time of Approval**

The original award staff summary can be found [on the CAEATFA website](#).

Agenda Item – 4.A.21  
Resolution No. 23-SM012-01

**CALIFORNIA ALTERNATIVE ENERGY AND  
ADVANCED TRANSPORTATION FINANCING AUTHORITY**

*Request to Approve Project for a Sales and Use Tax Exclusion<sup>1</sup>*

**Aptera Motors Corp.  
Application No. 23-SM012**

**Tuesday, July 18, 2023**

Prepared By: *Stefani Wilde, Program Analyst*

**SUMMARY**

**Applicant** – Aptera Motors Corp.

**Location** – Carlsbad, San Diego County; Vista, San Diego County

**Industry** – Solar Electric Vehicle and Related Components Manufacturing

**Project** – Upgrade of Existing Solar Vehicle Manufacturing Facilities  
(Advanced Transportation)

Value of Qualified Property	Estimated Sales and Use Tax Exclusion ("STE") Amount <sup>2</sup>
\$81,180,644	\$6,786,702

Estimated Net Benefit <sup>3</sup>	Dollar Value	Points Earned
Estimated Fiscal Benefits	\$6,934,479	1,022
Estimated Environmental Benefits	\$1,815,971	268
Additional Benefits	N/A	131
<b>Total</b>	<b>\$8,750,450</b>	<b>1,421</b>
<b>Estimated Quantifiable Net Benefit</b>	<b>\$1,963,748</b>	

**Competitive Criteria Score** – 170

**Staff Recommendation** – Approval

<sup>1</sup> All capitalized terms not defined in this document are defined in the STE Program's statutes and regulations.

<sup>2</sup> This amount is calculated based on the average statewide sales tax rate of 8.36%.

<sup>3</sup> Applications that earn a Total Score of at least 1,000 points and an Environmental Benefits Score of over 20 points may be recommended for approval. (California Code of Regulations Title 4, Division 13, Section 10033(c)(6).)

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21  
Resolution No. 23-SM012-01**

**THE APPLICANT**

Aptera Motors Corp. (the “Applicant”) is a Delaware corporation that formed in 2019. The Applicant is a solar mobility company that produces innovative, efficient solar-electric vehicles at its locations in Carlsbad and Vista.

The Applicant received a grant from the California Energy Commission (“CEC”) for \$22 million to support its solar electric vehicle manufacturing facilities. The Applicant entered into an agreement with the CEC in March of 2023.

The major shareholders (10.0% or greater) of the Applicant are:  
Michael Johnson Properties, Ltd. (27.38%)  
Chris Anthony (26.92%)  
Steve Fambro (26.92%)  
Patrick H. Quilter Trust (10.27%)

The corporate officers of the Applicant are:  
Chris Anthony, Co-Chief Executive Officer  
Steve Fambro, Co-Chief Executive Officer & Secretary  
Dong Lui, Director  
Brian W. Snow, Director

**THE PROJECT**

The Applicant is requesting a sales and use tax exclusion (“STE”) award to upgrade its existing solar electric vehicle manufacturing facilities located in Carlsbad and Vista. (the “Project”). The Applicant states its solar electric vehicle requires no charging for most daily use, which reduces environmental impact. According to the Applicant, its Project aims to manufacture an affordable vehicle that can deliver up to 40 miles of grid-free daily driving and up to a 1,000-mile range. According to the Applicant, it has a large group of subject matter experts which will contribute to the Project’s production line manufacturing, as well as mechanical, and electrical capabilities. The Applicant states its goal is to have its semi-automated line installed and online for high volume manufacturing of 10,000 vehicles per shift per year, including subassembly manufacturing. With two shifts held per day, the Applicant will be able to produce an average of 20,000 vehicles per year when at full capacity.

**ANTICIPATED COSTS OF QUALIFIED PROPERTY**

The anticipated Qualified Property purchases are listed below:

Wheel Pants, Powertrain, Thermal, Vision Systems, Accessories, Integration, Warehouse, Restraint System.	\$4,541,885
Closure Mechanism Production Tooling	\$1,605,000
Central Infotainment Display Tooling and Equipment	\$1,806,000
Tooling for Trim	\$2,028,840
AVG Lines, Tire Assembly & Final Inspection Station	\$3,058,000
Tooling for Light Series Installation	\$3,115,100
Interior Cross Car Beam Tooling, Seatbelt	\$13,129,262
Full Solar Program	\$22,683,314

**Agenda Item – 4.D.2**  
**Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5**  
**Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21**  
**Resolution No. 23-SM012-01**

Battery Module Assembly and BMS Tooling	<u>\$29,213,243</u>
<b>Total</b>	<b><u>\$81,180,644</u></b>

*Note: The Qualified Property purchases reported in the Application and shown here in staff's report are estimated costs. At the termination of the Regulatory Agreement, a finalized Project equipment list will be prepared detailing the value of the Project equipment actually acquired, and the estimated tax benefit realized pursuant to Revenue and Tax Code Section 6010.8. Variance from the costs shown in the Application and in this report may occur prior to the closing due to increased costs of certain components of the Project over original estimates, and other reasons. In addition, those costs may vary after closing due to increased costs, as well as common design and equipment modifications during construction, differences in equipment due to future changes in statute or regulation, or for other reasons.*

**TIMELINE**

The Applicant states the Project is currently partially constructed and operational as it has been working on prototypes for the last few years. Additional construction build out will not be required to install the requested Qualified Property and the Applicant anticipates having the facility online by Q3 of 2024.

**STATUS OF PERMITS/OTHER REQUIRED APPROVALS**

According to the Applicant, additional building permitting will not be required, although an EPA emissions sticker will be required for each vehicle that is produced and that process has been started.

**COMPETITIVE CRITERIA SCORE**

The Applicant received 170 Competitive Criteria points as follows:

- 1. Environmental Benefits (100 of 100 points).** The Application has a Project that produces an Advanced Transportation Technology Project, and, therefore, 100 points are awarded.
- 2. Unemployment (0 of 50 points).** The Applicant's Facilities are located in San Diego County, which has an average annual unemployment rate of 3.5%.<sup>4</sup> When compared to the statewide average annual unemployment rate of 4.3%, the Project location earned the Applicant zero points.
- 3. Job Creation (55 of 75 points).** The Applicant anticipates the Project will support a total of 584 production-related jobs at its Facilities. CAEATFA estimates that approximately 45.78 of these jobs will be attributable to a marginal increase in jobs

<sup>4</sup> Unemployment rates are based on data available in October 2022.

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21  
Resolution No. 23-SM012-01**

created due to the STE. Based on the amount of STE per estimated number of jobs created, the Applicant earned 55 points.

4. **California Headquarters (15 of 15 points).** The Applicant has a California Corporate Headquarters, and, therefore, 15 points are awarded.
5. **Natural Disaster Relief (0 of 50 points).** The Project is not to rebuild or relocate the Applicant's facilities due to a fire, flood, storm, or earthquake identified in a state of emergency proclaimed by the Governor within two years of the time of application, and, therefore, zero points are awarded.
6. **Eligibility for Manufacturing and Research and Development Equipment Exemption (0 of 50 points).** The Applicant is eligible to use one or more of the exemptions established pursuant to Section 6377.1 of the Revenue and Taxation Code, and, therefore, zero points are awarded.
7. **Emerging Strategic Industry (0 of 75 points).** The Project's industry is not in an Emerging Strategic Industry, and, therefore, zero points are awarded.

**PROJECT EVALUATION**

**PROJECT BENEFITS**

The Project received a Total Score of 1,421 points, which exceeds the required 1,000-point threshold, and a total Environmental Benefits Score of 268 points, which exceeds the 20-point threshold.

- A. **Fiscal Benefits (1,022 points).** The net present value of the total fiscal benefits over the lifetime of the Qualified Property is derived from the Applicant's sales and use taxes, personal income taxes paid by the firm's employees, firm taxes on profits, property taxes, and other indirect fiscal benefits of the Applicant. The total fiscal benefits amount to \$6,934,479, resulting in a Fiscal Benefits score of 1,022.
- B. **Environmental Benefits (268 points).** The Project is anticipated to result in \$1,815,971 of total pollution benefits over the life of the Project, resulting in an Environmental Benefits Score of 268 points. These benefits derive from the manufacturing of solar electric vehicles since these vehicles deliver a net reduction in energy consumption and CO<sub>2</sub> emissions relative to comparable gasoline powered vehicle.
- C. **Additional Benefits (131 points).** Applicants may earn additional points for their Total Score. The Applicant received 131 additional points.
  1. **Production Jobs (55 of 75 points).** The Applicant anticipates the Project will support a total of 584 production-related jobs at its facilities. CAEATFA

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21  
Resolution No. 23-SM012-01**

estimates that approximately 45.78 of these jobs will be attributable to a marginal increase in jobs created due to the STE. Based on the amount of STE per estimated number of jobs created, the Applicant earned 55 points.

2. **Construction Jobs (0 of 75 points).** The Applicant anticipates the Project will support a total of 25 construction jobs at its facilities. CAEATFA estimates that approximately 1.96 of these jobs will be attributable to a marginal increase in jobs created due to the STE. Based on the amount of STE per estimated number of jobs created, the Applicant earned zero points.
3. **Unemployment (0 of 50 points).** The Applicant's Facilities are located in San Diego County, which has an average annual unemployment rate of 3.5%.<sup>5</sup> When compared to the statewide average annual unemployment rate of 4.3%, the Project location earned the Applicant zero points.
4. **Non-CA Environmental Benefits (1 of 40 points).** The Applicant's total value of out-of-state non-greenhouse gas emissions pollution benefits are valued at \$17,433.93 resulting in a Non-CA Environmental Benefits Score of one point for the Project.
5. **Research and Development Facilities (25 of 25 points).** The Applicant has verified that it has a facility located in California that performs research and development functions related to the production of solar electric vehicles.
6. **Workforce Partnerships (25 of 25 points).** The Applicant has a partnership with National Society of Black Engineers, Mira Costa College, Urban Teens Exploring Tech, for the purpose of assisting in the training of potential future workers, including workers from disadvantaged communities consisting of women and racial minorities.
7. **Benefits and Fringe Benefits (25 of 25 points).** The Applicant states it provides medical, health, dental, and vision benefits, bonuses, retirement contributions, profit sharing, transportation subsidies, retirement contributions, profit sharing, education reimbursement, employee discounts and paid leave to its employees, earning the Applicant 25 points.

**LEGAL QUESTIONNAIRE**

Staff reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. The responses did not disclose any information that raises questions concerning the financial viability or legal integrity of this Applicant.

---

<sup>5</sup> Unemployment rates are based on data available in October 2022.

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21  
Resolution No. 23-SM012-01**

**CAEATFA FEES**

In accordance with STE Program regulations,<sup>6</sup> the Applicant has paid CAEATFA an Application Fee of \$10,000 and will pay CAEATFA an Administrative Fee of up to \$324,722.58.

**RECOMMENDATION**

Staff recommends the approval of Resolution No. 23-SM012-01 for Aptera Motors Corp.'s purchase of qualifying tangible personal property in an amount not to exceed \$81,180,644 anticipated to result in an approximate STE value of \$6,786,702.

---

<sup>6</sup> California Code of Regulations Title 4, Division 13, Section 10036

**Agenda Item – 4.D.2  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5  
Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21  
Resolution No. 23-SM012-01**

**RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF A  
REGULATORY AGREEMENT WITH APTERA MOTORS CORP.**

**July 18, 2023**

WHEREAS, the California Alternative Energy and Advanced Transportation Financing Authority (the “Authority”) has received the Application of **Aptera Motors Corp.** (the “Applicant”) for financial assistance under the Sales and Use Tax Exclusion Program, as established in Public Resources Code Section 26011.8; and

WHEREAS, the Applicant qualifies as a Participating Party under Public Resources Code Section 26011.8 and Revenue and Taxation Code Section 6010.8; and

WHEREAS, the Applicant’s qualifying tangible personal property meets the requirements of a Project under Public Resources Code Section 26011.8 and Revenue and Taxation Code Section 6010.8 (the “Project”); and

WHEREAS, after the Authority approves an Application, the Authority enters into a Regulatory Agreement, as described in Authority Regulations Section 10035(a), with the Applicant for the Project; and

WHEREAS, the Applicant has stated the Project has an estimated cost not to exceed \$81,180,644 over a period of three (3) years; and

WHEREAS, the Applicant asserts that this form of financial assistance will enable it to avail itself of the benefits of an exclusion from sales and use taxes relative to the Project pursuant to Revenue and Taxation Code Section 6010.8; and

WHEREAS, the approval of the terms of the Regulatory Agreement and authority for the Executive Director or Chair of the Authority to execute the necessary documents to effectuate the Regulatory Agreement is now sought;

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

Section 1. The Regulatory Agreement includes a Project within the meaning of Public Resources Code Section 26003(a)(8)(B).

Section 2. The Regulatory Agreement constitutes financial assistance within the meaning of Public Resources Code Section 26003(a)(6).

Section 3. The Applicant is a participating party within the meaning of Public Resources Code Section 26003(a)(7).

Section 4. The Executive Director or Chair of the Authority (the “Authorized Signatories”) are hereby authorized for and on behalf of the Authority to approve any changes to the Project as the Authorized Signatories deem appropriate, provided that the amount of the

**Agenda Item – 4.D.2**  
**Resolution No. 23-SM012-03**

**Agenda Item – 4.A.5**  
**Resolution No. 23-SM012-03**

**Agenda Item – 4.A.21**  
**Resolution No. 23-SM012-01**

qualifying tangible personal property to be purchased for the Project may not be increased above the amount approved by the Authority.

Section 5. The proposed form of the Regulatory Agreement between the Applicant and the Authority, as filed with the Authority prior to this public meeting, is hereby approved. For, on behalf and in the name of the Authority, the Authorized Signatories are hereby authorized and directed to execute, acknowledge, and deliver to the Applicant the Regulatory Agreement in substantially the form filed with or approved by the Authority.

The Regulatory Agreement may contain insertions, deletions or changes as the Authorized Signatories executing the Regulatory Agreement may require or approve, including particular information inserted in substantial conformance with the staff summary and in the Application to the Authority. The approval of the Regulatory Agreement will be conclusively evidenced by the execution and delivery of the final Regulatory Agreement.

The Authority understands and agrees that, pursuant to the terms of the Regulatory Agreement, the obligations of the Applicant, under some circumstances, may be carried out or assumed by a successor or assignee entity, or by an affiliate of the Applicant.

Section 6. Each of the Authorized Signatories, acting alone, is hereby authorized and directed to do any and all ministerial acts, including, without limitation, the execution and delivery of any and all documents and certificates they may deem necessary or advisable to consummate the Regulatory Agreement and otherwise effectuate the purposes of this Resolution.

Section 7. The Applicant shall ensure that all of the qualifying tangible personal property acquired as part of the Project that is listed in the semi-annual reports provided to the Authority pursuant to the Regulatory Agreement will be installed, maintained and operated in compliance with all applicable local, state and federal laws.

Section 8. The Regulatory Agreement shall only apply to qualifying tangible personal property acquired as part of the Project that the Applicant certifies will be installed, maintained and operated at facilities physically located within the State of California.

Section 9. Neither the adoption by the Authority of this Resolution for the Applicant nor the Regulatory Agreement may be referred to in any application before any governmental agency as evidence of the feasibility, practicality or suitability of the Project and may not be referred to in any application for any required permission or authority to acquire, construct or operate the Project.

Section 10. This Resolution is effective immediately and will remain in full force and effect unless the Regulatory Agreement is not executed within thirty (30) days of the date of this Resolution. The Executive Director may extend the thirty (30) days if necessary.

**Attachment C: Aptera Motors Corp.’s Amended Resolution Pursuant to  
Resolution 23-SM012-03 Passed at the September 16, 2025 Board Meeting**

DocuSign Envelope ID: 6BA9BD3D-A4B8-447E-9EE0-0E2FEA5DA165

**Resolution No. 23-SM012-03**

**RESOLUTION APPROVING AN EXTENSION OF  
APTERA MOTORS CORP.’S 15% PURCHASE REQUIREMENT TIMEFRAME  
AND THE INITIAL TERM UNDER THE REGULATORY AGREEMENT**

**September 16, 2025**

WHEREAS, on July 18, 2023, the California Alternative Energy and Advanced Transportation Financing Authority (the “Authority”), a public instrumentality of the State of California, approved a Sales Tax Exclusion (“STE”) in the amount of \$81,180,644 of Qualified Property for **Aptera Motors Corp.** (the “Applicant”); and

WHEREAS, within 18 months of approval by the Authority, the Applicant must purchase or execute purchase orders for at least 15% of the total amount of Qualified Property listed in the approval resolution (STE Program regulations Section 10035(b)(1)); and

WHEREAS, upon a finding of extraordinary circumstances and that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that the Applicant must purchase or execute purchase orders for at least 15% of the total amount of Qualified Property within 18 months of Application approval (STE Program regulations Section 10035(b)(1)(A)); and

WHEREAS, the Applicant previously had requested a waiver of the requirement to purchase or execute purchase orders for at least 15% of the Qualified Property amount within 18 months due to unexpected delays in the Project timeline, extending the term by nine (9) months to October 18, 2025; and

WHEREAS, the Applicant has requested a waiver of the requirement to purchase or execute purchase orders for at least 15% of the Qualified Property amount by October 18, 2025 due to unexpected delays in the Project timeline, extending the term by one (1) year to October 18, 2026; and

WHEREAS, the Applicant has demonstrated extraordinary circumstances as to why it cannot meet the 18-month 15% purchase requirement timeframe; and

WHEREAS, within three (3) years of approval by the Authority, the Applicant must make all Qualified Property purchases (STE Program regulations Section 10035(b)(1)); and

WHEREAS, upon a finding that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that all purchases of Qualified Property be made within three (3) years of Application approval (STE Program regulations Section 10035(b)(1)(B)); and

WHEREAS, the Applicant previously had requested a waiver of the requirement to purchase all of the Qualified Property within three (3) years due to unexpected delays in the Project timeline, extending the term by six (6) months to January 18, 2027; and

**Agenda Item – 4.D.2**  
**Resolution No. 23-SM012-03**

DocuSign Envelope ID: 6BA9BD3D-A4B8-447E-9EE0-0E2FEA5DA165

**Resolution No. 23-SM012-03**

WHEREAS, the Applicant has requested a waiver of the requirement to purchase all of the Qualified Property by January 18, 2027 due to unexpected delays in the Project timeline, extending the term by one (1) year to January 18, 2028; and

WHEREAS, granting the waivers will allow the Project to proceed and the state to receive the anticipated environmental and economic benefits that justified the initial approval of the Project in accordance with the law, thereby advancing both the public interest and the purposes of the Program.

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

Section 1. The Authority finds these are extraordinary circumstances and that it is in the public interest and advances the purposes of the Program to extend the Applicant's deadline to meet the 15% purchase requirement to October 18, 2026, on the condition that the Applicant report back to the Board eight (8) months and twelve (12) days following its current expiration date of October 18, 2025, at which point the Board may determine whether to terminate the award, modify the existing condition, or approve the Applicant's full extension request.

Section 2. The Authority finds that it is in the public interest and advances the purposes of the Program to extend the Applicant's initial term of the Regulatory Agreement to January 18, 2028, on the condition that the Applicant report back to the Board eight (8) months and twelve (12) days following October 18, 2025, at which point the Board may determine whether to terminate the award, modify the existing condition, or approve the Applicant's full extension request.

Section 3. This resolution shall take effect immediately upon its passage.